

Last Update 09-29-2006  
REAL ESTATE CONTINUING EDUCATION APPROVED COURSES  
Classroom & Distant Learning, Correspondence (CRP)  
Virginia Real Estate Board

360 TRAINING  
T/A AGENTCAMPUS.COM  
200 ACADEMY DR STE 260  
AUSTIN TX 78704  
PH: (512) 441-1097 FAX: (512) 441-1811

Course Number: 055495  
CONTRACTS, PURCHASE & SALES AGREEMENTS (CRP) 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)  
Course Number: 055497  
ENVIRONMENTAL HAZARDS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055499  
LEASES 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055500  
LIENS, TAXES AND FORECLOSURES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055498  
REAL ESTATE APPRAISAL (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055496  
REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

ACT WEB SERVICES  
T/A ACTWEBSERVICES.COM  
2201 QUARTERMASTER LANE  
RESTON VA 20191  
PH: (703) 476-1747 FAX: (703) 860-8512

Course Number: 052931  
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052920  
COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052921  
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052918  
COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052919  
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052925  
DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052930

ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055048  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 052924  
 FAIR HOUSING (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052929  
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052928  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 052923  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052927  
 REAL ESTATE TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052926  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052922  
 RISK MANAGEMENT (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052917  
 VIRGINIA 16-HOUR CONTINUING EDUCATION RENEWAL PACKAGE (CRP) 16 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
  
     REAL ESTATE CONTRACTS 1 hour(s)

ALPHA COLLEGE OF REAL ESTATE INC OF VA  
 T/A ALPHA-OMEGA COLLEGE OF REAL ESTATE  
 11861 CANON BLVD SUITE A  
 NEWPORT NEWS VA 23606  
 PH: (757) 873-8884 FAX: ( ) -

Course Number: 054826  
 1 HOUR HOME WARRANTY CONTRACT DISCLOSURE 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052359  
 1 HOUR LAND USE COURSE 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053383  
 16 HOUR CONTINUING EDUCATION COURSE 16 hour(s)  
     FAIR HOUSING 3 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 054329  
 2 HOUR CONTRACT TO CLOSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054821  
 2 HOUR FAIR HOUSING 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 052377  
 2004 ETHICS SEMINAR 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052361  
 3 HOUR AGENCY CORRESPONDENCE AND INTERNET COURSE 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 054834  
 3 HOUR CONTRACT TO CLOSING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051913  
 3 HOUR ETHICS CORRESPONDENCE COURSE 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054829  
 3 HOUR FAIR HOUSING CLASSROOM 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 054827  
 3 HOUR HOME WARRANTY CONTRACT DISCLOSURE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051863  
 3 HRS FAIR HOUSING CORRESPONDENCE & INTERNET COURSE 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 054331  
 4 HOUR CONTRACT TO CLOSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052200  
 50 WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 023101  
 A NEW DAY FOR BUYER AGENTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052456  
 ACCREDITED BUYER REPRESENTATIVE 13 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052197  
 AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052363  
 ALPHA COLLEGE OF REAL ESTATE 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054831  
 ANATOMY OF A HOUSE 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055283  
 BASICS OF INVESTING IN REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052829  
 BLUE PRINT READING 3 hour(s)

REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 052203		
BUSINESS PLANNING	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 054658		
BUSINESS PLANNING AND SETTING GOALS	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053085		
BUSINESS PLANNING SUCCEED IN ADVANCE	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052199		
COMMERCIAL REAL ESTATE: LEGAL UPDATE	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 051914		
COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP)	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051915		
COMMERCIAL REAL ESTATE: SMART MARKETING PRACTICES (CRP)	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051917		
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENT (CRP)	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053114		
CONTRACT REVISIONS SEMINAR	3 hour(s)	
REAL ESTATE CONTRACTS	3 hour(s)	
Course Number: 053390		
CONTRACT TO CLOSING	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052205		
CONTRACTS	6 hour(s)	
REAL ESTATE CONTRACTS	6 hour(s)	
Course Number: 053994		
COVER YOUR ASSETS	3 hour(s)	
LEGAL UPDATES / LAW	3 hour(s)	
Course Number: 053813		
CREATING WEALTH THRU RESIDENTIAL REAL ESTATE INVESTMENT	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054971		
CRS 201: LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 052376		
CRS 202: EFFECTIVE BUYER SALES STRATEGIES	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 054966		
EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 054962		
ENVIRONMENTAL ISSUES	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 054824		
ENVIRONMENTAL ISSUES 4 HOURS CONTINUING EDUCATION	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 051906		
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP)	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	

Course Number: 052191  
 ETHICS & STAND. OF COND./CURR. INDUST. ISSUES & TRENDS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051909  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 054892  
 EXPANDING YOUR MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 024802  
 FIRE, WATER AND MOLD DAMAGE RESTORATION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054963  
 HOME CONSTRUCTION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054968  
 HOME PROTECTION PROGRAMS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054333  
 HOUSE CONSTRUCTION AS A SELLING TOOL 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051882  
 HOW HOUSES WORK 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054956  
 HOW TO KEEP YOURSELF AND YOUR BROKER OUT OF COURT 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 051992  
 HOW TO STOP THE HOME INSPECTION FROM KILLING THE DEAL 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052830  
 INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 051905  
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054335  
 IT TAKES ENERGY TO SELL A HOME 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054662  
 LAND USE AND NEW CONSTRUCTION MARKET UPDATE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054833  
 LEGAL RISK REDUCTION 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 053113  
 LEGAL UPDATES 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 055264  
 LEGISLATIVE UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054657  
 MASTERING ADVANCED 1031 TAX EXCHANGE CONCEPTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053084  
 MOLD 2 hour(s)

REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 053501  
 MOLD, REAL ESTATE & PROPERTY MANAGEMENT PROFESSIONALS      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 053384  
 MOLD, REAL ESTATE AND PROPERTY MANAGEMENT PROFESSIONALS      2 hour(s)

REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 054661  
 MOTIVATION OF TODAY'S BUYERS & SELLERS      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 054954  
 NARPM MARKETING PPM COURSE      6 hour(s)  
 REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 Course Number: 054957  
 NARPM TECHNOLOGY RMP      7 hour(s)  
 REAL ESTATE RELATED SUBJECTS      7 hour(s)  
 Course Number: 054838  
 NAVIGATING THE ETHICS OF AGENCY      2 hour(s)  
 REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 051912  
 NEW 16 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE      18 hour(s)  
 FAIR HOUSING      3 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      2 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 051911  
 NEW 8 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE      8 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 052012  
 NEW 8 HOUR REQUIRED TOPIC (CRP)      8 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 051973  
 NEW 8HR REQUIRED TOPIC CONTINUING ED CLASSROOM COURSE      8 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)

Course Number: 053395  
 PICKING UP THE PIECES AFTER FIRE DAMAGE      2 hour(s)

REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 054664  
 POWER LISTING PRESENTATION      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054959

PREPARING YOUR LISTING FOR THE BUYERS HOME INSPECTION 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 051908  
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051881  
 PROPERTY MANAGEMENT HANDLING ESCROW ACCOUNTS 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053502  
 PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053394  
 PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051903  
 REAL ESTATE AND TAXES WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053082  
 REAL ESTATE APPRAISAL 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053080  
 REAL ESTATE BROKERAGE A MANAGEMENT GUIDE 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 022502  
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 022402  
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 053076  
 REAL ESTATE FINANCE 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052193  
 REAL ESTATE FINANCE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052452  
 REAL ESTATE FINANCING CALCULATIONS MADE SIMPLE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052195  
 REAL ESTATE LAW 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053078  
 REAL ESTATE LAW 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051907  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052092  
 REHAB FINANCE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051972  
 REIN CONTRACT REVISION COURSE 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052189  
 RESIDENTIAL FINANCING UPDATE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055273  
 RESIDENTIAL ROOFING SYSTEMS/SHINGLES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051904  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055267  
 ROSE & WOMBLE BACKWARDS & FORWARDS KNOW YOUR CONTRACTS 6 hour(s)  
 REAL ESTATE CONTRACTS 6 hour(s)  
 Course Number: 055281  
 ROSE & WOMBLE PROACTIVE PROSPECTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055271  
 ROSE & WOMBLE PROPERTY VALUATION/LISTING PROCESS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055269  
 ROSE & WOMBLE WHO DO I REPRESENT 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052600  
 SENIOR REAL ESTATE SPECIALIST 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052775  
 SENIORS REAL ESTATE SPECIALIST 13 hour(s)  
 REAL ESTATE RELATED SUBJECTS 13 hour(s)  
 Course Number: 055664  
 STRUCTURAL SYSTEMS, HOW HOUSES WORK II 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052294  
 TECHNOLOGY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052866  
 THE CRITICAL PATH TO SUCCESSFUL SELLING 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051918  
 THE TRUTH ABOUT MOLD (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053399  
 TRUTH ABOUT WATER DAMAGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055275  
 UNCOVERING HIDDEN PLUMBING DEFECTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051916  
 UNDERSTANDING 1031 EXCHANGE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051910  
 VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 055277  
 WELLS AND PUMPS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054837  
 WORKING WITH BUYERS BANKRUPTCY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)



Course Number: 052201  
WORKING WITH SELLER/PROPERTY VALUATIONS & LISTING PROCESS 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
Course Number: 052453  
WRITING EFFECTIVE CONTRACTS, A NEW SOPHISTICATION 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

ALPHA COLLEGE OF REAL ESTATE INC OF VA  
T/A ALPHA-OMEGA COLLEGE OF REAL ESTATE  
2697 INTERNATIONAL PARKWAY #4  
VIRGINIA BEACH VA 23452  
PH: (757) 427-1740 FAX: (757) 468-9364

Course Number: 052363  
1 HOUR CONTRACT CORRESPONDENCE/INTERNET COURSE (CRP) 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)  
Course Number: 054826  
1 HOUR HOME WARRANTY CONTRACT DISCLOSURE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 052359  
1 HOUR LAND USE COURSE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 053383  
16 HOUR CONTINUING EDUCATION COURSE 16 hour(s)  
FAIR HOUSING 3 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
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REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 054329  
2 HOUR CONTRACT TO CLOSING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 054821  
2 HOUR FAIR HOUSING 2 hour(s)  
FAIR HOUSING 2 hour(s)  
Course Number: 052377  
2004 ETHICS SEMINAR 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 052361  
3 HOUR AGENCY CORRESPONDENCE AND INTERNET COURSE (CRP) 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 054834  
3 HOUR CONTRACT TO CLOSING 3 hour(s)  
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3 HOUR ETHICS CORRESPONDENCE COURSE 3 hour(s)  
  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 054829  
3 HOUR FAIR HOUSING CLASSROOM 3 hour(s)  
FAIR HOUSING 3 hour(s)  
Course Number: 054827  
3 HOUR HOME WARRANTY CONTRACT DISCLOSURE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051863  
3 HRS FAIR HOUSING CORRESPONDENCE & INTERNET COURSE 3 hour(s)

FAIR HOUSING 3 hour(s)  
 Course Number: 054331  
 4 HOUR CONTRACT TO CLOSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052200  
 50 WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 023101  
 A NEW DAY FOR BUYER AGENTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052456  
 ACCREDITED BUYER REPRESENTATIVE 13 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055264  
 ACTIONS OF THE 2006 VIRGINIA GENERAL ASSEMBLY 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052197  
 AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 054831  
 ANATOMY OF A HOUSE 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055283  
 BASICS OF INVESTING IN REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052829  
 BLUE PRINT READING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052203  
 BUSINESS PLANNING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054658  
 BUSINESS PLANNING AND SETTING GOALS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053085  
 BUSINESS PLANNING SUCCEED IN ADVANCE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052199  
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051914  
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051915  
 COMMERCIAL REAL ESTATE: SMART MARKETING PRACTICES (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051917  
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENT (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053114  
 CONTRACT REVISIONS SEMINAR 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053390

CONTRACT TO CLOSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052205  
 CONTRACTS 6 hour(s)  
 REAL ESTATE CONTRACTS 6 hour(s)  
 Course Number: 053994  
 COVER YOUR ASSETS 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053813  
 CREATING WEALTH THRU RESIDENTIAL REAL ESTATE INVESTMENT 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
  
 Course Number: 054971  
 CRS 201: LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052376  
 CRS 202: EFFECTIVE BUYER SALES STRATEGIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054966  
 EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054962  
 ENVIRONMENTAL ISSUES 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054824  
 ENVIRONMENTAL ISSUES 4 HOURS CONTINUING EDUCATION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051906  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052191  
 ETHICS & STAND. OF COND//CURR. INDUST. ISSUES & TRENDS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051909  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 054892  
 EXPANDING YOUR MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 024802  
 FIRE, WATER AND MOLD DAMAGE RESTORATION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054963  
 HOME CONSTRUCTION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054968  
 HOME PROTECTION PROGRAMS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054333  
 HOUSE CONSTRUCTION AS A SELLING TOOL 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
  
 Course Number: 051882  
 HOW HOUSES WORK 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054956  
 HOW TO KEEP YOURSELF AND YOUR BROKER OUT OF COURT 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051992  
 HOW TO STOP THE HOME INSPECTION FROM KILLING THE DEAL 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052830  
 INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 051905  
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054335  
 IT TAKES ENERGY TO SELL A HOME 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054662  
 LAND USE AND NEW CONSTRUCTION MARKET UPDATE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054833  
 LEGAL RISK REDUCTION 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 053113  
 LEGAL UPDATES (CRP) 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 054657  
 MASTERING ADVANCED 1031 TAX EXCHANGE CONCEPTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053084  
 MOLD 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053501  
 MOLD, REAL ESTATE & PROPERTY MANAGEMENT PROFESSIONALS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053384  
 MOLD, REAL ESTATE AND PROPERTY MANAGEMENT PROFESSIONALS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054661  
 MOTIVATION OF TODAY'S BUYERS & SELLERS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054954  
 NARPM MARKETING PPM COURSE 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054957  
 NARPM TECHNOLOGY RMP 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054838  
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 051912  
 NEW 16 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 16 hour(s)  
 FAIR HOUSING 3 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051911  
 NEW 8 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)  
 FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052012

NEW 8 HOUR REQUIRED TOPIC (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051973

NEW 8HR REQUIRED TOPIC CONTINUING ED CLASSROOM COURSE 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053395

PICKING UP THE PIECES AFTER FIRE DAMAGE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054664

POWER LISTING PRESENTATION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054959

PREPARING YOUR LISTING FOR THE BUYERS HOME INSPECTION 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051908

PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051881

PROPERTY MANAGEMENT HANDLING ESCROS ACCOUNTS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053502

PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053394

PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051903

REAL ESTATE AND TAXES WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053082

REAL ESTATE APPRAISAL 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053080

REAL ESTATE BROKERAGE A MANAGEMENT GUIDE 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 022402

REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 022502

REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 053076  
 REAL ESTATE FINANCE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052193  
 REAL ESTATE FINANCE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052452  
 REAL ESTATE FINANCING CALCULATIONS MADE SIMPLE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053078  
 REAL ESTATE LAW 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052195  
 REAL ESTATE LAW 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 051907  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052092  
 REHAB FINANCE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051972  
 REIN CONTRACT REVISION COURSE 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052189  
 RESIDENTIAL FINANCING UPDATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055273  
 RESIDENTIAL ROOFING SYSTEMS/SHINGLES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051904  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055267  
 ROSE & WOMBLE BACKWARDS & FORWARDS KNOW YOUR CONTRACTS 6 hour(s)  
 REAL ESTATE CONTRACTS 6 hour(s)  
 Course Number: 055281  
 ROSE & WOMBLE PROACTIVE PROSPECTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 055271  
 ROSE & WOMBLE PROPERTY VALUATION/LISTING PROCESS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055269  
 ROSE & WOMBLE WHO DO I REPRESENT 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052600  
 SENIOR REAL ESTATE SPECIALIST 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052775  
 SENIORS REAL ESTATE SPECIALIST 13 hour(s)  
 REAL ESTATE RELATED SUBJECTS 13 hour(s)  
 Course Number: 055664  
 STRUCTURAL SYSTEMS, HOW HOUSES WORK II 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052294  
 TECHNOLOGY 3 hour(s)

REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 052866  
 THE CRITICAL PATH TO SUCCESSFUL SELLING      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 Course Number: 051918  
 THE TRUTH ABOUT MOLD (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 053399  
 TRUTH ABOUT WATER DAMAGE RESTORATION      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 055275  
 UNCOVERING HIDDEN PLUMBING DEFECTS      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 051916  
 UNDERSTANDING 1031 EXCHANGE (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 051910  
 VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP)      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      1 hour(s)  
 Course Number: 055277  
 WELLS AND PUMPS      2 hour(s)

REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 054837  
 WORKING WITH BUYERS BANKRUPTCY      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052201  
 WORKING WITH SELLER/PROPERTY VALUATIONS & LISTING PROCESS      6 hour(s)  
 REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 Course Number: 052453  
 WRITING EFFECTIVE CONTRACTS, A NEW SOPHISTICATION      3 hour(s)  
 REAL ESTATE CONTRACTS      3 hour(s)

AMERICAN BUSINESS COLLEGE INC  
 9156 SOUTH FEDERAL HWY  
 PORT SAINT LUCIE FL 34952  
 PH: (772) 337-1143      FAX: (772) 337-0734

Course Number: 054164  
 VIRGINIA CE 16-HR RENEWAL PACKAG (CRP)      16 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)

AMERICAN SCHOOL OF REAL ESTATE EXPRESS LLC  
 T/A REAL ESTATE EXPRESS.COM  
 12977 NORTH FORTY DRIVE  
 SUITE 214  
 SAINT LOUIS MO 63141  
 PH: (314) 205-1685      FAX: (314) 205-1613

Course Number: 014002

ENVIRONMENTAL ISSUES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013702  
 PROPERTY MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013502  
 RESIDENTIAL FINANCE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013602  
 RISKY BUSINESS - RISK MANAGEMENT TECHNIQUES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013402  
 USING THE WEB TO IMPROVE CUSTOMER SERVICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 019102  
 VIRGINIA LAW, FAIR HOUSING AND ETHICS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 013802  
 WORKING WITH DIVERSITY TO ASSIST THE CONSUMER (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013902  
 WORKING WITH SENIORS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

AMERICAS BEST  
 953 ATTERBERRY RD  
 P O BOX 699  
 SEQUIM WA 98382  
 PH: (888) 910-5452 FAX: (877) 228-0799

Course Number: 051894  
 ADA FAIR HOUSING (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 040801  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054910  
 COMMUNITY ETHICS (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 041201  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051901  
 CONTRACTS (CRP) 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054909  
 ENERGY RESOURCES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051896  
 ENVIRONMENTAL BASICS (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 041501  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 041301  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)



REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051895  
 HOME INSPECTION (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054907  
 HUMAN LAND USE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 051897  
 METH MADNESS (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 040901  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051898  
  
 PRICING PROPERTY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 041101  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051899  
 REAL ESTATE ETHICS (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051900  
 REAL ESTATE MATH (CRP) 6 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 041401  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 041001  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 040701  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054911  
 TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051748  
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051749  
 VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
  
 Course Number: 054908  
 WATER RESOURCES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 APARTMENT AND OFFICE BUILDING ASSOC OF METRO WASHINGTON DC  
 1950 OLD GALLOWS ROAD  
 SUITE 600  
 VIENNA VA 22182  
 PH: (202) 296-3390 FAX: (202) 296-3399

Course Number: 021102  
 COMMERCIAL R E TAX EVALUATION & APPEAL 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 021002  
 EFFECTIVE BUSINESS COMMUNICATION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051821  
 ELEVATORS - CONTRACTS, MAINTENANCE AND EXPENSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052754  
 EMERGENCY PREPAREDNESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052733  
 ENVIRONMENTAL ISSUES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 040201  
 FINDING, HIRING AND RETAINING GOOD PEOPLE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051836  
 FIRE, LIFE SAFETY & SECURITY MEASURES FOR A NEW AGE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051720  
 HEATING, VENT. & AIR COND., BASICS & BEYOND PARTS I & II 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051820  
 MANAGING A SEE-THROUGH BUILDING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 004602  
 MASONRY BUILDING FACADES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051822  
 REDUCING OPERATING EXPENSES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 038201  
 TELECOMMUNICATIONS BASICS FOR RES. OWNERS & MANAGERS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 038101  
 THE BUILDING ENVELOPE - KEEPING IT SEALED 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

ARLINGTON PUBLIC SCHOOLS  
 CLARENDON EDUCATION CENTER  
 2801 CLARENDON  
 ARLINGTON VA 22201

PH: (703) 358-7219 FAX: ( ) -

Course Number: 053207  
 HOME DEFECTS: HOW TO SPOT, CORRECT AND AVOID THEM 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

ATREES INC A DIVISION OF TREES INC  
 P O BOX 8428  
 CHATTANOOGA TN 37414  
 PH: (800) 572-8733 FAX: (865) 436-6778

Course Number: 050801

VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 050901

VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

AVERY HESS ACADEMY OF REAL ESTATE  
2301 GALLOWS ROAD  
STE 230  
DUNN LORING VA 22027  
PH: (703) 723-3600 FAX: (703) 723-3720

Course Number: 053139

ARCHITECTURAL STYLES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053138

ARCHITECTURAL STYLES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054766

BUYER REPRESENTATION IN REAL ESTATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055099

BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054765

BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055111

COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055112

COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055109

COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055110

COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053136

COMMERCIAL STRUCTURES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053137

COMMERCIAL STRUCTURES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053473

DIVERSITY AND DOING BUSINESS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053472

DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055105  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053140  
 ELECTRONIC TRANSACTIONS IN REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053141  
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055100  
 ENVIRONMENTAL ISSUES IN YOUR RE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053475  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053474  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053507  
 ETHICS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
 Course Number: 053506  
 ETHICS (CRP) 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
 Course Number: 055148  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 053134  
 EXTERIOR STRUCTURES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053135  
 EXTERIOR STRUCTURES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053477  
 FAIR HOUSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052882  
 FAIR HOUSING 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 055106  
 FAIR HOUSING (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 053476  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055101  
 INTRODUCTION TO COMMERCIAL RE SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053133  
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053146  
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054767  
 PROPERTY DISCLOSURES - THE REAL ESTATE PROFESSIONAL GUIDE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054768  
 PROPERTY DISCLOSURES - THE REAL ESTATE PROFESSIONAL GUIDE CRP 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053479  
 PROPERTY MANAGEMENT & MANAGING RISK 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053478  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055102  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055103  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052880  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 053147  
 REAL ESTATE AND TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053132  
 REAL ESTATE AND TAXES, WHAT EVERY AGENT SHOULD KNOW 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052878  
 REAL ESTATE CONTRACTS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 055107  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053481  
 REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053480  
 REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052879  
 REAL ESTATE LEGAL UPDATES AND EMERGING TRENDS 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 052881  
 REALTOR ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053130  
 RED FLAGS PROPERTY INSPECTION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053144  
 RED FLAGS PROPERTY INSPECTION (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055104  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053148  
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053149

REVERSE MORTGAGES FOR SENIOR HOMEOWNERS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053131  
RISK MANAGEMENT 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055108  
RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053145  
RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053143

UNDERSTANDING 1031 TAX FREE EXCHANGES 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053142  
UNDERSTANDING 1031 TAX FREE EXCHANGES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055098  
VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

BAYVIEW FINANCIAL EXCHANGE SERVICES  
4425 PONCE DE LEON BLVD  
MIAMI FL 33146  
PH: (305) 646-6522 FAX: (305) 817-5216

Course Number: 055285  
1031 TAX DEFERRAL STRATEGIES 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

BLUE RIDGE REAL ESTATE SCHOOL  
181 GARBER LN  
WINCHESTER VA 22602  
PH: (540) 667-2606 FAX: (540) 808-4045

Course Number: 051809  
2003 ETHICS SEMINAR 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 014502  
AT HOME WITH DIVERSITY 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054184  
BORROW WITH CONFIDENCE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 043601  
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 052401

DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 043801  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054298  
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 007902  
 FAIR HOUSING IS FOR EVERYONE (3 HOURS) 3 hour(s)  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054289  
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 052400  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 043701  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054287  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052403  
 LEGAL UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 054283  
 NAVIGATING THE ETHICS OF AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 051501  
 PROCURING CAUSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052399  
 PROCURING CAUSE: 3 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052441  
 RENOVATION FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 043501  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052306  
 THE REALTOR CODE OF ETHICS-NEW MEMBER ORIENTATION 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 014702  
 THIS MOLD HOUSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 014602  
 THIS MOLD HOUSE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051601  
 UNDERSTANDING VIRGINIA'S AGENCY LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 045701  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 043901

VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 054291

WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 052402

WRITING EFFECTIVE CONTRACTS 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 054285

WRITING EFFECTIVE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

BUILDING OWNERS & MANAGERS INSTITUTE  
1521 RICHEY HWY  
ARNOLD MD 21012  
PH: (410) 974-1410 FAX: (410) 974-0544

Course Number: 051850

ENVIRONMENTAL HEALTH & SAFETY ISSUES (CRP) 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 051849

THE DESIGN OPERATION & MAINTENANCE OF BLDG PART I (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

CALLSOURCE PROFESSIONAL SERVICES  
180 HERON DR  
MELBOURNE BEACH FL 32951  
PH: (888) 222-1214 FAX: (321) 409-8430

Course Number: 054242

FAIR HOUSING 2 hour(s)  
FAIR HOUSING 2 hour(s)

Course Number: 054243

FAIR HOUSING - PLAYING FAIR (CRP) 2 hour(s)  
FAIR HOUSING 2 hour(s)

CAREER WEBSCHOOL  
3100 CUMBERLAND BOULEVARD  
SUITE 1450  
ATLANTA GA 30339  
PH: (800) 532-7649 FAX: ( ) -

Course Number: 052138

BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 002402

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)



REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052142  
 CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 002802  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 003102  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 002902  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052408  
 MANDATORY TOPICS (CRP) 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052139  
 METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 002502  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052140  
 PRICING PROPERTY TO SELL (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 002702  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052143  
 REAL ESTATE MATH (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 003002  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052141  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 002602  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052144  
 TAX FREE EXCHANGES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 002302  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 033601  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 033701  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

CARROLL REAL ESTATE SCHOOL

21 SHADETREE LANE

GALAX VA 24333

PH: (540) 238-8620 FAX: (540) 238-1862

Course Number: 029601

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 030001

CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 023701

DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 023201

ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 030301

ETHICS IN REAL ESTATE (CRP) 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 023801

FAIR HOUSING (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 030101

GOVERNMENT REGULATIONS (CRP) 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 023401

INTRODUCTION TO COMM R E SALES (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 029701

METHODS OF RESIDENTIAL FINANCING (CRP) 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 029901

PRICING PROPERTY TO SELL (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 023601

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 023301

R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 023901

REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 030201

REAL ESTATE MATH (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 023501

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 024001

RISK MANAGEMENT (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 029801  
TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 029501  
TAX FREE EXCHANGES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

CARRUTHERS ACADEMY OF REAL ESTATE, LLC  
565 BENFIELD ROAD #400  
SEVERNA PARK MD 21146  
PH: (410) 384-9847 FAX: (410) 384-9815

Course Number: 055633  
AGENCY LAW 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 053419  
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053412  
DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053415  
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053418  
ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
Course Number: 055634  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 055825  
FAIR HOUSING 3 hour(s)  
FAIR HOUSING 3 hour(s)  
Course Number: 053413  
FAIR HOUSING (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053414  
INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053409  
PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053410  
REAL ESTATE AND TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055632  
REAL ESTATE CONTRACTS OFFER TO PURCHASE 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)  
Course Number: 053417  
REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053411  
RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053416

RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055635  
STAYING OUT OF COURT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 053197  
VIRGINIA 16-HOUR CONTINUING EDUCATION RENEWAL PKG (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

CE NETWORK INC  
2 BLOOR STREET WEST SUITE 2600  
ONTARIO  
PH: (866) 444-1124 FAX: (866) 444-8635

Course Number: 052417  
MULTIPLE OFFERS (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

CENTRAL VIRGINIA COMMUNITY COLLEGE  
CTR WORKFORCE DEV & CONT EDUC  
3506 WARDS ROAD  
LYNCHBURG VA 24502  
PH: (434) 832-7600 FAX: (434) 832-7761

Course Number: 051979  
REAL ESTATE CONTINUING EDUCATION SEMINAR 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

CENTRAL VIRGINIA SCHOOL OF REAL ESTATE  
550 HILLSDALE DRIVE  
CHARLOTTESVILLE VA 22901  
PH: (434) 817-2397 FAX: (434) 817-2836

Course Number: 055725  
1031 EXCHANGES: WAHT YOU NEED TO KNOW FOR YOUR INVESTOR CLIENTS 1  
hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054567  
50 TECH TIPS IN 50 MINUTES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 055783  
ADVANCED CONSERVATION REAL ESTATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052256  
 AGENCY AND CONTRACTS 4 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052253  
 AGENCY LAW 3 hour(s)  
     REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 054520  
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051761  
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017902  
 COMPREHENSIVE GUIDE TO REAL ESTATE FINANCE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051787  
 CONSERVATION EASEMENT WKSHOP FOR ATT,RE PROF,ACCT,APP 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052742  
 CONSERVATION EASEMENTS: A WORKSHOP FOR REAL ESTATE PROFESSIONALS 2  
 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054933  
 CONSERVATION PLANNING FOR RURAL LAND 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054936  
 CONSERVATION REAL ESTATE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055792  
 CONSERVATION REAL ESTATE FIELD COURSE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052003  
 CONTINUING EDUCATION 8 HOURS 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051966  
 CONTINUING EDUCATION ETHICS 4 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
 Course Number: 055724  
 DOLLARS AND SENSE OF CONSERVATION EASEMENTS 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053097  
 EFFECTIVE CONTRACT WRITING 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054515  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052257  
 FAIR HOUSING 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 054519  
 FAIR HOUSING (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 054563  
 FAIR HOUSING ADVERTISING      3 hour(s)  
     FAIR HOUSING      3 hour(s)  
 Course Number: 051853  
 FAIR HOUSING ADVERTISING SEMINAR      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)

Course Number: 052255  
 FAIR HOUSING AND LEGAL UPDATE      4 hour(s)  
     FAIR HOUSING      2 hour(s)  
     LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 052935  
 FAIR HOUSING IS FOR EVERYONE      2 hour(s)  
     FAIR HOUSING      2 hour(s)  
 Course Number: 054352  
 FAIR HOUSING IS FOR EVERYONE      3 hour(s)  
     FAIR HOUSING      3 hour(s)  
 Course Number: 052936  
 FAIR HOUSING IS FOR EVERYONE      3 hour(s)  
     FAIR HOUSING      3 hour(s)  
 Course Number: 054513  
 FAIR HOUSING OPENS DOORS      3 hour(s)  
     FAIR HOUSING      3 hour(s)  
 Course Number: 051844  
 FAIR HOUSING OPENS DOORS      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 052070  
 FAR HOUSING AND AGENCY      4 hour(s)  
     FAIR HOUSING      2 hour(s)  
     REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 055902  
 FIFTY WAYS TO LOSE YOUR LICENSE      2 hour(s)  
     LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 055906  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT      3  
 hour(s)  
     LEGAL UPDATES / LAW      3 hour(s)  
 Course Number: 026002  
 FUND. OF ESTATE PLAN. & TAX INCENT.FOR DON. CONSER.EASE.      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 052932  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET      2 hour(s)  
     REAL ESTATE CONTRACTS      2 hour(s)  
 Course Number: 054546  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET      2 hour(s)  
     REAL ESTATE CONTRACTS      2 hour(s)

Course Number: 054550  
 HOME COMPUTER & NETWORK SECURITY      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 054545  
 HOME WARRANTIES & RISK MANAGEMENT      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 054511  
 HOW TO CLOSE MORE SALES      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 054800

INTRODUCTION TO HOME PURCHASE FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 014801  
 LANDLORD TENANT FAIR HOUSING SEMINAR 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054796  
 LEAD GENERATION AND TRACKING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054521  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052933  
 LEGAL UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 055623  
 LESSONS FOR A LIFETIME OF INVESTING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055926  
 MAXIMIZING YOUR REAL ESTATE CONTRACT MANAGEMENT SYSTEM 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052069  
 NEW RULES AND TOOLS TO EXPAND YOUR MARKET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054798  
 PERSONAL BUDGETING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052934  
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054518  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054517  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054516  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052708  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052450  
 REAL ESTATE LAW/LEGAL UPDATE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054281  
 REAL ESTATE TAX ISSUES DESIGNED FOR REALTORS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054565  
 REALTOR SECURE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053087  
 RENOVATION FINANCE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054794  
 ROAD MAP FOR SUCCESS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054792

RUNNING A PROFIT AND LOSS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054719

SENIOR REAL ESTATE SPECIALIST 13 hour(s)  
REAL ESTATE RELATED SUBJECTS 13 hour(s)

Course Number: 053510

THE FACTS ON UNDERGROUND STORAGE TANKS 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054548

THE FACTS ON UNDERGROUND STORAGE TANKS 1 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)

Course Number: 055804

THINKING IN REVERSE: HOW A REVERSE MORTGAGE HELPS THE SENIOR HOME  
OWNER/BUYER 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 055904

UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 052251

UNDERSTANDING CONTRACTS AND CONTRACT WRITING 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 053286

VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051771

VHDA: LOAN PROGRAM UPDATE FOR R E PROFESSIONALS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052681

VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052597

VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054523

WRITING EFFECTIVE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

CHARLES CLARKE CONSULTING INC

101 WILDWOOD CIRCLE

P O BOX 2817

GAINESVILLE GA 30503

PH: (770) 287-7808 FAX: (770) 287-8994

Course Number: 053352

CONSUMER RELATIONS: A NATIONAL AND LOCAL PERSPECTIVE 3 hour(s)



REAL ESTATE RELATED SUBJECTS 3 hour(s)

CHURCHLAND ACADEMY OF REAL ESTATE  
3325 TAYLOR ROAD SUITE 109  
CHESAPEAKE VA 23321  
PH: (804) 484-2800 FAX: (757) 483-0776

Course Number: 035601

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052145

CONTINUING EDUCATION FOR THE EIGHT HOUR COURSE 8 hour(s)  
FAIR HOUSING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 2 hour(s)

Course Number: 053554

THE 8 HR CONTINUING EDUCATION COURSE - REQUIRED SUBJECTS 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 035701

VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 035801

VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

CITY OF ROANOKE FAIR HOUSING BOARD  
215 CHURCH AVE SW ROOM 162  
ROANOKE VA 24011  
PH: (540) 853-5647 FAX: (540) 853-6597

Course Number: 055340

FAIR HOUSING COMPLIANCE MADE SIMPLE 3 hour(s)  
FAIR HOUSING 3 hour(s)

CLE INTERNATIONAL  
1620 GAYLORD STREET  
DENVER CO 80206  
PH: (303) 377-6600 FAX: ( ) -

Course Number: 053492

LAND USE LAW 10 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 028002

NEGOTIATING LEASES 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

COACHING INSTITUTE  
11734 SOUTH ELECTION RD  
SUITE 295  
DRAPER UT 84020  
PH: (801) 553-2300 FAX: ( ) -

Course Number: 051872  
TECHVANTAGE - STOP BUYING & START USING TECHNOLOGY 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

COLDWELL BANKER RESIDENTIAL BROKERAGE SCHOOL OF REAL ESTATE  
3401 COMMISSION CT  
STE 101  
LAKERIDGE VA 22192  
PH: (703) 490-1000 FAX: ( ) -

Course Number: 052021  
"INTEGRITY SELLING" HOW TO APPROACH PEOPLE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052026  
"INTEGRITY SELLING" HOW TO CLOSE SALES 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052020  
"INTEGRITY SELLING" HOW TO DEMONSTRATE WHAT YOU'RE SLNG 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052027  
"INTEGRITY SELLING" HW TO NEGOTIATE PRBLMS AND OBJTNS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052025  
"INTEGRITY SELLING" HW TO VLDTE YRSLF AND YOUR SERVICE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052023  
"INTEGRITY SELLING" INTRODUCTION 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
Course Number: 052022  
"INTEGRITY SELLING"FOUR TRAITS OF HGHLy SUCCESSFUL PEOPLE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052024  
"INTGRty SLNG" HW TO INTRVW TO FND PPLS WANTS AND NEEDS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 053425  
1031 TAX DEFERRED EXCHANGE AND THE IRS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051816  
AT HOME WITH DIVERSITY 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
Course Number: 022301  
BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051864  
BORROW WITH CONFIDENCE: LOT COST OPTION FOR TODAY'S... 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051944  
 BUILDING YOUR BUSINESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053677  
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054535  
 CBRB CONTRACTS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 022701  
 CONSENSUAL DUAL AGENCY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052031  
 CONSUMER RIGHTS AND RENTALS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053682  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053933  
 ENVIRONMENTAL ISSUES (RADON, ASBESTOS, LEAD-BASED PAINT) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053673  
 ENVIRONMENTAL ISSUES IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053782  
 ETHICS & STANDARDS OF CONDUCT 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 053675  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 052443  
 ETHICS AND STANDARDS OF PRACTICE 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 023001  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 053674  
 FAIR HOUSING (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 052745  
 FAIR HOUSING COMPLIANCE 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 051957  
 FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054464  
 FROM CONTRACT TO CLOSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 022801  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054580  
 HOME INSPECTION FOR REAL ESTATE AGENTS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053935  
 HOT TOPICS: LEGAL AND ETHICAL ISSUES 3 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051876  
 HOW THE "DO NOT CALL" POLICY AFFECTS THE REALTOR 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051750  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053679  
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051963  
 INTRODUCTION TO NETWORK 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052757  
 LEGISLATIVE UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)

Course Number: 051942  
 MARKETING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 022401

METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051943  
 NEGOTIATING AGREEMENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 022601  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053684  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053672  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054462  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052746  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 053785  
 REAL ESTATE CONTRACTS/OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053681  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012001  
 REAL ESTATE INVESTMENT STRATEGIES, ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 022901  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055827  
 REAL PROPERTY RIGHTS AND PUBLIC RECORDS 2 hour(s)

REAL ESTATE RELATED SUBJECTS      2 hour(s)  
  
 Course Number: 053683  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 053680  
 RISK MANAGEMENT (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 054460  
 SAFETY IN REAL ESTATE      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 054537  
 SELLER SERVICES      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054573  
 SENIORS REAL ESTATE SPECIALIST DESIGNATION COURSE      13 hour(s)  
     REAL ESTATE RELATED SUBJECTS      13 hour(s)  
 Course Number: 054763  
 SETTLEMENT FORM REVIEW      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 022501  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 022201  
 TAX FREE EXCHANGES (CRP)      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 052416  
 THE ABC'S OF HOME WARRANTY      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 051945  
 THE BUYERS SERVICES SYSTEM      3 hour(s)  
     REAL ESTATE AGENCY      3 hour(s)  
 Course Number: 054571  
 THE IRC 1031 TAX DEFERRED EXCHANGE      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 051946  
 THE SELLERS SERVICE SYSTEM      4 hour(s)  
     REAL ESTATE AGENCY      4 hour(s)  
 Course Number: 054569  
 THE SETTLEMENT PROCESS      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
  
 Course Number: 051941  
 UNDERSTANDING AND PRESENTING THE "REGIONAL SALES CONTRACT"      6 hour(s)  
     REAL ESTATE CONTRACTS      6 hour(s)  
 Course Number: 034201  
 VA RENEWAL PACKAGE 1 (CRP)      8 hour(s)  
     REAL ESTATE RELATED SUBJECTS      5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 Course Number: 034301  
 VA RENEWAL PACKAGE 2 (CRP)      8 hour(s)  
     REAL ESTATE RELATED SUBJECTS      5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 Course Number: 053676  
 VIRGINIA 16 HR CONTINUING EDUCATION (CRP)      16 hour(s)  
     FAIR HOUSING      2 hour(s)  
     LEGAL UPDATES / LAW      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

COLDWELL BANKER RESIDENTIAL BROKERAGE SCHOOL OF REAL ESTATE  
7220-B COLUMBIA PIKE  
ANNANDALE VA 22003  
PH: (703) 256-3636 FAX: (703) 041-7138

Course Number: 052021

INTEGRITY SELLING- HOW TO APPROACH PEOPLE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052020

INTEGRITY SELLING- HOW TO DEMONSTRATE WHAT YOU'RE SELLING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052023

INTEGRITY SELLING- INTRODUCTION 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 052022

INTEGRITY SELLING-FOUR TRAITS OF HGHLY SUCCESSFUL PEOPLE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053425

1031 TAX DEFERRED EXCHANGE AND THE IRS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051816

AT HOME WITH DIVERSITY 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 022301

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051864

BORROW WITH CONFIDENCE: LOW COST OPTION FOR TODAY'S... 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051944

BUILDING YOUR BUSINESS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053677

BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054535

CBRB CONTRACTS 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 022701

CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052031

CONSUMER RIGHTS AND RENTALS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053682

DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053933

ENVIRONMENTAL ISSUES (RADON, ASBESTOS, LEAD-BASED PAINT) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053673

ENVIRONMENTAL ISSUES IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053782  
 ETHICS & STANDARDS OF CONDUCT 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 053675  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 052443  
 ETHICS AND STANDARDS OF PRACTICE 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 023001  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053674  
 FAIR HOUSING (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 052745  
 FAIR HOUSING COMPLIANCE 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 051957  
 FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054464  
 FROM CONTRACT TO CLOSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 022801  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054580  
 HOME INSPECTION FOR REAL ESTATE AGENTS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053935  
 HOT TOPICS: LEGAL AND ETHICAL ISSUES 3 hour(s)  
  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051876  
 HOW THE "DO NOT CALL" POLICY AFFECTS THE REALTOR 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051750  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052026  
 INTEGRITY SELLING - HOW TO CLOSE SALES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052027  
 INTEGRITY SELLING - HW TO NEGOTIATE PRBLMS AND OBJTNS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052025  
 INTEGRITY SELLING-HOW TO VALIDATE YOURSELF AND YOUR SERVICE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052024  
  
 INTEGRITY SLNG HOW TO INTRVW TO FND PPLS WANTS AND NEEDS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053679  
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051963  
 INTRODUCTION TO NETWORK 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052757  
 LEGISLATIVE UPDATE 1 hour(s)  
  
 LEGAL UPDATES / LAW 1 hour(s)  
  
 Course Number: 051942  
 MARKETING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 022401  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051943  
 NEGOTIATING AGREEMENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 022601  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053684  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053672  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054462  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052746  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 053785  
 REAL ESTATE CONTRACTS/OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053681  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012001  
 REAL ESTATE INVESTMENT STRATEGIES, ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 022901  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055827  
 REAL PROPERTY RIGHTS AND PUBLIC RECORDS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 053683  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053680  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054460



SAFETY IN REAL ESTATE 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054537  
 SELLER SERVICES 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054573  
 SENIORS REAL ESTATE SPECIALIST DESIGNATION COURSE 13 hour(s)  
     REAL ESTATE RELATED SUBJECTS 13 hour(s)  
 Course Number: 054763  
 SETTLEMENT FORM REVIEW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 022501  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 022201  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052416  
 THE ABC'S OF HOME WARRANTY 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051945  
 THE BUYERS SERVICES SYSTEM 3 hour(s)  
     REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 054571  
 THE IRC 1031 TAX DEFERRED EXCHANGE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051946  
 THE SELLERS SERVICE SYSTEM 4 hour(s)  
     REAL ESTATE AGENCY 4 hour(s)  
 Course Number: 054569  
 THE SETTLEMENT PROCESS 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 051941  
 UNDERSTANDING AND PRESENTING THE "REGIONAL SALES CONTRACT" 6 hour(s)  
     REAL ESTATE CONTRACTS 6 hour(s)  
 Course Number: 034201  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 034301  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053676  
 VIRGINIA 16 HR CONTINUING EDUCATION (CRP) 16 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

COOKE REAL ESTATE SCHOOL HEADQUARTERS INC  
 4130-16 STREET NORTH  
 SAINT PETERSBURG FL 33703  
 PH: (800) 943-9993 FAX: (727) 522-9462

Course Number: 053208

VIRGINIA 16-HOUR CONTINUING EDUCATION (CRP) 16 hour(s)

FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

COUNCIL OF REAL ESTATE BROKERAGE MANAGERS

430 NORTH MICHIGAN AVE

CHICAGO IL 60611

PH: (800) 621-8738 FAX: (312) 329-8882

Course Number: 008402

BALANCING THE SCALES OF RISK MANAGEMENT 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008602

FINANCIAL PLANNING & MANAGEMENT (502) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051800

FINANCIAL PLANNING AND MANAGEMENT 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051798

MANAGING FOR PEAK PERFORMANCE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008802

MANAGING FOR PEAK PERFORMANCE (504) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051801

MARKETING FOR COMPETITIVE ADVANTAGE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008702

MARKETING FOR COMPETITIVE ADVANTAGE (503) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008202

MARKETING IN GENERATIONAL IDENTITIES 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008302

MERGERS & ACQUISITIONS 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008102

SIGNIFICANT TRENDS IN REAL ESTATE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051799

STRATEGIC BUSINESS MANAGEMENT 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008502

STRATEGIC BUSINESS PLANNING (501) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 010802

THE SELLING MANAGER 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

COUNCIL OF RESIDENTIAL SPECIALISTS  
430 N MICHIGAN AVE  
CHICAGO IL 60611  
PH: (312) 321-4413 FAX: (312) 329-8882

Course Number: 055095  
CREATING VALUE FOR YOUR CLIENTS (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

DAILEY REAL ESTATE SCHOOL  
P O BOX 316  
CALLAO VA 22435  
PH: (804) 529-6900 FAX: (804) 529-6990

Course Number: 052974  
ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 053051  
FAIR HOUSING 3 hour(s)  
FAIR HOUSING 3 hour(s)

Course Number: 053292  
LAND USE ISSUES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052976  
REAL ESTATE AGENCY 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 054608  
REAL ESTATE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052975  
REAL ESTATE LAW & LEGAL UPDATES 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

Course Number: 052977  
TECHNOLOGY 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

DEARBORN FINANCIAL PUBLISHING DBA RECAMPUS.COM  
30 S WACKER DRIVE SUITE 2500  
CHICAGO IL 60606 7481  
PH: (312) 894-0757 FAX: (312) 836-1021

Course Number: 051770  
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052018  
COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052016  
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052017

COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052015  
 COMMERCIAL REAL ESTATE:UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006200  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054715  
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 000500  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 050001  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 052756  
 FAIR HOUSING (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 000700  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 054208  
 PROPERTY DISCLOSURES:THE RE PROF GUIDE TO REDUCING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 000900  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 000600  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW(CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006400  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055813  
 REAL ESTATE INVESTMENT FUNDAMENTALS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 000800  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054207  
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006500  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054714  
 THE TRUTH ABOUT MOLD (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054713  
 UNDERSTANDING 1031 TAX-FREE EXCHANGES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052246  
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)  
Course Number: 051865  
VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

DEPT OF DEVELOPMENT CITY OF NORFOLK VA  
SUNTRUST BLDG #1500  
500 E MAIN ST  
NORFOLK VA 23510  
PH: (757) 664-4319 FAX: (757) 664-4319

Course Number: 009601  
EMPOWERMENT ZONE/HUB ZONE PROGRAM 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

DPOR VIRGINIA FAIR HOUSING OFFICE  
3600 WEST BROAD STREET  
RICHMOND VA 23230

Course Number: 054585  
FAIR HOUSING AND DISABILITY ISSUES 4 hour(s)  
FAIR HOUSING 4 hour(s)  
Course Number: 019600  
FAIR HOUSING IS FOR EVERYONE (2-HOUR) 2 hour(s)  
FAIR HOUSING 2 hour(s)  
Course Number: 019700  
FAIR HOUSING IS FOR EVERYONE (3-HOUR) 3 hour(s)  
FAIR HOUSING 3 hour(s)

DUKE UNIVERSITY  
T/A NICHOLAS SCHOOL OF THE ENVIRONMENT  
CENTER FOR ENVIRONMENTAL ED  
P O BOX 90328  
DURHAM NC 27708  
PH: (919) 613-8082 FAX: ( ) -

Course Number: 012501  
WHAT'S IT WORTH? AN INTENSIVE COURSE IN FOREST APPRAISAL 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

DULLES AREA REAL ESTATE SCHOOL  
803 SYCOLIN ROAD #222  
LEESBURG VA 20175  
PH: (703) 777-2468 FAX: (703) 771-9787

Course Number: 054361  
3 HOUR INTRODUCTION TO CONTRACTS 3 hour(s)

REAL ESTATE CONTRACTS      3 hour(s)  
 Course Number: 053516  
 ABR ELECTIVE: E-BUYER      6 hour(s)  
     REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 Course Number: 054240  
 ABR ELECTIVE: INNOVATIVE MKTG TECHNIQUES FOR REPS      6 hour(s)  
     REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 Course Number: 053512  
 ACCREDITED BUYERS REPRESENTATION (ABR) CORE COURSE      13 hour(s)  
     FAIR HOUSING      2 hour(s)  
     LEGAL UPDATES / LAW      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
     REAL ESTATE AGENCY      4 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 052379  
 ARCHITECTURAL STYLES      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 052385  
 ARCHITECTURAL STYLES (CRP)      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 032801  
 BASIC REAL ESTATE FINANCE (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 053422  
 BUYER REPRESENTATION (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 055657  
 CONDO'S & CO-OPS      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 033201  
 CONSENSUAL DUAL AGENCY (CRP)      3 hour(s)  
  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054382  
 DEALING WITH LIMITED SERVICE BROKERS      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 001101  
 DIVERSITY AND DOING BUSINESS      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 001201  
 DIVERSITY AND DOING BUSINESS (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052962  
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION      2 hour(s)  
     REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 052381  
 ELECTRONIC TRANSACTIONS IN REAL ESTATE      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052387  
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 001401  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 001301  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)

Course Number: 055711  
 ENVIRONMENTAL SURVEY:MOISTURE INTRUSION,MOLD,UST'S 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052146  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051841  
 ETHICS AND REAL ESTATE 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051842  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 052239  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 033501  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052380  
 EXTERIOR STRUCTURES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052386  
 EXTERIOR STRUCTURES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054057  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 001501  
 FAIR HOUSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052000  
 FAIR HOUSING 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 051843  
 FAIR HOUSING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 001601  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054356  
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 054222  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055718  
 FROM CONTRACT TO CLOSING:EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2  
 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 033301  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 013202  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054056  
 HOME FINANCING 101, 102 AND BEYOND 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054846  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053518  
 HOW TO DO LIKE-KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 001701  
 INTRODUCTION TO COMMERCIAL R E SALES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 001801  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054358  
 INTRODUCTION TO CONTRACTS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 054384  
 INTRODUCTION TO CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054052  
 LAND & LAND USE ISSUES 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055714  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 048801  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052781  
 MANDATORY TOPICS (CRP) 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 055653  
 MANUFACTURED & MODULAR HOUSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 032901  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055651  
 PERSONAL SAFETY AND SAFETY PROCEDURES FOR REAL ESTATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 033101  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055709  
 PROCURING CAUSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 013102  
 PROCURING CAUSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054845



PROFESSIONAL REALTOR ETHICS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 001901  
 PROPERTY MANAGEMENT AND MANAGING RISK 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 002001  
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 002101  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 002201  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 002301  
 R E FINANCE TODAY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 002401  
 R E FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052418  
 RADON AND REAL ESTATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051999  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 051997  
 REAL ESTATE CONTRACTS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 004801  
 REAL ESTATE ESCROW MANAGEMENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054059  
 REAL ESTATE FINANCE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054852  
 REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054850  
 REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054848  
 REAL ESTATE FINANCING 101, 102 AND BEYOND 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055661  
 REAL ESTATE INVESTMENT FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051998  
 REAL ESTATE LEGAL UPDATES AND EMERGING TRENDS 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 033401  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 002501  
 RED FLAGS PROPERTY INSPECTION GUIDE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 002601  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053018  
 RED FLAGS, SCREENING HOMES FOR LIABILITIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052382  
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052388  
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 002701  
 RISK MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 002801  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 033001  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 032701  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055655  
 THE TRUTH ABOUT MOLD 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055659  
 TITLE INSURANCE FOR REAL ESTATE PROFESSIONALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055716  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 052383

UNDERSTANDING 1031 TAX-FREE EXCHANGES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052389  
 UNDERSTANDING 1031 TAX-FREE EXCHANGES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 034401  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 034501  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 053605  
 VHDA: LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052740  
 VIRGINIA 16-HOUR CONTINUING EDUCATION (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)  
Course Number: 053196  
VIRGINIA MANDATORY TOPICS - 8 HOURS CLASSROOM CE 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 055707  
WRITING EFFECTIVE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

EASTERN SHORE COMMUNITY COLLEGE  
29300 LANKFORD HIGHWAY  
MELFA VA 23410

PH: (757) 787-5931 FAX: (757) 787-5984

Course Number: 028102  
PROFESSIONALISM IN R E CUSTOMER RELATIONSHIPS & SALES 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 020501  
REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
Course Number: 000502  
REAL ESTATE ETHICS AND STANDARDS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
Course Number: 000302  
REAL ESTATE FAIR HOUSING 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 000202  
REAL ESTATE TOPICS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 000402  
VIRGINIA REAL ESTATE LAWS AND REGULATIONS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

ED SMITH REAL ESTATE SCHOOL  
P O BOX 371  
OCEAN CITY MD 21843 0371  
PH: (410) 213-2700 FAX: (410) 213-2638

Course Number: 055084  
BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052991  
MANDATORY TOPICS (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)  
Course Number: 055081  
METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 055083  
PRICING PROPERTY TO SELL (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 055082  
TAX ADVANTAGE OF HOME OWNERSHIP (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

EDUCATIONAL SERVICES INC  
T/A MILLENNIUM SCHOOL OF REAL ESTATE  
1400 KEMPSVILLE RD  
CHESAPEAKE VA 23320  
PH: (757) 436-4336 FAX: (757) 548-6899

Course Number: 052290  
ETHICS AND REAL ESTATE 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
Course Number: 052291  
ETHICS AND REAL ESTATE (CRP) 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
Course Number: 052287  
REAL ESTATE FINANCE TODAY 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052288  
REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052727  
RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052728  
VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

ELLIOTT & COMPANY APPRAISERS  
3316-A BATTLEGROUND AVENUE  
GREENSBORO NC 27410  
PH: (336) 854-3075 FAX: (336) 854-7734

Course Number: 053090  
NUTS AND BOLTS OF APPRAISING 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 000201  
RURAL APPRAISING, MARSHALL & SWIFT AND FORMS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051892  
STANDARDS AND BEYOND 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 027402  
THE APPRAISAL SMORGASBORD 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

ENTRUST ADMINISTRATION  
555 12TH STREET  
SUITE 1250  
OAKLAND CA 94607  
PH: (510) 251-1146 FAX: (510) 251-2847

Course Number: 053198  
REAL ESTATE RELATED INVESTMENTS IN IRA'S & QUALIFIED PLANS 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

FAIRFAX REALTY TRAINING CENTER  
103 W BROAD ST #400  
FALLS CHURCH VA 22046  
PH: (703) 752-0703 FAX: (703) 752-0706

Course Number: 055878  
AGENCY 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 055880  
ETHICS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 055882  
OFFER TO PURCHASE 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)  
Course Number: 055859  
PROPERTY VALUATION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 055856  
REAL ESTATE LAW - CONTRACTS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

GATEWAY COMPANY INC  
610 GATEWAY DRIVE  
LORI SEHR MDY15  
NORTH SIOUX CITY SD 57049  
PH: (605) 232-2000 FAX: (605) 232-2800

Course Number: 015701  
ACCESS 2000 ADVANCED 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 015501  
ACCESS 2000 FUNDAMENTALS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 015601  
ACCESS 2000 INTERMEDIATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 016001  
ACCESS 97 ADVANCED 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 015801

ACCESS 97 FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 015901  
 ACCESS 97 INTERMEDIATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016101  
 CREATING DOCUMENTS USING WORD PROCESSING PART I 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 016401  
 EXCEL 2000 ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016201  
 EXCEL 2000 FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016301  
 EXCEL 2000 INTERMEDIATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016701  
 EXCEL 97 ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 016501  
 EXCEL 97 BEGINNING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016601  
 EXCEL 97 INTERMEDIATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016901  
 GETTING STARTED - WINDOWS 98 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 016801  
 GETTING STARTED USING WINDOWS ME YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017001  
 HTML FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017101  
 INTERNET EXPLORER 5.0 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017201  
 INTERNET EXPLORER 5.0 OUTLOOK EXPRESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017401  
 INTRODUCTION TO WINDOWS 98 & THE PC 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017301  
 MANAGING YOUR FINANCES USING QUICKEN 2000 PART I 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017501  
 MOVING YOUR FINANCES ONLINE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017601  
 ORG. & CUSTOM. YOUR COMP. USING WINDOWS ME YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017701  
 ORGANIZING & CUSTOMIZING YOUR COMPUTER - WINDOWS 98 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017801

OUTLOOK 97 INTRODUCTION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 018001  
 POWERPOINT 2000 ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017901  
 POWERPOINT 2000 FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018101  
 POWERPOINT 97 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018201  
 PUBLISHER 98 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018401  
 SURFING THE WEB & USING E-MAIL WITH AOL YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 018301  
 SURFING THE WEBB & USING 3-MAIL 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 018501  
 USING YOUR PC CAMERA TO CAPTURE REAL-TIME IMAGES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 018601  
 USING YOUR PC TO EXPLORE DIGITAL MUSIC YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 018701  
 USING YOUR PC TO EXPLORE DIGITAL PHOTOGRAPHY YOUR WAY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018801  
 USING YOUR PC TO EXPLORE DIGITAL VIDEO EDITING YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 019101  
 WINDOWS 95 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018901  
 WINDOWS 98 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 019001  
 WINDOWS 98 NEW FEATURES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 019201  
 WINDOWS NT 4.0 FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 019501  
 WORD 2000 ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 019401  
 WORD 2000 INTERMEDIATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 019901  
 WORD 4.0 IINTRODUCTION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 019801  
 WORD 97 ADVANCED 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 019601  
WORD 97 BEGINNING 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 019701  
WORD 97 INTERMEDIATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 019301  
WORD FUNDAMENTALS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

GOLD COAST PROFESSIONAL SCHOOLS  
T/A REALESTATESCHOOL.COM  
5600 HIATUS RD  
FORT LAUDERDALE FL 33321  
PH: (866) 666-1837 FAX: (407) 880-2116

Course Number: 053237  
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053250  
COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 053251  
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 053248  
COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053249  
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053244  
DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053238  
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053239  
ETHICS & REAL ESTATE (CRP) 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
Course Number: 053245  
FAIR HOUSING (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053240  
INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053241  
PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
Course Number: 053242  
REAL ESTATE & TAXES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053246  
REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)



Course Number: 053243  
RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053247  
RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053236  
VIRGINIA 16-HOUR CE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

GRACIOUS SCHOOL OF REAL ESTATE  
9050 POCAHONTAS TRAIL  
STE B  
P O BOX 244  
PROVIDENCE FORGE VA 23140  
PH: (804) 282-1700 FAX: ( ) -

Course Number: 035401  
VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 035501  
VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

GREATER CAPITAL AREA ASSOCIATION OF REALTORS  
8757 GEORGIA AVENUE  
SUITE 600  
SILVER SPRING MD 20910  
PH: (301) 590-8793 FAX: (301) 590-2248

Course Number: 053105  
ANTI-TRUST 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 046401  
ARRANGE YOUR LISTING TO SELL 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051971  
AT HOME WITH DIVERSITY 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 054699  
BARRIER FREE HOUSING 3 hour(s)  
FAIR HOUSING 3 hour(s)

Course Number: 005298  
BASICS OF COMMERCIAL REAL ESTATE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 046101  
CASE STUDIES WORKSHOP 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 041701  
COMMERCIAL AGENCY & PROPERTY PRINCIPLES 3 hour(s)

REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 041801		
COMMERCIAL SUB-LEASING: HOT TOPICS IN R E AGENCY	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 047001		
CREATING REAL ESTATE ADS THAT WORK	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 024002		
DEALING WITH INTERNATIONAL BUYERS AND SELLERS	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 005598		
DON'T RISK IT	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 005698		
DUE DILIGENCE FOR THE REAL ESTATE PROFESSIONAL	2 hour(s)	
LEGAL UPDATES / LAW	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 023902		
ENVIRONMENTAL ISSUES	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 007298		
ENVIRONMENTAL ISSUES IN RESIDENTIAL TRANSACTIONS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 024202		
ESCROW MANAGEMENT	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 046801		
FAIR HOUSING	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 047101		
FIN. OPT. FOR LOW-INCOME, LOW-CASH OR CREDIT-IMPAIRD HMBUYS	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 046601		
GAINING LEVERAGE THROUGH NEGOTIATION	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 009898		
GRI 101: BUILDING A REAL ESTATE BUSINESS	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 010098		
GRI 202: CONTRACT LAW & CONDOS AND COOPS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 051970		
GRI 205: AGENCY AND BUYER REPRESENTATION	6 hour(s)	
REAL ESTATE AGENCY	6 hour(s)	
Course Number: 009798		
GRI 302:	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 010298		
GRI 303:	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 010398		
GRI403: NEW HOME SALES & MARKETING & PROPERTY MGMT: DOING IT	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 046201		
HOW TO RUN AN INNOVATIVE BUSINESS & AVOID UNETHICAL PRACTICE	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	

Course Number: 046901  
 HUD SALES FOR THE NOVICE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054623  
 INTRODUCTION TO INTERNATIONAL REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 005198  
 KEEPING IT STRAIGHT: COMPARATIVE PROTOCOLS & LICENSE LAWS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 024102  
 MEETING THE SPECIAL NEEDS OF ELDERLY OR DISABLED CLIENTS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 024602  
 NEW HOME SALES 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 046301  
 PRE. YOUR CAPITOL & CAPITAL: THE FED HIST. PRESERV.... 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053104  
 PRESENTING MULTIPLE OFFERS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 024702  
 RED FLAGS OF THE HOME INSPECTION 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 024302  
 REGULATORY ISSUES FOR THE INTERNATIONAL CLIENT 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 024402  
 TAP INTO THE INTERNATIONAL REAL ESTATE MARKET 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 046701  
 THIS MOLD HOUSE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054624  
 UNDERSTANDING RESIDENTIAL CONSTRUCTION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 005098  
 UP-TO-DATE ETHICS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 046501  
 WORKING WITH THE SENIOR CLIENT 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

GSH TRAINING CO.  
 582 LYNNHAVEN PARKWAY #400  
 VIRGINIA BEACH VA 23452  
 PH: (757) 490-6500 FAX: (757) 490-6593

Course Number: 052593  
 2004 ETHICS SEMINAR 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052813  
 ANTITRUST 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052188  
 ARE YOU KEEPING UP WITH THE LAW, REGS & TRENDS? 4 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 044701  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 045101  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 010701  
 CONTINUING EDUCATION COURSE 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052105  
  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 045401  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051995  
 FAIR HOUSING 2 hour(s)  
     FAIR HOUSING 2 hour(s)  
 Course Number: 052812  
 GETTING CONTRACTS TO CLOSING 2 hour(s)  
  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 045201  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053588  
 LAND USE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052814  
 MANAGING RISK EFFECTIVELY 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012701  
 MANAGING RISK THROUGH PROFESSIONAL CONDUCT 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 010601  
 MANDATORY 4-HOUR MODULE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 044801  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052106  
 MINIMIZING LIABILITY FROM CONTRACTS 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052586  
 OFFER TO PURCHASE 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 045001  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054061

REAL ESTATE FINANCE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 045301  
 REAL ESTATE MATH (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052103  
 REAL ESTATE TRENDS & ISSUES 1 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 044901  
 TAX ADVANTAGES OF HOME OWNERSHIP 4 hour(s)  
  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 044601  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012601  
 THE CODE OF ETHICS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 055541  
 THE CODE OF ETHICS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055364  
 THE CODE OF ETHICS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053586  
 THE LISTING PROCESS/PROPERTY VALUATION 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052104  
 UNDERSTANDING VIRGINIA'S AGENCY LAW 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 053623  
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)  
     REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052102  
 UPDATE ON THE LAWS, RULES & REGULATIONS 1 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 045501  
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 045601  
 VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052811  
 WHAT SHOULD I SAY? OR DO? 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052187  
 WHAT'S FAIR? WHAT'S RIGHT? 4 hour(s)  
  
     FAIR HOUSING 2 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054001  
 WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)

HAMPTON ROADS SCHOOL OF REAL ESTATE  
184 BUSINESS PARK DR  
SUITE 200  
VIRGINIA BEACH VA 23462  
PH: (757) 473-9700 FAX: (757) 473-9897

Course Number: 051764  
2003 ETHICS SEMINAR 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 051861  
ACCREDITED BUYER REPRESENTATIVE MANAGER 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
Course Number: 051839  
BUILDING A SUCCESSFUL REO BUSINESS 5 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
Course Number: 023702  
FAIR HOUSING IS FOR EVERYONE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 023802  
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051786  
LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST CRS201 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051862  
REAL ESTATE & HISTORIC PROPERTIES TRAINING SESSION 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051838  
RESIDENTIAL FINANCING UPDATE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051785  
THE R E BOARD'S NEW REGS: WHAT YOU NEED TO KNOW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051860  
TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051765  
WHAT YOUR LICENSE ENTITLES YOU TO DO 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

HENDERSON PROFESSIONAL DEVELOPMENT SEMINARS  
7411 RIGGS ROAD #412  
HYATTSVILLE MD 20783  
PH: (301) 434-2204 FAX: (301) 434-8084

Course Number: 054844  
REAL ESTATE FINANCE TODAY 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052672  
VIRGINIA REAL ESTATE LAW UPDATES 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

HOUSING CONSULTANTS REAL ESTATE SCHOOL  
9420 ANNAPOLIS RD #216  
LANHAM MD 20706  
PH: (301) 429-3065 FAX: ( ) -

Course Number: 053303  
16 HOURS OF CONTINUING EDUCATION 16 hour(s)  
FAIR HOUSING 3 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 039301  
BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 039701  
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052148  
ENVIRONMENTAL ISSUES: 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 040001  
ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 039801  
GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 039401  
METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 039601  
PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 039901  
REAL ESTATE MATH (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052147  
RISK MANAGEMENT 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 039501  
TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 039201  
TAX FREE EXCHANGES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

INSTITUTE FOR PARTNERSHIP SOLUTIONS  
9314 CLANBROOK COURT  
FAIRFAX VA 22031

PH: (703) 352-9114 FAX: (703) 352-9114

Course Number: 053288  
CERTIFIED NETWORKING PROFESSIONAL FOR REALTORS 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

INSTITUTE OF REAL ESTATE MANAGEMENT  
T/A OF THE NATL ASSOC OF REALTORS  
430 N MICHIGAN AVE  
CHICAGO IL 60611 4090  
PH: (312) 329-6044 FAX: (800) 338-4736

Course Number: 053912  
ASM 604 INVESTMENT REAL ESTATE FINANCING AND VALUATION PT 2 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053913  
ASM 605 INVESTMENT REAL ESTATE FINANCING & VALUATION PT 3 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054161  
ASM603 INVESTMENT REAL ESTATE FINANCING & VALUATION (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053915  
ASM603 INVESTMENT REAL ESTATE FINANCING AND VALUATION 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054158  
ASM604 INVESTMENT REAL ESTATE FINANCING & VALUATION PART 2 (CRP) 4  
hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054159  
ASM605 INVESTMENT REAL ESTATE FINANCING & VALUATION PART 3 (CRP) 4  
hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053916  
BDM 601 MAXIMIZING PROFIT GROWTH STRATEGIES FOR RE COMPANIES 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053903  
BDM 602 PROPERTY MANAGEMENT: THE IREM MODEL 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054162  
BDM601 MAXIMIZING PROFIT GROWTH STRATEGIES FOR RE COMPANIES (CRP) 4  
hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054152  
BDM602 PROPERTY MANAGEMENT: THE IREM MODEL (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053910  
ETH 800 ETHICS FOR THE REAL ESTATE MANAGER 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 5 hour(s)  
  
Course Number: 054156  
ETH800 ETHICS FOR THE REAL ESTATE MANAGER (CRP) 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 5 hour(s)  
Course Number: 053904  
FIN 402 INVESTMENT REAL ESTATE: FINANCIAL TOOLS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)



Course Number: 054153  
 FIN402 INVESTMENT REAL ESTATE: FINANCIAL TOOLS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053902  
 HRS 402 HUMAN RESOURCE ESSENTIAL FOR REAL ESTATE MGRS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053917  
 HRS 603 LEADERSHIP FOR TODAY'S REAL ESTATE MANAGER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054151  
 HRS402 HUMAN RESOURCE ESSENTIAL FOR REAL ESTATE MANAGERS (CRP) 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054163  
 HRS603 LEADERSHIP FOR TODAY'S REAL ESTATE MANAGER (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053911  
 LRM 201 FAIR HOUSING FOR REAL ESTATE MANAGERS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054157  
 LRM201 FAIR HOUSING FOR REAL ESTATE MANAGERS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053905  
 MKL 406 MARKETING AND LEASING: OFFICE BUILDINGS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053914  
 MKL405 MARKETING AND LEASING: MULTIFAMILY PROPERTIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054160  
 MKL405 MARKETING AND LEASING: MULTIFAMILY PROPERTIES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054154  
 MKL406 MARKETING AND LEASING: OFFICE BUILDING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 053906  
 MNT 402 PROPERTY MANAGEMENT AND RISK MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054155  
 MNT402 PROPERTY MANAGEMENT & RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051837  
 RES201 - SUCCESSFUL SITE MANAGEMENT 7 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

#### INVESTORS TITLE INSURANCE COMPANY

121 NORTH COLUMBIA ST  
 CHAPEL HILL NC 27515 2687  
 PH: (919) 968-2200 FAX: (919) 968-2219

Course Number: 054588  
 OWNERS TITLE INSURANCE COVERAGE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055325  
THE NUTS AND BOLTS OF A LIKE-KIND EXCHANGE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

JAMES M TALENS  
6017 WOODLEY RD  
MC LEAN VA 22101  
PH: (703) 241-1144 FAX: ( ) -

Course Number: 054620  
INTRODUCTION TO REAL ESTATE SPANISH 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

JAMES MADISON UNIVERSITY  
T/A COLLEGE OF GRADUATE & PROFESSIONAL PROGRAMS  
MSC 6802  
HARRISONBURG VA 22807  
PH: (540) 568-7958 FAX: (540) 568-7860

Course Number: 002202  
REAL ESTATE ETHICS AND NEGOTIATION 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

KAPLAN REAL ESTATE SCHOOLS  
30 SOUTH WACKER DR STE 2400  
CHICAGO IL 60606  
PH: (312) 894-0320 FAX: (312) 836-1146

Course Number: 052374  
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052613  
COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052614  
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052615  
COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052616  
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052373  
DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052372  
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052365  
ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 052375

FAIR HOUSING (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055501

FAIR HOUSING (CRP) 4 hour(s)

FAIR HOUSING 4 hour(s)

Course Number: 052371

INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052370

PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052369

REAL ESTATE AND TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052368

REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052367

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052366

RISK MANAGEMENT (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052612

VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052410

VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

KENDALL TODD INC

212 W MAIN ST STE 317

DURHAM NC 27701

PH: (919) 688-8223 FAX: (919) 882-9888

Course Number: 054717

BORROW SMART 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

KIRKS' INSTITUTE FOR ADVANCED REAL ESTATE STUDIES

2111 WILSON BLVD

# 700

ARLINGTON VA 22201

PH: (703) 351-5041 FAX: (703) 961-9107

Course Number: 054818

CLIENT ANALYSIS 3 hour(s)

REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054556  
 CONTRACT WRITING, HANDLING CUSTOMER DEPOSITS, AND AGENCY      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
     REAL ESTATE AGENCY      1 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 055346  
 CONTRACTS AND CONTRACT LAW      3 hour(s)  
     REAL ESTATE CONTRACTS      3 hour(s)  
 Course Number: 052005  
 CONTRACTS AND CONTRACT LAW      2 hour(s)  
     REAL ESTATE CONTRACTS      2 hour(s)  
 Course Number: 021100  
 CURRENT LEGAL PROBLEMS PART III - FAIR HOUSING/ADA      3 hour(s)  
     FAIR HOUSING      3 hour(s)  
 Course Number: 054820  
 LAWS AND REGULATIONS      3 hour(s)  
     LEGAL UPDATES / LAW      3 hour(s)  
 Course Number: 054559  
 LISTING AND LEASING PROPERTY;CURRENT INDUSTRY ISSUES AND TRENDS      3  
 hour(s)  
     LEGAL UPDATES / LAW      1 hour(s)  
     REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 055417  
 MARKET ANALYSIS      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054741  
 STRATEGIC PLANNING      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053299  
 VA 16 HOUR CONTINUING EDUCATION (CRP)      16 hour(s)  
     FAIR HOUSING      2 hour(s)  
     LEGAL UPDATES / LAW      1 hour(s)  
  
     REAL ESTATE RELATED SUBJECTS      8 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
     REAL ESTATE AGENCY      1 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 055170  
 VIRGINIA LEGAL UPDATE, AGENCY & ETHICS      3 hour(s)  
     LEGAL UPDATES / LAW      1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      1 hour(s)  
     REAL ESTATE AGENCY      1 hour(s)  
 Course Number: 052004  
 VIRGINIA REAL ESTATE REGULATIONS- LAW & ETHICS      3 hour(s)  
     LEGAL UPDATES / LAW      1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      1 hour(s)  
     REAL ESTATE AGENCY      1 hour(s)  
  
 LONG & FOSTER INSTITUTE OF REAL ESTATE  
 231 GARRISONVILLE RD  
 STAFFORD VA 22554  
  
 Course Number: 054978  
 ACCREDITED BUYERS REPRESENTATIVE CORE COURSE      11 hour(s)

LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 4 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317

AGENCY 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682

AGENCY (CRP) 1 hour(s)

REAL ESTATE AGENCY 1 hour(s)

Course Number: 051301

AGENCY LAW 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054896

ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 015802

ASSISTING THE RELOCATING HOME SELLER 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 049601

COMMERCIAL PROPERTY BUZZ WORDS 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 049501

COMMERCIAL PROPERTY BUZZ WORDS 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052315

COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES  
3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 014102

CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053571

CONTRACTS TO SETTLEMENT 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052316

CREATING CMAS IN REALTY TOOLKIT 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054897

DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 015902

DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 012602

DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053575

ELEMENTS OF ARCHITECTURE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052445

EMAIL MARKETING 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051001

ENVIRONMENTAL AND HEALTH ISSUES 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053362  
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 012102  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053063  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054008  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053062  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 013002  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053361  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 012702  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053064  
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 011902  
 FH LAWS & RECENT DEV. IN FED., STATE & LOCAL LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053573  
 FINANCE IN DETAIL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053059  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 016302  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054894  
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053094  
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052090  
 GUIDE TO LAND INVESTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052319  
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053569  
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051201  
 HOW AND WHEN TO WORK AS A BUYER'S AGENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051808  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012302  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052107  
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 014302  
 LEAD BASED PAINT UPDATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052836  
 LEAD-BASED PAINT & THE LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053567  
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051817  
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051886  
 NEW MANDATED VA CE COURSE 8 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 053060  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052314  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053816  
 PRICING PROPERTIES USING K-BAR 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051702  
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051760  
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 012502  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012202  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052320  
 REAL ESTATE AND THE INTERNET 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054899  
 REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 012802  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012402  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054013  
 RESIDENTIAL FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012902  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013302  
 RISK REDUCTION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052834  
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051101  
 SMALL APARTMENT BUILDINGS AS INVESTMENT PROPERTIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053363  
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052318  
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052216  
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053061  
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051891  
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051953  
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 020402  
 VIRGINIA C E COURSE 8 hour(s)



REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 014202  
VIRGINIA CE COURSE 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051716  
VIRGINIA CE COURSE (CRP) 5 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
Course Number: 054011  
VIRGINIA REAL ESTATE LAW 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE  
INNSBROOK CORPORATE CENTER  
4435 WATERFRONT DR  
GLEN ALLEN VA 23060  
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Course Number: 054978  
ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 4 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317  
AGENCY 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682  
AGENCY (CRP) 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)

Course Number: 051301  
AGENCY LAW 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054896  
ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 015802  
ASSISTING THE RELOCATING HOME SELLER 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 049501  
COMMERCIAL PROPERTY BUZZ WORDS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 049601  
COMMERCIAL PROPERTY BUZZ WORDS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052315  
COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES  
3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 014102  
CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053571  
 CONTRACTS TO SETTLEMENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052316  
 CREATING CMAS IN REALTY TOOLKIT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054897  
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 015902  
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012602  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053575  
 ELEMENTS OF ARCHITECTURE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052445  
 EMAIL MARKETING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051001  
 ENVIRONMENTAL AND HEALTH ISSUES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053362  
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 012102  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053063  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013002  
 ETHICS & REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 054008  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053062  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 053361  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 012702  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053064  
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 011902  
 FH LAWS & RECENT DEV. IN FEDERAL, STATE & LOCAL LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053573  
 FINANCE IN DETAIL 4 hour(s)

REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 053059  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA      1 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 016302  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA      1 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 054894  
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053094  
 GETTING THE CONTRACT TO SETTLEMENT      1 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 052090  
 GUIDE TO LAND INVESTING      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 052319  
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT      4  
 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
  
 Course Number: 053569  
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 051201  
 HOW AND WHEN TO WORK AS A BUYER'S AGENT      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 051808  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 012302  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP)      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052107  
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT      2 hour(s)  
     REAL ESTATE CONTRACTS      2 hour(s)  
 Course Number: 014302  
 LEAD BASED PAINT UPDATE      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 052836  
 LEAD-BASED PAINT & THE LAW      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 053567  
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 051817  
 NAR CODE OF ETHICS & STANDARDS      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 051886  
 NEW MANDATED VA CE COURSES      8 hour(s)  
     LEGAL UPDATES / LAW      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT      1 hour(s)  
     REAL ESTATE AGENCY      2 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 052314  
 OFFER TO PURCHASE      3 hour(s)

REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053060  
 OFFER TO PURCHASE                  3 hour(s)

REAL ESTATE CONTRACTS      3 hour(s)  
 Course Number: 053816  
 PRICING PROPERTIES USING K-BAR      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 051702  
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT      2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 051760  
 PROFESSIONAL STANDARDS & CODE OF ETHICS      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 012502  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 012202  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052320  
 REAL ESTATE AND THE INTERNET      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054899  
 REAL ESTATE CONTRACTS      3 hour(s)  
 REAL ESTATE CONTRACTS      3 hour(s)  
 Course Number: 012802  
 REAL ESTATE FINANCE TODAY (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 012402  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 054013  
 RESIDENTIAL FINANCING      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 012902  
 RISK MANAGEMENT (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 013302  
 RISK REDUCTION      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)

Course Number: 052834  
 SERVICING CLIENTS USING TECHNOLOGY      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 051101  
 SMALL APARTMENT BUILDINGS AS INVESTMENT PROPERTIES      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053363  
 SPECIAL MORTGAGE PROGRAMS (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052318  
 UNCONVENTIONAL TRANSACTIONS      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052216  
 USING THE TAX DEFERRED EXCHANGE      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)

Course Number: 053061

VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051891

VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051953

VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 020402

VIRGINIA C E COURSE 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 014202

VIRGINIA CE COURSE 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051716

VIRGINIA CE COURSE (CRP) 5 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011

VIRGINIA REAL ESTATE LAW 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE

9321 MIDLOTHIAN TURNPIKE

RICHMOND VA 23235

PH: (804) 794-9650 FAX: ( ) -

Course Number: 054978

ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 4 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317

AGENCY 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682

AGENCY (CRP) 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)

Course Number: 051301

AGENCY LAW 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054896  
 ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 015802  
 ASSISTING THE RELOCATING HOME SELLER 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 049601  
 COMMERCIAL PROPERTY BUZZ WORDS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 049501  
 COMMERCIAL PROPERTY BUZZ WORDS 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052315  
 COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES  
 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 014102  
 CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053571  
 CONTRACTS TO SETTLEMENT 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052316  
 CREATING CMAS IN REALTY TOOLKIT 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054897  
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 015902  
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012602  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053575  
 ELEMENTS OF ARCHITECTURE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052445  
 EMAIL MARKETING 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051001  
 ENVIRONMENTAL AND HEALTH ISSUES 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053362  
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 012102  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053063  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054008  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 053062  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 013002  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 053361  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)

Course Number: 012702  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053064  
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)

Course Number: 011902  
 FH LAWS & RECENT DEV. IN FED., STATE & LOCAL LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053573  
 FINANCE IN DETAIL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053059  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 016302  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054894  
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053094  
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052090  
 GUIDE TO LAND INVESTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052319  
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053569  
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051201  
 HOW AND WHEN TO WORK AS A BUYER'S AGENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051808  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 012302  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052107

KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 014302  
 LEAD BASED PAINT UPDATE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052836  
 LEAD-BASED PAINT & THE LAW 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053567  
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051817  
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051886  
 NEW MANDATED VA CE COURSE 8 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 053060  
 OFFER TO PURCHASE 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052314  
 OFFER TO PURCHASE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053816  
 PRICING PROPERTIES USING K-BAR 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051702  
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051760  
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 012502  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012202  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052320  
 REAL ESTATE AND THE INTERNET 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054899  
 REAL ESTATE CONTRACTS 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 012802  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012402  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054013



RESIDENTIAL FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012902  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013302  
 RISK REDUCTION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052834  
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051101  
 SMALL APARTMENT BUILDINGS AS INVESTMENT PROPERTIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053363  
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052318  
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052216  
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053061  
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051891  
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051953  
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 020402  
 VIRGINIA C E COURSE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 014202  
 VIRGINIA CE COURSE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
  
 Course Number: 051716  
 VIRGINIA CE COURSE (CRP) 5 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011  
VIRGINIA REAL ESTATE LAW 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE  
46191 WESTLAKE DRIVE  
STERLING VA 20165

Course Number: 054978  
ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 4 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317  
AGENCY 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682  
AGENCY (CRP) 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)

Course Number: 051301  
AGENCY LAW 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054896  
ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 015802  
ASSISTING THE RELOCATING HOME SELLER 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 049601  
COMMERCIAL PROPERTY BUZZ WORDS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 049501  
COMMERCIAL PROPERTY BUZZ WORDS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052315  
COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES  
3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 014102  
CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053571  
CONTRACTS TO SETTLEMENT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052316  
CREATING CMAS IN REALTY TOOLKIT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054897  
DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 015902

DESTINATION SERVICES/HOMEFINDING ASSISTANCE	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 012602	
DIVERSITY & DOING BUSINESS (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053575	
ELEMENTS OF ARCHITECTURE	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 052445	
EMAIL MARKETING	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 051001	
ENVIRONMENTAL AND HEALTH ISSUES	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 053362	
ENVIRONMENTAL ISSUES (CRP)	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 012102	
ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053063	
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054008	
ETHICS & STANDARDS OF CONDUCT	3 hour(s)
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)
Course Number: 053062	
ETHICS AND REAL ESTATE (CRP)	6 hour(s)
ETHICS AND STANDARDS OF CONDUCT	6 hour(s)
Course Number: 013002	
ETHICS AND REAL ESTATE (CRP)	6 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 053361	
FAIR HOUSING	3 hour(s)
FAIR HOUSING	3 hour(s)
Course Number: 012702	
FAIR HOUSING (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053064	
FAIR HOUSING LAW & PRACTICE (CRP)	4 hour(s)
FAIR HOUSING	4 hour(s)
Course Number: 011902	
FH LAWS & RECENT DEVE. IN FEDERAL, STATE & LOCAL LAW	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 053573	
FINANCE IN DETAIL	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053059	
FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA	1 hour(s)
REAL ESTATE CONTRACTS	1 hour(s)
Course Number: 016302	
FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 054894	
FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)

Course Number: 053094  
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052090  
 GUIDE TO LAND INVESTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052319  
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053569  
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051201  
 HOW AND WHEN TO WORK AS A BUYER'S AGENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051808  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012302  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052107  
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 014302  
 LEAD BASED PAINT UPDATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052836  
 LEAD-BASED PAINT & THE LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053567  
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051817  
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051886  
 NEW MANDATED VA CE COURSE 8 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 053060  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052314  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053816  
 PRICING PROPERTIES USING K-BAR 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051702  
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051760  
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 012502  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012202  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052320  
 REAL ESTATE AND THE INTERNET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054899  
 REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 012802  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012402  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054013  
 RESIDENTIAL FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012902  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013302  
 RISK REDUCTION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052834  
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051101  
 SMALL APARTMENT BUILDINGS AS INVESTMENT PROPERTIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053363  
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052318  
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052216  
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053061  
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051891  
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)

LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051953  
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 020402  
 VIRGINIA C E COURSE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 014202  
 VIRGINIA CE COURSE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
  
 Course Number: 051716  
 VIRGINIA CE COURSE (CRP) 5 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054011  
 VIRGINIA REAL ESTATE LAW 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
  
 LONG & FOSTER INSTITUTE OF REAL ESTATE  
 1300 DIAMOND SPRINGS RD  
 SUITE 102  
 VIRGINIA BEACH VA 23455  
 PH: (800) 543-3365 FAX: (301) 975-1035  
  
 Course Number: 054978  
 ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 4 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052317  
 AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052682  
 AGENCY (CRP) 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 051301  
 AGENCY LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054896  
 ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 015802  
 ASSISTING THE RELOCATING HOME SELLER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 049601  
 COMMERCIAL PROPERTY BUZZ WORDS 3 hour(s)

REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 049501  
 COMMERCIAL PROPERTY BUZZ WORDS      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 052315  
 COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES  
 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 014102  
 CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
  
 Course Number: 053571  
 CONTRACTS TO SETTLEMENT      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 052316  
 CREATING CMAS IN REALTY TOOLKIT      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 054897  
 DESTINATION SERVICES RE-CERTIFICATION      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 015902  
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 012602  
 DIVERSITY & DOING BUSINESS (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 053575  
 ELEMENTS OF ARCHITECTURE      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052445  
 EMAIL MARKETING      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 051001  
 ENVIRONMENTAL AND HEALTH ISSUES      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053362  
 ENVIRONMENTAL ISSUES (CRP)      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 012102  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 053063  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 054008  
 ETHICS & STANDARDS OF CONDUCT      3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 Course Number: 053062  
 ETHICS AND REAL ESTATE (CRP)      6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      6 hour(s)  
  
 Course Number: 013002  
 ETHICS AND REAL ESTATE (CRP)      6 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 053361  
 FAIR HOUSING      3 hour(s)

FAIR HOUSING 3 hour(s)  
 Course Number: 012702  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053064  
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 011902  
 FH LAWS & RECENT DEV. IN FEDERAL, STATE & LOCAL LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053573  
 FINANCE IN DETAIL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053059  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 016302  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054894  
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053094  
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052090  
 GUIDE TO LAND INVESTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052319  
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053569  
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051201  
 HOW AND WHEN TO WORK AS A BUYER'S AGENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051808  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012302  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052107  
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 014302  
 LEAD BASED PAINT UPDATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052836  
 LEAD-BASED PAINT & THE LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053567  
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)



Course Number: 051817

NAR CODE OF ETHICS & STANDARDS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 051886

NEW MANDATED VA CE COURSE 8 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053060

OFFER TO PURCHASE 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052314

OFFER TO PURCHASE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053816

PRICING PROPERTIES USING K-BAR 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051702

PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 051760

PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 012502

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 012202

R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052320

REAL ESTATE AND THE INTERNET 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054899

REAL ESTATE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 012802

REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 012402

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054013

RESIDENTIAL FINANCING 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 012902

RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 013302

RISK REDUCTION 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052834

SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)

REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 051101  
 SMALL APARTMENT BUILDINGS AS INVESTMENT PROPERTIES      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053363  
 SPECIAL MORTGAGE PROGRAMS (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052318  
 UNCONVENTIONAL TRANSACTIONS      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052216  
 USING THE TAX DEFERRED EXCHANGE      2 hour(s)  
 REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 053061  
 VA 16-HOUR CE RENEWAL PACKAGE (CRP)      16 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 051891  
 VA 8-HOUR CONTINUING EDUCATION (CRP)      8 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      1 hour(s)  
 Course Number: 051953  
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE      8 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 020402  
 VIRGINIA C E COURSE      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 014202  
 VIRGINIA CE COURSE      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
  
 Course Number: 051716  
 VIRGINIA CE COURSE (CRP)      5 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      1 hour(s)  
 Course Number: 054011  
 VIRGINIA REAL ESTATE LAW      3 hour(s)  
 LEGAL UPDATES / LAW      3 hour(s)  
  
 LONG & FOSTER INSTITUTE OF REAL ESTATE  
 3069 NUTLEY STREET  
 FAIRFAX VA 22031  
 PH: (703) 938-8040      FAX: (      )      -

Course Number: 054978

ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 4 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052317  
 AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052682  
 AGENCY (CRP) 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 051301  
 AGENCY LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054896  
 ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 015802  
 ASSISTING THE RELOCATING HOME SELLER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 049601  
 COMMERCIAL PROPERTY BUZZ WORDS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 049501  
 COMMERCIAL PROPERTY BUZZ WORDS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052315  
 COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES  
 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 014102  
 CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053571  
 CONTRACTS TO SETTLEMENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052316  
 CREATING CMAS IN REALTY TOOLKIT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054897  
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 015902  
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012602  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053575  
 ELEMENTS OF ARCHITECTURE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052445  
 EMAIL MARKETING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051001  
 ENVIRONMENTAL AND HEALTH ISSUES 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053362  
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 012102  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053063  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054008  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053062  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 013002  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053361  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 012702  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053064  
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 011902  
 FH LAWS & RECENT DEV. IN FED., STATE & 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053573  
 FINANCE IN DETAIL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 016302  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053059  
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054894  
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053094  
 GETTING THE CONTRACT TO SETTLEMENT (CRP) 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052090  
 GUIDE TO LAND INVESTING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052319  
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053569  
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051201  
 HOW AND WHEN TO WORK AS A BUYER'S AGENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051808  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012302  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052107  
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 014302  
  
 LEAD BASED PAINT UPDATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052836  
 LEAD-BASED PAINT & THE LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053567  
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051817  
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051886  
 NEW MANDATED VA CE COURSE 8 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 053060  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052314  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053816  
 PRICING PROPERTIES USING K-BAR 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051702  
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051760  
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 012502  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012202  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052320  
 REAL ESTATE AND THE INTERNET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054899  
 REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 012802  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012402  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054013  
 RESIDENTIAL FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 012902  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 013302  
 RISK REDUCTION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052834  
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051101  
 SMALL APARTMENT BUILDINGS AS INVESTMENT PROPERTIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053363  
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052318  
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052216  
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053061  
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051891  
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051953  
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 020402  
VIRGINIA C E COURSE 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 014202  
VIRGINIA CE COURSE 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051716  
VIRGINIA CE COURSE (CRP) 5 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011  
VIRGINIA REAL ESTATE LAW 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

LORMAN BUSINESS CENTER INC  
T/A LORMAN EDUCATION SERVICES  
2510 ALPINE ROAD  
P O BOX 509  
EAU CLAIRE WI 54702  
PH: (715) 833-3940 FAX: (715) 833-3944

Course Number: 051813  
ADVANCE TO ENVIRONMENTAL MOLD ISSUES 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 054530  
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054182  
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054304  
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052734  
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051867  
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054178  
AIA CONTRACTS 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055553  
AIA CONTRACTS 8 hour(s)  
REAL ESTATE CONTRACTS 8 hour(s)

Course Number: 052209  
BASIC COMMERCIAL LEASE IN VIRGINIA 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053427  
BASIC COMMERCIAL LEASING 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052033  
CHANGE ORDERS 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 041901

COMMERCIAL LEASING IN VIRGINIA 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054552  
 COMMERCIAL REAL ESTATE FINANCING 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052224  
 CONSTRUCTION LIEN LAW IN VIRGINIA 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051802  
 CONSTRUCTION MANAGEMENT/DESIGN BUILD 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052398  
 CONSTRUCTION MANAGEMENT/DESIGN-BUILD 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053665  
 CONSTRUCTION MANAGEMENT/DESIGN-BUILD 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054534  
 CPA CRUISE - COMPLEX REAL ESTATE TRANSACTIONS AND LIKE KIND 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051845  
 CURRENT ISSUES IN STORM WATER REGULATION 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052948  
 CURRENT ISSUES IN STORM WATER REGULATION 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054306  
 DESIGNING AND BUILDING PROJECTS USING AIA CONTRACTS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055721  
 DESIGNING AND BUILDING USING AIA CONTRACTS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054901  
 EMINENT DOMAIN 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054180  
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
  
 Course Number: 055701  
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 051774  
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054769  
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 052706  
 FUNDAMENTALS OF REAL ESTATE LAW 7 hour(s)  
 LEGAL UPDATES / LAW 7 hour(s)  
 Course Number: 055546  
 FUNDAMENTS OF REAL ESTATE CLOSINGS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054307  
 LANDLORD AND TENANT LAW 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052946



LANDLORD AND TENANT LAW	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051818		
LAW OF EASEMENTS: LEGAL ISSUES & PRACTICAL CONSIDERATIONS		6 hour(s)
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 053291		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 055093		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054902		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 053200		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054582		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
LEGAL UPDATES / LAW	7 hour(s)	
Course Number: 027302		
LIKE KIND R E EXCHANGES IN VIRGINIA	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053470		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054917		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051874		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 052397		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053662		
LIKE KIND REAL ESTATE EXCHANGES	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 051778		
LIKE KIND REAL ESTATE EXCHANGES	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 054918		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051996		
LIKE KIND REAL ESTATE EXCHANGES IN VIRGINIA		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055343		
MANAGING CONSTRUCTION PROJECTS	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054532		
NEGOTIATING COMPLEX REAL ESTATE TRANSACTIONS		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053199		
NEGOTIATING COMPLEX REAL ESTATE TRANSACTIONS		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 004202		

PRACT.CONSID. IN ROUTINE RES. R E TRANSACTIONS IN VA 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 054177

PRACTICAL AND LEGAL FUNDAMENTALS OF CONSTRUCTION CONTRACTS AND PROJECT  
SCHEDULES 7 hour(s)

REAL ESTATE CONTRACTS 7 hour(s)

Course Number: 050101

R E BROKER LIABILITY IN VIRGINIA, RICHMOND 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054903

REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054305

REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053519

REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054531

REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055726

REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055221

REAL ESTATE TAX ISSUES 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051859

SOLVING WATER INTRUSION AND MOLD PROBLEMS 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052424

SOLVING WATER INTRUSION AND MOLD PROBLEMS 7 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 051812

SOLVING WATER INTRUSION AND MOLD PROBLEMS 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 054280

SOLVING WATER INTRUSION AND MOLD PROBLEMS 7 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 051815

SOLVING WATER INTRUSION AND MOLD PROBLEMS 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 052947

SOLVING WATER INTRUSION AND MOLD PROBLEMS 7 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 012201

STRATEGIC PLANNING AND THE COMMERCIAL LEASE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051814

STRATEGIC PLANNING AND THE COMMERCIAL LEASE IN VA 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 001102

STRATEGIC PLANNING AND THE COMMERCIAL LEASE IN VIRGINIA 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053661

THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS 7 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054533  
 THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS: UNDERSTANDING THE ISSUES 8  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055777  
 THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS: UNDERSTANDING THE ISSUES 8  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
  
 Course Number: 054179  
 THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS: UNDERSTANDING THE ISSUES 8  
 hour(s)  
 REAL ESTATE CONTRACTS 8 hour(s)  
 Course Number: 051868  
 TITLE EXAMINATION & OTHER R E ISSUES IN VA 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 052980  
 TITLE EXAMINATION AND OTHER REAL ESTATE ISSUES IN VIRGINIA 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053206  
 VA LOCAL TAXES: FROM PROPERTY TAX TO BPOL 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 004402  
 VIRGINIA LANDLORD AND TENANT LAW 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 027702  
 VIRGINIA LANDLORD AND TENANT LAW 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
  
 Course Number: 052211  
 VIRGINIA LOCAL TAXES: FROM PROPERTY TAX TO BPOL 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054904  
 WHAT TO DO WHEN CONSTRUCTION PROJECTS GO BAD 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 055720  
 ZONING AND LAND USE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054181  
 ZONING AND LAND USE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054279  
 ZONING AND LAND USE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 051857  
 ZONING AND LAND USE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055700  
 ZONING AND LAND USE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 051975  
 ZONING AND LAND USE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

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 ALEXANDRIA VA 22314

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Course Number: 052752

AGENCY AND AGENCY AGREEMENTS 2 hour(s)

REAL ESTATE AGENCY 2 hour(s)

Course Number: 053100

COACHING FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052710

CODE OF ETHICS & STANDARDS OF PRACTICE 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 052753

FAIR HOUSING AND LEGAL UPDATE 3 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

Course Number: 053101

LANDLORDING AND PROPERTY MANAGEMENT FOR THE SMALL INVESTOR 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054716

PRICING PROPERTY FOR YOUR CLIENTS 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053103

REAL ESTATE INVESTMENTS 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053374

REGIONAL SALES CONTRACT 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055647

REGIONAL SALES CONTRACT - 2006 REVISION 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054854

RELOCATION SERVICES 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053377

RESIDENTIAL FINANCE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052707

RESIDENTIAL SALES CONTRACTS 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 053102

TAX STRATEGIES FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

MAIN STREET TITLE & ESCROW LLC

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P O BOX 58

MINERAL VA 23117

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Course Number: 055746

REAL ESTATE LAW, TITLE INSURANCE & SETTLEMENT ISSUES 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

MBH SETTLEMENT GROUP L C

3050 CHAIN BRIDGE ROAD  
SUITE 200  
FAIRFAX VA 22030  
PH: (703) 277-6836 FAX: (703) 277-6848

Course Number: 055831  
AGENCY DEMYSTIFIED 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 052543  
CONGRATULATIONS - YOU GOT THE LISTING! 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 052283  
CONTRACTS WITH ESCALATORS 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 055839  
EARNEST MONEY DEPOSITS 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
Course Number: 052284  
HOME INSPECTIONS IN NORTHERN VIRGINIA 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 052542  
IRC 1031 TAX DEFERRED EXCHANGES 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 052281  
NAVIGATING THE 1999 REGIONAL SALES CONTRACT & ADDENDUMS 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)  
Course Number: 052541  
NAVIGATING THE REGIONAL SALES CONTRACTS - A PRIMER 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 055555  
THE NEW REGIONAL SALES CONTRACT 2006 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)  
Course Number: 055557  
THE NEW REGIONAL SALES CONTRACT 2006 - A PRIMER 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 052282  
UNCONVENTIONAL TRANSACTIONS 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)  
  
Course Number: 052544  
UNCONVENTIONAL TRANSACTIONS - A PRIMER 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

MCKISSOCK, LP  
1211 PENNSYLVANIA AVE EAST  
P O BOX 1673  
WARREN PA 16365  
PH: (800) 328-2008 FAX: (814) 723-7289

Course Number: 052759  
2-4 FAMILY FINESSE: APPRAISING MULTI FAMILY PROPERTIES 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052758  
AGENCY LAW - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
REAL ESTATE AGENCY 4 hour(s)  
Course Number: 018602

AGENCY LAW - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051806  
 APPRAISAL REVIEW - 2003 UPDATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053971  
 APPRAISAL TRENDS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 050601  
 APPRAISER LIABILITY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055260  
 APPRAISING FHA TODAY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051807  
 APPRAISING FOR THE SECONDARY MKT: GETTING ALONG WITH.... 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053229  
 APPRAISING HIGH VALUE PROPERTIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055259  
 APPRAISING REAL ESTATE OWNED AND FORECLOSURE PROPERTIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 025201  
 APPRAISING THE ODDBALL: NONCONFORMING & DIFFICULT PROPERTIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 024901  
 AUTOMATED VALUATION MODELS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005502  
 CONSTRUCTION DETAILS & TRENDS - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051940  
 CONTRACT LAW - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 REAL ESTATE CONTRACTS 4 hour(s)  
 Course Number: 053969  
 DISCLOSURES & DISCLAIMERS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010502  
 DOES MY REPORT COMPLY WITH USPAP? 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052765  
 FAIR HOUSING - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 009902  
 FAIR HOUSING VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054051  
 FANNIE MAE REVISIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 050501  
 FHA APPRAISING TODAY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010401  
 INFORMATION TECHNOLOGY AND THE APPRAISER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005602

INFORMATION TECHNOLOGY FOR R E - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051805  
 LIMITED APPRAISALS & THE SCOPE OF WORK DECISION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051939  
 NATIONAL USPAP UPDATE EQUIVALENT-VIRTUAL CLASSROOM (CRP) 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
  
 Course Number: 051804  
 NATIONAL USPAP UPDATE EQUIVALENT 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 055257  
 PRIVATE APPRAISAL ASSIGNMENTS: WHAT TO DO-WHAT NOT TO DO 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 025001  
 REAL ESTATE DAMAGES: ASSESSMENT & TESTIMONY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010501  
 REAL ESTATE FRAUD AND THE APPRAISER'S ROLE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010402  
 REAL ESTATE LAW AND THE APPRAISER 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053968  
 RELOCATION APPRAISAL IS DIFFERENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010302  
 RESIDENTIAL CONSTRUCTION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053970  
 RISK MANAGEMENT - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055256  
 SCOPE OF WORK 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055324  
 THE APPRAISAL PROCESS FOR AGENTS & BROKERS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010301  
 THE APPRAISER AS EXPERT WITNESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055258  
 THE COST APPROACH 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018702  
 UNDERSTDG FACTORY BLT HOUSING - VIRTUAL CLASSROOM (CRP) 4 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 025101  
 VACANT LAND APPRAISAL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

MOSELEY FLINT SCHOOLS OF REAL ESTATE INC  
 8633 MAYLAND DRIVE, BUILDING D  
 PARHAM PARK  
 RICHMOND VA 23294

PH: (804) 270-9121 FAX: (804) 270-6720

Course Number: 054448

1031 EXCHANGE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052280

16 HOUR REAL ESTATE MEDLEY (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 013998

1998 REAL ESTATE UPDATE (CORRES) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 052175

2004-2005 VIRGINIA REAL ESTATE UPDATE (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051890

ACCREDITED BUYER REPRESENTATIVE 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 055000

ACCREDITED SELLER REPRESENTATIVE 12 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054442

ADVANCED MORTGAGE PRODUCTS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054452

ADVANCED REAL ESTATE MATHEMATICS AND CALCULATIONS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053727

AGENCY LAW 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 053796

AGENCY RELATIONSHIPS IN THE REAL ESTATE FIELD-SELF STUDY (CRP) 3  
hour(s)

REAL ESTATE AGENCY 3 hour(s)

Course Number: 054316

BUSINESS PLANNING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054318

BUSINESS PLANNING (CRP) 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)



Course Number: 052176  
 COMPEN. & TAX DED, RISK MGMT: ERROR & OMISSIONS INS (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051795  
 CONSUMER CERTIFIED REAL ESTATE CONSULTANT 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054444  
 CREDIT SCORING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053616  
 ELECTIVE 15 HOUR REAL ESTATE EDUCATION 15 hour(s)  
 REAL ESTATE RELATED SUBJECTS 15 hour(s)  
 Course Number: 052238  
 ELECTRONIC COMMERCE IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052177  
 ENVIRO. HAZARDS, CONST. & INS ISSUES HOME OWNER.&TAX DED(CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052235  
 ETHICAL DILEMMAS IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
  
 Course Number: 053732  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054063  
 ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS 3  
 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054065  
 ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS (CRP) 3  
 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051893  
 ETHICS FAIRHOUSING AND LAWSUITS 4 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 053734  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 052181  
 FAIR HOUSING IN AMERICA (CRP) 8 hour(s)  
 FAIR HOUSING 8 hour(s)  
 Course Number: 051794  
 FARM AND LAND 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 051889  
 FARM AND LAND USE 16 hour(s)  
 LEGAL UPDATES / LAW 5 hour(s)  
 REAL ESTATE RELATED SUBJECTS 10 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052234  
 FEDERAL AND VIRGINIA FAIRHOUSING LAWS (CRP) 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 053606  
 HOW TO DO A LIKE KIND EXCHANGE OF REAL EXCHANGE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051732  
 INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054450  
 INTERMEDIATE REAL ESTATE MATHEMATICS AND CALCULATIONS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 029001  
 INTERNET SKILLS FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052178  
 INVESTMENT PROPERTY ANALYSIS (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 013197  
 LAWSUITS: WATCH YOUR E & O GO 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051789  
 MANAGING YOUR REAL ESTATE CAREER 5 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054446  
 MORTGAGE BASICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053730  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054454  
 PROPERTY VALUATION AND THE LISTING PROCESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054456  
 PROPERTY VALUATION AND THE LISTING PROCESS (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053990  
 REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053992  
 REAL ESTATE CONTRACTS (CRP) 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052180  
 REAL ESTATE ENVIRONMENTAL AND ENERGY ISSUES (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051735  
 REAL ESTATE ETHICS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
  
 Course Number: 051729  
 REAL ESTATE ETHICS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053798  
 REAL ESTATE FAIR HOUSING LAW (CRP) 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 051792  
 REAL ESTATE FAIR HOUSING LAWS 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 051734

REAL ESTATE FINANCE AND MORTGAGE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054312  
 REAL ESTATE FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054314  
 REAL ESTATE FINANCING (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053728  
 REAL ESTATE LAW 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054438  
 REAL ESTATE TECHNOLOGY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051733  
 REAL ESTATE TECHNOLOGY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054440  
 REAL ESTATE TECHNOLOGY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052179  
 RECOGNIZING REAL ESTATE RED FLAGS (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051731  
 REPRESENTING THE BUYER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051788  
 SENIOR HOUSING SPECIALIST 8 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051791  
 SUCCESSFUL BUYER REPRESENTATION IN NEW HOME SALES 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051790  
 SUCCESSFUL RELOCATION REPRESENTATION 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054436  
 THE SELLING PROCESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054434  
 THE SELLING PROCESS (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052182  
 TITLE INSURANCE AND ESCROW CLOSING (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053988  
 VA REAL ESTATE LAW 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053986  
 VA REAL ESTATE LAW (CRP) 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 028901  
 VA REAL ESTATE LAWS, ETHICS AND FAIR HOUSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051967

VIRGINIA CONTINUING EDUCATION MANDATORY TOPICS            8 hour(s)  
    FAIR HOUSING            2 hour(s)  
    LEGAL UPDATES / LAW       3 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT       1 hour(s)  
    REAL ESTATE AGENCY       1 hour(s)  
    REAL ESTATE CONTRACTS       1 hour(s)

Course Number: 052279

VIRGINIA REAL ESTATE LAW, ETHICS AND FAIR HOUSING            4 hour(s)  
    FAIR HOUSING            2 hour(s)  
    LEGAL UPDATES / LAW       1 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT       1 hour(s)

Course Number: 051736

WHEN LISTED PROPERTY INCLUDES A BUSINESS            4 hour(s)  
    REAL ESTATE RELATED SUBJECTS       4 hour(s)

Course Number: 054308

ZONING AND LAND USE PLANNING            1 hour(s)  
    REAL ESTATE RELATED SUBJECTS       1 hour(s)

Course Number: 054310

ZONING AND LAND USE PLANNING (CRP)            1 hour(s)  
    REAL ESTATE RELATED SUBJECTS       1 hour(s)

MOSELEY FLINT SCHOOLS OF REAL ESTATE INC

U S HWY 60, THE ENGLAND HOUSE

P O BOX 228

BUCKINGHAM VA 23921

PH: (434) 969-3000       FAX: (434) 969-4391

Course Number: 054448

1031 EXCHANGE            2 hour(s)  
    REAL ESTATE RELATED SUBJECTS       2 hour(s)

Course Number: 052280

16 HOUR REAL ESTATE MEDLEY (CRP)            16 hour(s)  
    FAIR HOUSING            2 hour(s)  
    LEGAL UPDATES / LAW       3 hour(s)  
    REAL ESTATE RELATED SUBJECTS       8 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT       1 hour(s)  
    REAL ESTATE AGENCY       1 hour(s)  
    REAL ESTATE CONTRACTS       1 hour(s)

Course Number: 013998

1998 REAL ESTATE UPDATE (CORRES.)            8 hour(s)  
    REAL ESTATE RELATED SUBJECTS       7 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT       1 hour(s)

Course Number: 052175

2004-2005 VIRGINIA REAL ESTATE UPDATE (CRP)            8 hour(s)  
    FAIR HOUSING            2 hour(s)  
    LEGAL UPDATES / LAW       3 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT       1 hour(s)  
    REAL ESTATE AGENCY       1 hour(s)  
    REAL ESTATE CONTRACTS       1 hour(s)

Course Number: 051890

ACCREDITED BUYER REPRESENTATIVE            16 hour(s)  
    FAIR HOUSING            2 hour(s)  
    LEGAL UPDATES / LAW       1 hour(s)  
    REAL ESTATE RELATED SUBJECTS       8 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT       2 hour(s)

REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 055000  
 ACCREDITED SELLER REPRESENTATIVE 12 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054442  
 ADVANCED MORTGAGE PRODUCTS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054452  
 ADVANCED REAL ESTATE MATHEMATICS AND CALCULATIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053727  
 AGENCY LAW 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 053796  
 AGENCY RELATIONSHIPS IN THE REAL ESTATE FIELD-SELF STUDY (CRP) 3  
 hour(s)

REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 054458  
 BASIC REAL ESTATE MATHEMATICS AND CALCULATION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054316  
 BUSINESS PLANNING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054318  
 BUSINESS PLANNING (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052176  
 COMPEN. & TAX DED. RISK MGMT: ERRORS & OMISSIONS INS (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051795  
 CONSUMER CERTIFIED REAL ESTATE CONSULTANT 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054444  
 CREDIT SCORING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053616  
 ELECTIVE 15 HOUR REAL ESTATE EDUCATION 15 hour(s)  
 REAL ESTATE RELATED SUBJECTS 15 hour(s)  
 Course Number: 052238  
 ELECTRONIC COMMERCE IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052177  
 ENVIRO. HAZARDS CONST.& INS ISSUES HOME OWNER.&TAX DED(CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052235  
 ETHICAL DILEMMAS IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
 Course Number: 053732  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054063

ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS	3
hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)
Course Number: 054065	
ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS (CRP)	3
hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)
Course Number: 051893	
ETHICS FAIRHOUSING AND LAWSUITS	4 hour(s)
FAIR HOUSING	2 hour(s)
LEGAL UPDATES / LAW	1 hour(s)
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)
Course Number: 053734	
FAIR HOUSING	3 hour(s)
FAIR HOUSING	3 hour(s)
Course Number: 052181	
FAIR HOUSING IN AMERICA (CRP)	8 hour(s)
FAIR HOUSING	8 hour(s)
Course Number: 051794	
FARM AND LAND	7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)
Course Number: 051889	
FARM AND LAND USE	16 hour(s)
LEGAL UPDATES / LAW	5 hour(s)
REAL ESTATE RELATED SUBJECTS	10 hour(s)
REAL ESTATE CONTRACTS	1 hour(s)
Course Number: 052234	
FEDERAL AND VIRGINIA FAIRHOUSING LAWS (CRP)	2 hour(s)
FAIR HOUSING	2 hour(s)
Course Number: 053606	
HOW TO DO A LIKE KIND EXCHANGE OF REAL EXCHANGE	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 051732	
INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054450	
INTERMEDIATE REAL ESTATE MATHEMATICS AND CALCULATIONS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 029001	
INTERNET SKILLS FOR THE REAL ESTATE PROFESSIONAL	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 052178	
INVESTMENT PROPERTY ANALYSIS (CRP)	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 013197	
LAWSUITS: WATCH YOUR E & O GO	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 051789	
MANAGING YOUR REAL ESTATE CAREER	5 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)
Course Number: 054446	
MORTGAGE BASICS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 053730	
OFFER TO PURCHASE	3 hour(s)
REAL ESTATE CONTRACTS	3 hour(s)

Course Number: 054454  
 PROPERTY VALUATION AND THE LISTING PROCESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054456  
 PROPERTY VALUATION AND THE LISTING PROCESS (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053990  
 REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053992  
 REAL ESTATE CONTRACTS (CRP) 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052180  
 REAL ESTATE ENVIRONMENTAL AND ENERGY ISSUES (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051735  
 REAL ESTATE ETHICS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051729  
 REAL ESTATE ETHICS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053798  
 REAL ESTATE FAIR HOUSING LAW 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 051792  
 REAL ESTATE FAIR HOUSING LAWS 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 051734  
 REAL ESTATE FINANCE AND MORTGAGE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054312  
 REAL ESTATE FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054314  
 REAL ESTATE FINANCING (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053728  
 REAL ESTATE LAW 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 051733  
 REAL ESTATE TECHNOLOGY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054438  
 REAL ESTATE TECHNOLOGY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054440  
 REAL ESTATE TECHNOLOGY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052179  
 RECOGNIZING REAL ESTATE RED FLAGS (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051731  
 REPRESENTING THE BUYER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051788  
 SENIOR HOUSING SPECIALIST 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051791  
 SUCCESSFUL BUYER REPRESENTATION IN NEW HOME SALES 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051790  
 SUCCESSFUL RELOCATION REPRESENTATION 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054436  
 THE SELLING PROCESS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054434  
 THE SELLING PROCESS (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052182  
 TITLE INSURANCE AND ESCROW CLOSINGS (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053988  
 VA REAL ESTATE LAW 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053986  
 VA REAL ESTATE LAW (CRP) 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 028901  
 VA REAL ESTATE LAWS, ETHICS & FAIR HOUSING 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051967  
 VIRGINIA CONTINUING EDUCATION MANDATORY TOPICS 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052279  
 VIRGINIA REAL ESTATE LAW, ETHICS AND FAIR HOUSING 4 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051736  
 WHEN LISTED PROPERTY INCLUDES A BUSINESS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054308  
 ZONING AND LAND USE PLANNING 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054310  
 ZONING AND LAND USE PLANNING (CRP) 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)

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 MANASSAS VA 20110  
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Course Number: 053758  
 AGENCY LAW 3 hour(s)  
     REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 053760  
 AGENCY LAW (CRP) 3 hour(s)  
     REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052089  
 EMERGING TRENDS FOR VIRGINIA 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052086  
 EMERGING TRENDS FOR VIRGINIA 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053778  
 ETHICS & STANDARDS OF CONDUCT (CRP) 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053780  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053748  
 FAIR HOUSING 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 053746  
 FAIR HOUSING (CRP) 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 053772  
 FINANCE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053770  
 FINANCE (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053762  
 LAND USE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053768  
 LAND USE (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053776  
 OFFERS TO PURCHASE 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053774  
 OFFERS TO PURCHASE (CRP) 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053742  
 PROPERTY LAW 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053744  
 PROPERTY LAW (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053764  
 PROPERTY VALUATION AND LISTING PROCESS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053766  
 PROPERTY VALUATION AND LISTING PROCESS (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053756

REAL ESTATE LAW 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053754

REAL ESTATE LAW (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053750

REAL ESTATE TECHNOLOGY 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053752

REAL ESTATE TECHNOLOGY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053566

VIRGINIA REAL ESTATE LAW UPDATE 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053565

VIRGINIA REAL ESTATE LAW UPDATE (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053564

VIRGINIA REAL ESTATE TRENDS & LEGAL ETHICS 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053563

VIRGINIA REAL ESTATE TRENDS & LEGAL ETHICS (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052088

VIRGINIA REQUIRED CE TOPICS 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052087

VIRGINIA REQUIRED CE TOPICS (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

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1727 PETERS CREEK ROAD

ROANOKE VA 24017

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Course Number: 054554

2005 ETHICS SEMINAR 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 053520  
 AGENCY: POLYZOS V. COTRUPI 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 018598  
 BUYER AGENCY 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 052108  
 BUYER REPRESENTATION (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053792  
 CAPITAL GAINS TAX OVERVIEW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055344  
 CONTRACTS UPDATE 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052083  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052245  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051902  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052113  
 EVALUATING RENTAL PROPERTY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052250  
 FAIR HOUSING 2 hour(s)  
 FAIR HOUSING 2 hour(s)

Course Number: 052006  
 FAIR HOUSING & LEGAL UPDATES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 000798  
 FAIR HOUSING AND LEGAL UPDATES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 018498  
 GOOD ETHICS = GOOD BUSINESS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052082  
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052244  
 LEGAL UPDATES AND EMERGING TRENDS (CRP) 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053264  
 MANAGING RISK 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052109  
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052249  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 052110  
 REAL ESTATE AND TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052449

REAL ESTATE CONTRACTS 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052112

REAL ESTATE FINANCE TODAY! (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052084

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052114

RESIDENTIAL FINANCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052111

RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054343

THE SECOND HOME AS A REAL ESTATE INVESTMENT 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052914

VIRGINIA 16 HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053287

VIRGINIA 8 HOUR CONTINUING EDUCATION RENEWAL PKG (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051988

VIRGINIA CONTINUING EDUCATION MANDATORY TOPIC 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 001098

WRITE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

MRCPA CORPORATION

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CHESTER VA 23831

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Course Number: 054586

UNDERSTANDING NEWER HOMES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054562

AIR CONDITIONING FOR OLDER HOMES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054561

ELECTRICAL SERVICE SIZE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054575  
IDENTIFYING FURNACE DEFICIENCIES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054538  
IDENTIFYING STRUCTURAL DEFICIENCIES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054576  
OLDER HOMES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054577  
PLUMBING 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054583  
SEPTIC TANKS AND WELLS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054983  
TERMITES - WHERE ARE THEY? 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054584  
THE UNSICK HOUSE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

NATIONAL ASSOCIATION OF INDUSTRIAL AND OFFICE PROPERTIES  
2201 COOPERATIVE WAY  
HERNDON VA 20171  
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Course Number: 020901  
2001 ANNUAL CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 012801  
2001 EXECUTIVE SYMPOSIUM 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 018002  
2002 ANNUAL CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 050301  
2002 REAL ESTATE CAPITAL MARKETS CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051866  
2003 ANNUAL CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051737  
2003 MOLD AND COMMERCIAL REAL ESTATE CONFERENCE 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
Course Number: 051714  
2003 REAL ESTATE CAPITAL MARKETS CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 050401  
ADVANCED OFFICE LEASING SEMINAR 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

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T/A NATIONAL BUSINESS INSTITUTE  
1218 MCCANN DR  
ALTOONA WI 54720

P O BOX 3067  
 EAU CLAIRE WI 54702  
 PH: (715) 835-8525 FAX: (715) 835-1405  
 Course Number: 011002  
 ADVANCED PRINCIPLES OF TITLE INSURANCE OF VIRGINIA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051772  
 AN ADVANCED LOOK AT VIRGINIA REAL ESTATE LAW 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051721  
 BOUNDARY LAW IN VIRGINIA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051811  
 DRAFTING AND NEGOTIATING VA COMMERCIAL R E LEASES 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055704  
 ESSENTIALS OF SECTION 1031 EXCHANGES 8 hour(s)  
 LEGAL UPDATES / LAW 8 hour(s)  
 Course Number: 051722  
 EVICTIONS AND LANDLORD/TENANT LAW IN VIRGINIA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051727  
 KEYS TO SUCCESS IN A REAL ESTATE TRANSACTION IN VA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 008002  
 LAND USE LAW UPDATE IN VIRGINIA 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051773  
 LAND USE PLANNING AND EMINENT DOMAIN IN VA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 027802  
 LEGAL ASPECTS OF COND.DEV. & HOMEOWNERS ASSOCS. IN VA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051701  
 MAJOR LAND USE LAWS IN VIRGINIA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 018902  
 MASTERING R E TITLES AND TITLE INSURANCE IN VA 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 020302  
 MECHANICS' LIEN LAW & STRATEGIES IN VIRGINIA 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055096  
 NEGOTIATING AND DRAFTING TROUBLE-FREE COMMERCIAL RE LEASES VA 7 hour(s)  
 LEGAL UPDATES / LAW 7 hour(s)  
 Course Number: 051725  
 REAL ESTATE TITLE EXAMINATION IN VIRGINIA 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 016602  
 RESIDENTIAL AND COMMERCIAL EVICTIONS IN VIRGINIA 5 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 Course Number: 055094  
 RESOLVING PROBLEMS AND DISPUTES ON CONSTRUCTION PROJECTS IN VIRGINIA 7  
 hour(s)  
 LEGAL UPDATES / LAW 7 hour(s)  
 Course Number: 055366

RESOLVING REAL ESTATE TITLE DEFECTS            7 hour(s)  
    LEGAL UPDATES / LAW            6 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT        1 hour(s)  
Course Number: 052425  
VIRGINIA REAL ESTATE TITLE LAW:            7 hour(s)  
    REAL ESTATE RELATED SUBJECTS        7 hour(s)

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5990 KINGSTOWNE TOWNE CENTER  
ALEXANDRIA VA 22315  
PH: (703) 822-2398      FAX: (703) 313-7110

Course Number: 053642  
16 HOUR RENEWAL PACKAGE (CRP)            16 hour(s)  
    FAIR HOUSING            2 hour(s)  
    LEGAL UPDATES / LAW            1 hour(s)  
    REAL ESTATE RELATED SUBJECTS        8 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT        3 hour(s)  
    REAL ESTATE AGENCY            1 hour(s)  
    REAL ESTATE CONTRACTS            1 hour(s)  
Course Number: 053645  
BUYER REPRESENTATION IN REAL ESTATE (CRP)        4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053359  
COACHING FOR THE REAL ESTATE PROFESSIONAL        4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053643  
DIVERSITY AND DOING BUSINESS (CRP)            4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053644  
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP)        4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053647  
ETHICS AND REAL ESTATE (CRP)            6 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT        6 hour(s)  
Course Number: 053691  
FAIR HOUSING (CRP)            4 hour(s)  
    FAIR HOUSING            4 hour(s)  
Course Number: 012401  
FAIR HOUSING, ETHICS AND VA LAW            4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        3 hour(s)  
    ETHICS AND STANDARDS OF CONDUCT        1 hour(s)  
Course Number: 053649  
INTRO TO COMMERCIAL REAL ESTATE SALES (CRP)        4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
  
Course Number: 053360  
LANDLORDING AND PROPERTY MANAGEMENT FOR THE SMALL INVESTOR        4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053646  
PROPERTY MANAGEMENT AND MANAGING RISK (CRP)        4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053650  
REAL ESTATE AND TAXES (CRP)            4 hour(s)  
    REAL ESTATE RELATED SUBJECTS        4 hour(s)  
Course Number: 053652

REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055161  
 REAL ESTATE INVESTMENT ANALYSIS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054590  
 REAL ESTATE INVESTMENT ANALYSIS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055159  
 REAL ESTATE INVESTMENT STRATEGIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 012301  
 REAL ESTATE INVESTMENTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053648  
 RED FLAGS: PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053653  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051763  
 TAX STRATEGIES FOR REAL ESTATE PROFESSIONALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055172  
 TECHNOLOGY DRIVING YOUR SUCCESS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055551  
 TECHNOLOGY....DRIVING YOUR SUCCESS. 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

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 BLUEFIELD WV 24701  
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Course Number: 052293  
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054589  
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 055309  
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

NEW RIVER VALLEY SCHOOL OF REAL ESTATE  
 811 TRIANGLE STREET  
 BLACKSBURG VA 24060



PH: (540) 953-0040 FAX: (540) 951-1606

Course Number: 052595

2004 ETHICS SEMINAR 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 054354

2005 ETHICS SEMINAR 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 020701

A NEW DAY FOR BUYER AGENTS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055459

A NEW DAY FOR BUYER AGENTS 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)

Course Number: 055461

A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)

Course Number: 055457

A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 050701

ACCREDITED BUYERS REPRESENTATIVE COURSE (ABR) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 026202

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054021

BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055435

COMMERCIAL REAL ESTATE: LEGAL UPDATE 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

Course Number: 055433

COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)

LEGAL UPDATES / LAW 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 004702

COMPREHENSIVE GUIDE TO REAL ESTATE FINANCE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 026602

CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054016

CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055431

DEALING WITH LIMITED SERVICE BROKERS 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 055463

DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 055451

DO NOT CALL 1 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)

Course Number: 055449  
 DO NOT CALL 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054247  
 DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 054276  
 DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052214  
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 054272  
 ENVIRONMENTAL SURVEY: MOISTURE INTRUSION, MOLD, UST, RADON 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054275  
 ENVIRONMENTAL SURVEY: MOISTURE, INTRUSION, MOLD, UST, RADON 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 026902  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 020101  
 ETHICS SEMINAR 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052580  
 FAIR HOUSING 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 054249  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054270  
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 055287  
 FINANCING BASICS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054268  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054266  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054324  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 026702  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054255  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052071  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)

REAL ESTATE CONTRACTS      2 hour(s)  
 Course Number: 055443  
 HANDLING NEW CONSTRUCTION      2 hour(s)

LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 055441  
 HANDLING NEW CONSTRUCTION      3 hour(s)  
 LEGAL UPDATES / LAW      3 hour(s)  
 Course Number: 054348  
 IDENTIFYING STRUCTURAL DEFECTS      1 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 Course Number: 051744  
 LEGAL UPDATE      2 hour(s)  
 LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 054326  
 LEGAL UPDATE      1 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 Course Number: 054322  
 LEGAL UPDATE      2 hour(s)  
 LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 054264  
 LEGAL UPDATES      1 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 Course Number: 053920  
 MANDATORY TOPICS (CRP)      8 hour(s)  
 FAIR HOUSING      2 hour(s)  
 LEGAL UPDATES / LAW      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      3 hour(s)  
 REAL ESTATE AGENCY      1 hour(s)  
 REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 026302  
 METHODS OF RESIDENTIAL FINANCE (CRP)      6 hour(s)  
 REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 Course Number: 054018  
 METHODS OF RESIDENTIAL FINANCE (CRP)      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 Course Number: 054251  
 NAVIGATING THE ETHICS OF AGENCY      2 hour(s)  
 REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 054253  
 NAVIGATING THE ETHICS OF AGENCY      3 hour(s)  
 REAL ESTATE AGENCY      3 hour(s)

Course Number: 054262  
 OFFICE POLICY WORKSHOP      2 hour(s)  
 LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 054260  
 OFFICE POLICY WORKSHOP      3 hour(s)  
 LEGAL UPDATES / LAW      3 hour(s)  
 Course Number: 054020  
 PRICING PROPERTY TO SELL (CRP)      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 Course Number: 026502  
 PRICING PROPERTY TO SELL (CRP)      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 055447  
 PROCURING CAUSE      2 hour(s)  
 LEGAL UPDATES / LAW      2 hour(s)

Course Number: 055429  
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051746  
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054350  
 PROMOTE LOSS PREVENTION AWARENESS 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055427  
 PROPERTY MANAGEMENT: HANDLING ESCROW ACCOUNTS 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055425  
 PROPERTY MANAGEMENT: TOP 5 THINGS NOT TO DO 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 026802  
 REAL ESTATE MATH (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054017  
 REAL ESTATE MATH (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 000701  
 REHAB FINANCING 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054345  
 RISK MANAGEMENT - PAPER TRAIL OF THE LISTING SIDE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054210  
 RISK MANAGEMENT-PAPER TRAIL OF THE SELLING SIDE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 026402  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054019  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054015  
 TAX FREE EXCHANGES (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 026102  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055467  
 THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055465  
 THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 020801  
 THE ETHICS OF PROCURING CAUSE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 055439

THE NEW BANKRUPTCY ABUSE PREV ACT:WHAT REAL ESTATE PROF 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055469  
 THE R E BOARD'S NEW REG.: WHAT YOU NEED TO KNOW 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
  
 Course Number: 051745  
 THE R E BOARD'S NEW REGS: WHAT YOU NEED TO KNOW 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 055471  
 THE R E BOARD'S NEW REGULATIONS: WHAT YOU NEED TO KNOW 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 052435  
 THE TITLE INSURANCE POLICY 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054320  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 054258  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055421  
 UNDERSTANDING AND SELLING CONDOMINIUM AND THE POA 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 055423  
 UNDERSTANDING AND SELLING CONDOMINIUM AND THE POA 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052583  
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 027002  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 027102  
 VA RENEWALPACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055453  
 WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 010702  
 WRITING EFFECTIVE CONTRACTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 055455  
 WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055419  
 WRITING EFFECTIVE CONTRACTS:UNDERSTANDING THE VAR PURCHASE 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
  
 NORTHERN VA ASSOCIATION OF REALTORS SCHOOL OF REAL ESTATE  
 8411 ARLINGTON BLVD  
 P O BOX 586  
 FAIRFAX VA 22031  
 PH: (703) 207-3200 FAX: (703) 207-3270

Course Number: 052699  
 16 HR VA RENEWAL PACKAGE DAY 1-FAIR HOUSING, LEGAL UPDATE, CONTRACTS,  
 REFINANCE 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052674  
 16 HR VA RENEWAL PACKAGE-DAY 2 AGENCY, ETHICS, RED FLAGS & ENVIRONMENTAL  
 ISSUES 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)

Course Number: 052222  
 3 HR INTRODUCTION TO CONTRACTS 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052786  
 4 HRS ETHICS AND AGENCY 4 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)

Course Number: 052787  
 4 HRS RED FLAGS AND ENVIRONMENTAL ISSUES 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052673  
 4 HRS. AGENCY, CONTRACTS, FAIR HOUSING (MANDATED BRIDGE COURSE A) 4  
 hour(s)  
     FAIR HOUSING 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 052697  
 4 HRS. CONTRACTS, ETHICS, FAIR HOUSING (MANDATED BRIDGE COURSE B) 4  
 hour(s)  
     FAIR HOUSING 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052803  
 4HRS FAIR HOUSING, LEGAL UPDATES, CONTRACTS 4 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052805  
 8HRS MANDATED - FAIR HOUSING, ETHICS, LEGAL UPDATES, AGENCY & CONTRACTS  
 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052785  
 ACCREDITED BUYER REPRESENTATIVE 12 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053053

ACCREDITED BUYER REPRESENTATIVE (ABR) 13 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 4 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 020200  
 ADVANCED RESIDENTIAL FINANCING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051793  
 AGENCY & DISCLOSURE UNDER VA'S AGENCY LAW 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052767  
 AGENCY AND DISCLOSURE UNDER VIRGINIA AGENCY LAW 4 hour(s)  
 REAL ESTATE AGENCY 4 hour(s)  
 Course Number: 052771  
 AGENCY MADE SIMPLE 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 020498  
 APPRAISAL FOR REAL ESTATE AGENTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052806  
 AT HOME WITH DIVERSITY 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 015498  
 AT HOME WITH DIVERSITY 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 032101  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 027799  
 CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052768  
 CHANGES AND REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052868  
 COACHING FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055627  
 CONSTRUCTION ESSENTIALS FOR SUCCESSFUL REALTORS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053736  
 CREATIVE AND CONTEMPORARY FINANCE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051723  
 CRS 200: BUS. DEV. FOR THE RESIDENTIAL SPECIALIST 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054945  
 CRS 201: LISTING STRATEGIES FOR RESIDENTIAL SPECIALISTS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 051753  
 CRS 202: 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052014  
 CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052013  
 CRS 210: BUILDING AN EXCEPTIONAL CUS SVC REFERRAL BUSINESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053737  
 EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONAL 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 053463  
 ENVIRONMENTAL ISSUES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 022602  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 023202  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052779  
 ETHICS FOR THE REAL ESTATE PROFESSIONAL 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052538  
 ETHICS FOR TODAY'S REAL ESTATE MARKET 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052574  
 ETHICS: NEW MEMBER ORIENTATION 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053306  
 EVALUATING COMMERCIAL CONSTRUCTION 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053307  
 EVALUATING RESIDENTIAL CONSTRUCTION 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054237  
 EXPANDING YOUR MARKET 5 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 Course Number: 015598  
 F H, LEG/LEGAL UPDATE & ETHICS FOR THE R E PROF 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052804  
 FAIR HOUSING 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 023002  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052869  
 FAIR HOUSING, CONTRACTS AND ADVANCED RESIDENTIAL FINANCING 8 hour(s)  
 FAIR HOUSING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052700  
 FAIR HOUSING, LEGAL UPDATES & EMERGING TRENDS, AND ETHICS 4 hour(s)  
 FAIR HOUSING 2 hour(s)



LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 019498  
 FAIR HOUSING/LEGAL UPDATES & ETHICS FOR THE RE PROF(CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052571  
 FAIR HOUSING:AN OUNCE OF PREVENTION 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 052773  
 FINANCE: SHOW ME THE MONEY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053561  
 FINANCING FOR THE HOME PURCHASE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053560  
 FINANCING OPTIONS FOR THE SELF EMPLOYED 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051823  
 FORECLOSURES AND THE INSTRUMENTS OF R E FINANCE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053562  
 FUNDAMENTALS OF COMMERCIAL REAL ESTATE 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 020598  
  
 GENERAL EDUCATION FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 032501  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054999  
 HARNESSING THE POWER OF SKILLS-BASED PERFORMANCE MGEEMENT 6 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 008599  
 HOME INSPECTION AND THE SETTLEMENT PROCESS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051858  
 INCREASE YOUR VALUE BY UNDERSTANDING THE CUSTOM HOME.... 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 022702  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051969  
 INTRODUCTION TO CONTRACTS FOR THE REAL ESTATE PROFESSIONAL 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 018898  
 INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055833  
 INTRODUCTION TO THE NEW REGIONAL SALES CONTRACT 4 hour(s)  
 REAL ESTATE CONTRACTS 4 hour(s)  
 Course Number: 051824  
 LANDLORDING & PROPERTY MGT FOR THE SMALL INVESTOR 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052777  
 LEGAL UPDATES AND EMERGING TRENDS 1 hour(s)

LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 032201  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054419  
 MULTI-FAMILY & NON-RESIDENTIAL INVESTMENT FUNDAMENTALS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054991  
 NEGOTIATION TACTICS IN REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055684  
 NEW REGIONAL SALES CONTRACT 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 051776  
 NINJA SELLING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053430  
 PATHFINDER SERIES: SESSION 2 THE ROAD TO SUCCESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052576  
 PATHFINDER SERIES: SESSION 3 4 hour(s)  
 REAL ESTATE AGENCY 4 hour(s)  
 Course Number: 052578  
 PATHFINDER SERIES: SESSION 4 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054944  
 PEACEFULLY COEXISTING WITH TOP PRODUCING AGENTS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054943  
 POWERING UP: LIFTING YOUR AGENTS TO NEW LEVELS OF SUCCESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 032401  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054942  
 PROFITING IN ANY ECONOMY 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 011798  
 PROPERTY MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 022902  
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052778  
 REAL ESTATE FINANCE TODAY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 023102  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053308  
 REAL ESTATE INVESTMENT AND TAX STRATEGIES 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 015401  
 REAL ESTATE INVESTMENT STRATEGIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052780

REAL ESTATE INVESTMENTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052788  
 REAL ESTATE LAW LEGAL EAGLE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 032601  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 022802  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052784  
 RISK MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052750  
 SELLING PROCESS: WHEN BAD THINGS HAPPEN 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053465  
 SENIOR REAL ESTATE SPECIALIST (SRES) 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 029101  
 SERVING THE CONSUMER THROUGH EFFECTIVE USE OF THE INTERNET 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051840  
 STARTING AN INDEPENDENT REAL ESTATE BROKERAGE FIRM 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053309  
 SURVIVING HOME INSPECTIONS: ENVIRONMENT, HOME INSPECTIONS & THE PROPERTY  
 CLAUSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 032301  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 032001  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 051728  
 TAX STRATEGIES FOR THE R E PROFESSIONAL 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053311  
 TECHNOLOGY DRIVING YOUR SUCCESS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 000300  
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053310  
 UNDERSTANDING RESIDENTIAL CONSTRUCTION: NEW & EXISTING HOUSING 3  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 020298  
 UNDERSTANDING THE NEW HOME SALES PROCESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052630  
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051878  
 VIRGINIA 8-HOUR RENEWAL PACKAGE (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052766  
 VIRGINIA RENEWAL PACKAGE - 8HR MANDATED TOPICS (CRP) 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 051855  
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 051856  
 VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 052243  
 WHERE DOES ALL THE MONEY GO? 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 015201  
 WORKING WITH SENIORS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

NORTHERN VIRGINIA APARTMENT ASSOCIATION  
 333 S GLEBE RD #111  
 ARLINGTON VA 22204  
 PH: (703) 671-6777 FAX: (703) 931-5767

Course Number: 052731  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 052735  
 YEAR IN REVIEW 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)

PENINSULA REAL ESTATE SCHOOL  
 764 MCGUIRE PLACE  
 NEWPORT NEWS VA 23601  
 PH: (757) 599-5222 FAX: (757) 596-3911

Course Number: 052081  
 1031 EXCHANGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055367  
 8 HOUR ELECTIVE CONTINUING EDUCATION 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055368  
 8 HOUR ELECTIVE CONTINUING EDUCATION (CORRESPONDENCE) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055369  
 8 HOUR ELECTIVE CONTINUING EDUCATION (ONLINE) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 000901  
 A FIRM FOUNDATION: BLUEPRINTS FOR RISK REDUCTION PRACTICES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051810  
 A REALTOR'S GUIDE TO MOLD CONCERNS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053263  
 ABR - ACCREDITED BUYER REPRESENTATIVE 12 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 055562  
 ABR ELECTIVE: INNOVATIVE MARKETING TECHNIQUES FOR BUYERS 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055565  
 ABR ELECTIVE: NEW HOMES SALES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 052074  
 AGENCY 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052225  
 BUSINESS PLANNING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 001001  
 COMPREHENSIVE GUIDE TO REAL ESTATE FINANCE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052432  
 CONTRACT - OFFERS TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052079  
 CONTRACT WRITING - NEW HOMES & UNIMPROVED LOT CONTRACTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052080  
 CONTRACT WRITING IN TODAY'S MARKET 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 028701  
 CONTRACT WRITING SEMINAR 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055375  
 DISCLOSURES/ANTITRUST ISSUES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055374  
 DISCLOSURES/ANTITRUST ISSUES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055373  
 DISCLOSURES/ANTITRUST ISSUES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054174  
 DISCLOSURES/LISTING AGREEMENT & LEGAL UPDATE 3 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 047901  
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 018802  
 EDUCATION VS LITIGATION - A RISK REDUCTION WORKSHOP 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 047401  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052072  
 ETHICS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052186  
 ETHICS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 054149  
 FAIR HOUSING 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 052076  
 FAIR HOUSING 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 048001  
 FAIR HOUSING (CRP) 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054245  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052393  
 FINANCE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055563  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2  
 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054753  
 HOME CONSTRUCTION 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052590  
 HOME WARRANTIES & RISK MANAGEMENT 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054757  
 HOW TO KEEP YOURSELF & YOUR BROKER OUT OF COURT 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 047601  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054172  
 IT TAKES A LOT OF ENERGY TO SELL A HOUSE 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052436  
 LAND USE ISSUES 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054751  
 LEADERSHIP & REAM BUILDING FOR BROKERS & MANAGERS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 029401  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052215  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055338  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 053265  
 LEGAL UPDATE & REAL ESTATE LAW 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053738  
 LEGAL UPDATES FOR CONTINUING EDUCATION 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 053293  
 LEGAL UPDATES: EMERGING TRENDS & AGENCY FOR BROKERS & MGRS 3 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 053721  
 LIFE AS A SELF-EMPLOYED REAL ESTATE PROFESSIONAL 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055381  
 MORTGAGE 101 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054183  
 NIGHT COURT - BACK TO THE BASICS OF RISK MANAGEMENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052540  
 NIGHT COURT - DEALS GOND BAD, AND HOW TO FIX THEM 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055537  
 NIGHT COURT - MARKETPLACE DYNAMICS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053918  
 NIGHT COURT - TERMITE AND MOISTURE ISSUES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052390  
 NIGHT COURT - WHAT'S NEW AND UNUSUAL IN TODAY'S MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 028601  
 NIGHT COURT - WHO REPRESENTS WHOM? 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055705  
 NIGHT COURT - YOU BE THE JUDGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053096  
 NIGHT COURT - YOU BE THE JUDGE AND AVOIDING THE JUDGE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051888  
 NIGHT COURT: 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 016702

NIGHT COURT: INSPECTION ROUNDTABLE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 009702  
 NIGHT COURT: NEGOTIATING PITFALLS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051719  
 NIGHT COURT: SELLING NEW HOMES TO YOUR BUYER CLIENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051854  
 NIGHT COURT: SHORT SALES & FORECLOSURES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054749  
 OFFICE POLICY WORKSHOP 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
  
 Course Number: 054759  
 PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 047201  
 PROCURING CAUSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052078  
 PROFESSIONAL COURTESIES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 047801  
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052391  
 PROPERTY VALUATION/LISTING PROCESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 047501  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 039101  
 REAL ESTATE & TAXES - WHAT EVERY AGENT SHOULD KNOW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053719  
 REAL ESTATE FINANCE AND TAX COURSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 048101  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052395  
 REAL ESTATE LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 047701  
 RED FLAGS: PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054782  
 REQUIRED CE MODULES 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
  
 Course Number: 054784  
 REQUIRED CE MODULES (CRP) 8 hour(s)



FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054783  
 REQUIRED CE MODULES (CRP) 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 040301  
 RESPA - AND YOU THOUGHT YOU KNEW EVERYTHING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 048201  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052588  
 SELLING PROCESS - BROKERAGE & AGENCY CONTRACT RESPONSIBILITIES 3  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052068  
 SENIORS REAL ESTATE SPECIALIST DESIGNATION COURSE 13 hour(s)  
 REAL ESTATE RELATED SUBJECTS 13 hour(s)  
 Course Number: 054761  
 THE HOME INSPECTION 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052439  
 THE INTERNET, TECHNOLOGY & THE REAL ESTATE BUSINESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 017802  
 THIS MOLD HOUSE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054755  
 TOPICS IN HOME INSPECTION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 018102  
 VA SEMINAR: ALL ABOUT VA REPOS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 PIEDMONT SCHOOL OF REAL ESTATE  
 47 GARRETT ST  
 WARRENTON VA 20186  
 PH: (540) 347-4866 FAX: (540) 347-2459  
  
 Course Number: 053607  
 2005 ETHICS SEMINAR 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051947  
 CONTINUING EDUCATION 8 HOUR REQUIRED TOPICS 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054579  
 ESCALATION CLAUSES: WHAT ARE THEY AND HOW TO USE THEM 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052217  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052419  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 052760  
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 055636  
 FULL AND FAIR DISCLOSURE FOR VA COMMUNITY ASSOCIATIONS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052762  
 NAR QUADRIENNIAL ETHICS TRAINING (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052870  
 REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052872  
 REAL ESTATE FINANCE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055808  
 THE LAND CONTRACT AND RELATED ISSUES 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054940  
 THE PRICE IS RIGHT - PRICING RE IN CHANGING MARKETS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052422  
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)

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 WASHINGTON DC 20012 1616

Course Number: 054730  
 ENVIRONMENTAL UPDATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054728  
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054726  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 052988  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052987

REAL ESTATE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

PRINCE WILLIAM ASSOCIATION OF REALTORS REAL ESTATE SCHOOL  
9213 CENTER ST  
MANASSAS VA 22110  
PH: (703) 368-8177 FAX: (703) 368-8977

Course Number: 004102

A NEW DAY FOR BUYER AGENTS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055678

A SHIFTING MARKET 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054651

AFFORDING A HOME TODAY 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 055332

ALTERNATIVE BUSINESS MODELS 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)

Course Number: 054625

AVOIDING THE RESPA POLICE 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 053819

BROKERS BLEND: WHERE DID THE MONEY GO? 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053830

BUSINESS PLANNING: PROSPECTING AND PROMOTION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055333

CASE OF THE MISSING DISCLOSURE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052150

CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053109

CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052413

CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053832

CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 055750

CHANGES IN THE NEW SALES CONTRACT 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 055752

CHANGES IN THE NEW SALES CONTRACT 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 053407

COMMERCIAL REAL ESTATE: LIKE KIND EXCHANGES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055335

CONFLICTING INTERESTS IN A REAL ESTATE DEAL 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 055680  
 CONQUERING THE INTERNET FRONTIER 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055668  
 CONSUMER: CATALYST OF CHANGE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 000101  
 CONTRACT LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 048701  
 CULTURAL DIFFERENCES IN THE MARKETPLACE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 000201  
 DEEDS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054994  
 DIGGIN AROUND UNDERGROUND: UNDERGROUND STORAGE TANKS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 002901  
 DIVERSITY AND DOING BUSINESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 003001  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054655  
 DON'T HATE: MEDIATE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053112  
 DOS AND DON'TS OF EMAILING, FAXING AND TELEMARKETING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055085  
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 003101  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 003201  
 ENVIRONMENTAL ISSUES IN YOUR RE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053824  
 ESCALATION CLAUSES - WHAT THEY ARE AND HOW TO USE THEM 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053817  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 003301  
 FAIR HOUSING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 000301  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 003401  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 025002

FAIR HOUSING IS FOR EVERYONE 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 054639  
 FEAR FACTOR - ADVERTISING AT ITS WORST 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
  
 Course Number: 051883  
 FOLLOW THE MONEY-CHASE MANHATTAN MORTGAGE 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053835  
 GET OFF THE ROLLERCOASTER: CREATING A BUSINESS PLAN 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054635  
 GET THE 411 ON GEN-X 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052480  
 GETTING IN TO THE DNA OF GENERATION X (SELLING TO GENERATION X) 3  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 011001  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052151  
 HIGHEST HURDLES FOR HOMEBUYERS: CREDIT AND CLUE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052414  
 HOME INSPECTION AND THE SETTLEMENT PROCESS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055829  
 HOW DO I GET PAID 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054627  
 HOW TO BUY YOUR ISLAND HOME: FORECAST OF 2ND HOME MARKET 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 051875  
 HOW TO LIST & SELL TO DIVERSE ETHNIC GROUPS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052154  
 HOW TO WORK WITH REAL ESTATE INVESTORS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051884  
 HUD'S ALPHABET SOUP 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054631  
 IMPROVING YOUR NEGOTIATING SKILLS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 003501  
 INTRODUCTION TO COMMERCIAL R E SALES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 003601  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054637  
 IT'S ALL ABOUT THE MONEY! 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 055676

LANDLORDING IN VIRGINIA 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 005002  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 053783  
 LISTING PRESENTATIONS THAT KNOCK THEIR SOCKS OFF 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 048601  
 LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054643  
 MARSHALL LAW: GETTING LEGAL WITH LEM 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 053405  
 MAY THE CODE BE WITH YOU 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055334  
 MEETING THE CHALLENGE OF THE CHANGING HOUSING DEMAND 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 054645  
 MOANS, GROANS AND LOANS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 048501  
 MORTGAGE FRAUD 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052185  
 NEW RULES AND TOOLS TO EXPAND YOUR MARKET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 052476  
 PILLAR TO POST SERIES: 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052478  
 PILLAR TO POST SERIES: 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052477  
 PILLAR TO POST SERIES: 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055666  
 POA/CONDO ASSOCIATION UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 053826  
 PROCURING CAUSE 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 004902  
 PROCURING CAUSE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053404  
  
 PROCURING CAUSE - WHO SHOOK THE TREE? WHO GATHERED THE APPLES? 3  
 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 015101  
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 055785

PROFESSIONAL PRE-NUPTIALS FOR PARTNERSHIPS, TEAMS, LLCs & FRANCHISES 2  
hour(s)

LEGAL UPDATES / LAW 2 hour(s)  
Course Number: 000401

PROFESSIONAL REALTOR ETHICS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
Course Number: 000501

PROFESSIONAL REALTOR ETHICS 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 003701

PROPERTY MANAGEMENT AND MANAGING RISK 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 003801

PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055682

PROTECT YOURSELF AND YOUR ASSETS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 003901

R E & TAXES! WHAT EVERY AGENT SHOULD KNOW 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004001

R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004101

R E FINANCE TODAY 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004201

R E FINANCE TODAY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004701

REAL ESTATE ESCROW MANAGEMENT 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 010801

REAL ESTATE INVESTMENT STRATEGIES 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004401

RED FLAGS INSPECTION GUIDE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004301

RED FLAGS PROPERTY INSPECTION GUIDE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004501

RISK MANAGEMENT 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004601

RISK MANAGEMENT (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 025102

RISK MANAGEMENT - COVER YOUR ASSETS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 055790

SEVEN KEY TAX & FINANCIAL ISSUES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 054641

SPEAKING CODE 1 hour(s)

LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 051885  
 STAYING IN THE ETHICAL PATHWAY-QUAD. ETHICS REQ'T 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055329  
 STAYING POWER: SURVIVING A CHANGING MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053822  
 TECHNOLOGY: A MUST HAVE IN THE 21ST CENTURY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053828  
 THE BASICS OF THE LANDLORD TENANT ACT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054649  
 THE FUTURE OF PRINCE WILLIAM COUNTY DEVELOPMENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054647  
 THE GOOD, THE BAD AND THE UGLY: TRENDS AT VREB 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 053844  
 THE HOUSE THAT JACK BUILT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 009801  
 THE NEHEMIAH PROGRAM "GIFT MONEY FOR HOME BUYERS" 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055674  
 THE NEW HOME ON THE RANGE 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 055748  
 THE NEW REGIONAL SALES CONTRACT 2006 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053108  
 THE PRICE IS RIGHT! ESCALATION CLAUSE SEMINAR 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
  
 Course Number: 052479  
 THE PRICE IS RIGHT! ESCALATION CLAUSE SEMINAR 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 027602  
 THE R E BOARDS NEW REGS: WHAT YOU NEED TO KNOW 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 054653  
 THE WORLD OF CONDO ASSOCIATION 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054996  
 THINK YOU WANT TO DO COMMERCIAL REAL ESTATE? 3 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 009602  
 THINKING LIKE A LAWYER 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 027502  
 TOP KILLERS AND HOW TO AVOID THEM 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052357  
 TOTAL AGENT SERIES: CONTRACT TO SETTLEMENT 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)



Course Number: 052152  
 TOTAL AGENT SERIES: MODULE TOOLS & TECHNIQUES OF BUYER REP. 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052153  
 TOTAL AGENT SERIES: NEW HOMES AND PROCURING CAUSE 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052304  
 TOTAL AGENT SERIES: UNVEILING THE WORLD OF FINANCE PART I & II 6  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 048401  
 TOXIC MOLD 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 009901  
 UNDER THE MICROSCOPE THE COST APPROACH 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053184  
 VHDA: LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 000601  
 VIRGINIA REAL ESTATE LICENSE LAW & REGULATIONS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053846  
 VISIONARY DEVELOPMENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052155  
 WANTED: FINANCING OPTIONS FOR HOUSING OPPORTUNITIES PROGRAM 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054633  
 WHAT DO THE NUMBERS SAY? 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055672  
 WHAT YOU NEED TO KNOW ABOUT FORECLOSURES 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054629  
 WHAT'S A HOUSE WORTH THESE DAYS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 025202  
 WHAT'S SO BAD ABOUT MOLD? 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053842  
 WHO DO YOU REPRESENT 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 053111  
 WHY DO MY LOAN PACKAGES FALL THROUGH? 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054993  
 WINNING COMBINATIONS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052167  
 WRITING EFFECTIVE CONTRACTS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 053840  
 WRITING EFFECTIVE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052482

YOU GET WHAT YOU DESERVE IN REAL ESTATE, YOU GET WHAT YOU NEGOTIATE 2  
hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

PROVIDENT SCHOOL OF REAL ESTATE  
6045 BURKE CENTRE PARKWAY  
SUITE 203  
BURKE VA 22015  
PH: (703) 239-0650 FAX: (703) 239-0605

Course Number: 054711  
DEALING WITH PARTIES WHO ARE NOT ACTING ON THEIR OWN BEHALF 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 055315  
ENCUMBRANCES, JUDGMENTS AND LIENS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 054987  
IRS CODE 1031 TAX DEFERRED EXCHANGE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054786  
RAW LAND: PURCHASE TO CONSTRUCTION 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 054985  
REAL ESTATE AGENCY 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 055544  
THE BASICS OF TITLE INSURANCE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 055841  
THE NEW REGIONAL SALES CONTRACT 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 054788  
THE SETTLEMENT PROCESS - CONTRACT THROUGH CLOSING 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054989  
THE SETTLEMENT PROCESS: WHAT'S NEXT? 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 054855  
THE SETTLEMENT STATEMENT: UNDERSTANDING THE HUD-1 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

RAPPAHANNOCK COMMUNITY COLLEGE  
CAMPUS DRIVE  
P O BOX 318  
WARSAW VA 22572  
PH: (804) 333-6828 FAX: (804) 333-6753

Course Number: 054186  
BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 054191  
CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 054193  
ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 054187

MANDATORY TOPICS (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054192

METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054188

PRICING PROPERTY TO SELL (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054189

REAL ESTATE MATH (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054194

TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054190

TAX FREE EXCHANGES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

RAPPAHANNOCK RIVER CONSERVATION COUNCIL

C/O 18840 KINGS HIGHWAY

P O BOX 8

MONTROSS VA 22520

PH: (804) 493-8924 FAX: (804) 493-8501

Course Number: 051870

NORTHERN NECK REALTORS CONSERVATION COURSE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

RE/MAX CITYSIDE

7700 LITTLE RIVER TNPk #305

ANNANDALE VA 22003

PH: (703) 642-2651 FAX: (703) 642-5451

Course Number: 055702

CODE OF ETHICS AND STANDARDS OF CONDUCT, CURRENT INDUSTRY TRENDS 3  
hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 055814

FAIR HOUSING 5 hour(s)

FAIR HOUSING 5 hour(s)

RE/MAX SATELLITE NETWORK

8390 E CRESCENT PARKWAY #150

ENGLEWOOD CO 80111

PH: (303) 796-3686 FAX: (303) 796-3544

Course Number: 055625

BRIAN BUFFINI'S 100 DAYS TO GREATNESS (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 Course Number: 009802  
 HERE COMES THE JUDGE: THERE GOES YOUR COMMISSION      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 045901  
 HOW TO WORK WITH REAL ESTATE INVESTORS      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 027202  
 NAR CODE OF ETHICS TRAINING      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)

REAL ESTATE CAREER ACADEMY  
 1671 JEFFERSON DAVIS HWY  
 SUITE 202  
 FREDERICKSBURG VA 22401  
 PH: (540) 373-7711      FAX: (540) 373-0560

Course Number: 044101  
 8 HOUR CONTINUING EDUCATION      8 hour(s)  
 REAL ESTATE RELATED SUBJECTS      6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 055299  
 ADVANCED CSP: HOUSE CONSTRUCTION AS A SELLING TOOL      10 hour(s)  
 LEGAL UPDATES / LAW      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      7 hour(s)  
 Course Number: 053558  
 AGENCY      3 hour(s)  
 REAL ESTATE AGENCY      3 hour(s)  
 Course Number: 052526  
 DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION      2 hour(s)  
 REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 009202  
 ENHANCING PROPERTY VALUES THROUGH NATURAL RESOURCES      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 053555  
 ENHANCING PROPERTY VALUES THROUGH OUR NATURAL RESOURCES      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 009002  
 ETHICS/REAL ESTATE RELATED - 3 HOURS      3 hour(s)  
 REAL ESTATE RELATED SUBJECTS      1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 053353  
 FAIR HOUSING      3 hour(s)  
 FAIR HOUSING      3 hour(s)  
 Course Number: 054341  
 FAIR HOUSING IS FOR EVERYONE      3 hour(s)  
 FAIR HOUSING      3 hour(s)  
 Course Number: 055079  
 FIFTY WAYS TO LOSE YOUR LICENSE      3 hour(s)  
 LEGAL UPDATES / LAW      3 hour(s)

Course Number: 055308  
 FORECLOSURES AND THE INSTRUMENTS OF RE FINANCE      4 hour(s)  
 REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 052528  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET      2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 055690  
 INTRODUCTION TO CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055306  
 INTRODUCTION TO CONTRACTS FOR REAL ESTATE PROFESSIONALS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055307  
 INTRODUCTION TO CONTRACTS FOR THE REAL ESTATE PROFESSIONALS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 055811  
 LEGAL UPDATE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054300  
 LEGAL UPDATE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 051783  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 009102  
 LEGAL UPDATE & PROCURING CAUSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052232  
 LISTING PRESENTATIONS, PREPARATIONS, PRACTICE HOUSE AND LAND VALUE  
 DETERMINATIONS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054296  
 NEW MEMBER ORIENTATION PROGRAM 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052447  
 PREPARING THE SALES CONTRACT & ADDENDA 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055305  
 TAX MATTERS IN REAL ESTATE SALES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 054302  
 TECHNOLOGY MARKETING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055304  
 THE FACTS ON UNDERGROUND STORAGE TANKS 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 051784  
 THE R E BOARD'S NEW REGULATIONS: WHAT YOU NEED TO KNOW 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 044001  
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 023302  
 WHAT AM I SUPPOSE TO DO? EVERYDAY APP. OF CODE OF ETHICS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 013401  
 WORKING WITH SENIORS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 REAL ESTATE III SCHOOL OF REAL ESTATE

1160 PEPSI PLACE STE 306  
CHARLOTTESVILLE VA 22901  
PH: (434) 817-9700 FAX: (434) 817-9709

Course Number: 055780  
OFFERS, CONTRACTS AND RELATED ISSUES: EFFECTIVE CONTRACT WRITING 3  
hour(s)

REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 055778

AGENCY LAW AND PRACTICE 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)

Course Number: 055843

RESPA: THE REAL ESTATE SETTLEMENT PROCEDURES ACT 1 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE INFORMATION NETWORK INC  
4575 BONNEY ROAD SUITE 100  
VIRGINIA BEACH VA 23462  
PH: (757) 486-2203 FAX: (757) 486-6728

Course Number: 053664

EMERGING TRENDS AND TECHNOLOGIES 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053230

INTRODUCTION TO MLXCHANGE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055314

MLXCHANGE A TO Z 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053232

MLXCHANGE ADVANCED CLASS 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053234

MLXCHANGE DESIGNER TOOL 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055298

MLXCHANGE REPORT CUSTOMIZATION 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054417

REAL ESTATE GRAPHICS MANAGEMENT 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054840

SALES MANAGER ADVISORY COMMITTEE CONTRACT REVISIONS SEM 4 hour(s)

REAL ESTATE CONTRACTS 4 hour(s)

Course Number: 054415

SALES MANAGER ADVISORY COMMITTEE FORMS REVIEW SEMINAR 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

REAL ESTATE INSTITUTE  
295-5 BAY STREET  
EASTON MD 21601  
PH: (410) 819-0100 FAX: (410) 819-0002

Course Number: 052094  
 1031 TAX FREE EXCHANGE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055166  
 1031 TAX FREE EXCHANGE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053033  
 16-HOUR CONTINUING EDUCATION RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 055167  
 BRICKS & STICKS CONSTRUCTION BASICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052098  
 BRICKS & STICKS CONSTRUCTION BASICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053034  
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052097  
 BUYING & SELLING FORECLOSURES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055165  
 BUYING AND SELLING FORECLOSURES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053031  
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053032  
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053046  
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053043  
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 049001  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053039  
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055168  
 EMERGING TRENDS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052096  
 EMERGING TRENDS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053037  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053044  
 ETHICS & REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 049201  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052095  
 FINANCING WORKSHOP 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 049101  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053042  
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052093  
 LEGISLATIVE UPDATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055169  
 LEGISLATIVE UPDATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053041  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053045  
 REAL ESTATE & TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053035  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053040  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053036  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 048901  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 049301  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 049401  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052099  
 WHAT YOU NEED TO KNOW ABOUT MOLD 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

REAL ESTATE PREP SCHOOL  
 P O BOX 28651  
 KANSAS CITY MO 64188  
 PH: (816) 436-3414 FAX: (000) -



Course Number: 038401  
BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 038801  
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 039001  
ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 038501  
METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
Course Number: 038701  
PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 038901  
REAL ESTATE MATH (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 038601  
TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 038301  
TAX FREE EXCHANGES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

RICHMOND APARTMENT MANAGEMENT ASSOCIATION  
2812 EMERYWOOD PKWY  
SUITE 140  
RICHMOND VA 23294  
PH: (804) 273-0845 FAX: (804) 747-8465

Course Number: 051873  
"AD" - ING TO YOUR FAIR HOUSING KNOWLEDGE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 052832  
FAIR HOUSING: PLAYING FAIR IN 2004 3 hour(s)  
FAIR HOUSING 3 hour(s)

SBB LAW REAL ESTATE SCHOOL  
4248 CHAIN BRIDGE ROAD SUITE B  
FAIRFAX VA 22030  
PH: (703) 591-9577 FAX: (703) 591-9578

Course Number: 052275  
ETHICS & STANDARDS OF CONDUCT AND LEGAL UPDATES 4 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 052276  
FAIR HOUSING AND CONTRACTS AND AGENCY 4 hour(s)  
FAIR HOUSING 2 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051949  
MOLD SCIENCE AND LAW IN REAL ESTATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

SERVPRO INDUSTRIES INC  
801 INDUSTRIAL BLVD  
GALLATIN TN 37066  
PH: (615) 451-0600 FAX: (615) 451-4861

Course Number: 052415  
UNDERSTANDING MOLD IN THE RESTORATION INDUSTRY 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

SHENANDOAH VALLEY TRAINING CENTER  
158 FRONT ROYAL PIKE STE 305  
WINCHESTER VA 22602  
PH: (540) 667-8922 FAX: (540) 667-9796

Course Number: 050201  
ACCREDITED BUYER REPRESENTATIVE 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 055539  
AUCTIONS 101 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055182  
BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055177  
CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 045801  
CONTINUING EDUCATION 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 5 hour(s)

Course Number: 051993  
CONTINUING EDUCATION (16 HOUR COURSE) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)

Course Number: 052300  
CONTRACTS 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)

Course Number: 052298  
DEEDS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052299  
ENVIRONMENTAL ISSUES IMPACTING REAL ESTATE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055178

ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052302

LEGAL UPDATES 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 055181

MANDATORY TOPICS (CRP) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 055179

METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055175

PRICING PROPERTY TO SELL (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052301

REAL ESTATE AGENCY 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)

Course Number: 055180

REAL ESTATE MATH (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052303

STATE LAWS, REGULATIONS, ETHICS & STANDARDS OF CONDUCT 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 055176

TAX ADVANTAGE OF HOME OWNERSHIP (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055174

TAX FREE EXCHANGES (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055773

TITLE & SETTLEMENT, PART I 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055775

TITLE & SETTLEMENT, PART II 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 010001

UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 042001

VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 042101

VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052297

VIRGINIA FAIR HOUSING 2 hour(s)  
FAIR HOUSING 2 hour(s)

SMITH MOUNTAIN ACADEMY

75 WESTLAKE ROAD  
HARDY VA 24101  
PH: (540) 721-6005 FAX: (540) 721-9003

Course Number: 052220

VIRGINIA LICENSE RENEWAL (VLR) 16 hour(s)  
FAIR HOUSING 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052461

VIRGINIA LICENSE RENEWAL (VLR-ELT) 8 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052460

VIRGINIA LICENSE RENEWAL (VLR-REQ) 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

SML SCHOOL OF REAL ESTATE  
P O BOX 773  
HARDY VA 24101  
PH: (540) 255-4690 FAX: ( ) -

Course Number: 052277

CONTINUING EDUCATION COURSE 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS  
1201 NEW YORK AVENUE  
SUITE 350  
WASHINGTON DC 20005  
PH: (202) 449-8200 FAX: (202) 449-8201

Course Number: 046001

2001 SIOR FALL PROFESSIONAL CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 020001

2001 SIOR SPRING CONVENTION 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 005402

2002 SIOR SPRING CONVENTION 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051879  
 2003 SIOR FALL PROFESSIONAL CONFERENCE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051775  
 2003 SIOR SPRING CONVENTION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052979  
 2004 SIOR FALL PROFESSIONAL CONFERENCE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054587  
 2005 SIOR FALL PROFESSIONAL CONFERENCE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053537  
 2005 SIOR SPRING CONVENTION 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 055097  
 2006 SIOR SPRING CONVENTION 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052042  
 ADVANCE SALES SKILLS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052037  
 ADVANCED REAL ESTATE INVESTMENT ANALYSIS MEASURING (CRP) 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 049701  
 BUILD-TO-DEVELOPMENT OPPORTUNITIES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 004802  
 COMMERCIAL REAL ESTATE ETHICS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 049801  
 CRITICAL COMPONENTS IN COMMERCIAL BROKERAGE (200) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052041  
 DOUBLE YOUR SALES WITHOUT QUADRUPLING YOUR EFFORT (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052036  
 DUE DILIGENCE (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 040401  
 ENERGY STAR PROGRAM FOR COMMERCIAL REAL ESTATE (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 049901  
 EXPANDING THE SCOPE OF COMMERCIAL BROKERAGE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052040  
 INTRO TO MANAGING REAL ESTATE MAINTENANACE OPERATION (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052038  
 INTRODUCTION TO REAL ESTATE INVESTMENT ANALYSIS (CRP) 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052039  
 MARKETING ON THE INTERNET A STRATEGIC APPROACH (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052035  
 NETWORKING FOR SUCCESS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052034  
TECHNOLOGY AND REAL ESTATE (CRP) 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

SOUTHSIDE VIRGINIA COMMUNITY COLLEGE  
CHRISTANNA CAMPUS  
109 CAMPUS DR  
ALBERTA VA 23821  
PH: (434) 949-1036 FAX: ( ) -

Course Number: 052407  
VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

STAGEDHOMES.COM  
4807 CLAYTON ROAD  
SUITE 200  
CONCORD CA 94521  
PH: (800) 392-7161 FAX: (925) 866-386

Course Number: 055713  
ACCREDITED STAGING PROFESSIONAL 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)

STAUNTON CITY SCHOOLS  
T/A ROBERT E LEE HIGH SCHOOL  
1200 N COALTER ST  
STAUNTON VA 24401  
PH: (540) 332-3926 FAX: (540) 332-3929

Course Number: 052364  
16 HOUR CONTINUING EDUCATION CLASS 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

THE CE SHOP INC  
P O BOX 9335  
FARGO ND 58106 9335  
PH: (888) 827-0777 FAX: (701) 293-7875

Course Number: 055358  
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055362

COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055363  
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055356  
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055361  
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055352  
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055359  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055360  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 055353  
 FAIR HOUSING (CRP) 4 hour(s)  
 FAIR HOUSING 4 hour(s)  
 Course Number: 055348  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055349  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 055350  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055354  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055351  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055355  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055357  
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

THE CHUCK & BUDDY GROUP LTD  
 5800 IRON WILLOW CT  
 ALEXANDRIA VA 22310  
 PH: (703) 922-8333 FAX: (703) 313-0102

Course Number: 054919  
 5 SECRETS OF FINANCIALLY SECURE REALTORS - PART I 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054921  
 5 SECRETS OF FINANCIALLY SECURE REALTORS - PART II 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055527  
 FULL SERVICE REAL ESTATE CONSULTING 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055535  
 THE PLAN BOOTCAMP - PART II (A BUSINESS PLAN IN ONE DAY) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055533  
 THE PLAN BOOTCAMP-PART I (A BUSINESS PLAN IN-ONE DAY) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055531  
 WIN THE CONTRACT - EVERYTIME! 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 THE FREDERICK ACADEMY OF REAL ESTATE  
 11849 RAMSBURG ROAD  
 MARRIOTTSVILLE MD 21104  
 PH: (800) 854-0950 FAX: (410) 442-1395

Course Number: 052427  
 AGENCY AND ETHICS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 000902  
 ANTI-TRUST 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051740  
 ASSIGNMENT AND SUBLEASING 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 000802  
 BANKRUPTCY 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 021401  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051742  
 BROKERS' REMEDIES 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051708  
 BUILDING A BETTER OPEN 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051709  
 BUILDING A BETTER SETTLEMENT 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052488  
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052463  
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)



Course Number: 052464  
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052465  
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052462  
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 021801  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051712  
 CONTRACTS/CONTRACT LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052438  
 CONTRACTS/CONTRACT LAW 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 000602  
 DEFERRED EXCHANGES AND CAPITAL GAINS ROLLOVERS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051711  
 DISCLOSURE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 011601  
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051741  
 ENGAGEMENT OF BROKERS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 011101  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 004502  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
 Course Number: 052487  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 022101  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052428  
 FAIR HOUSING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052485  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 011701  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 000702  
 FORECLOSURE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 021901

GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 011301  
 INTRODUCTION TO COMM. R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052486  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052429  
 LEGAL UPDATES AND EMERGING TRENDS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051738  
 LETTERS OF INTENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 021501  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051706  
 NEGOTIATE FROM STRENGTH 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 051707  
 PRACTICE OF APPRAISING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 021701  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051713  
 PROCURING CAUSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 011501  
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 011201  
 RE & TAXES: WHAT EVERY AGENCY SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 011801  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051705  
 REAL ESTATE LEGAL HOT BUTTONS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 022001  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 011401  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051743  
 RENEWAL AND EXPANSION OPTIONS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 011901  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 021601  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 021301

TAX FREE EXCHANGES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051739

THE COMMERCIAL ADMINISTRATIVE PROCESS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 035201

VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 035301

VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052529

VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051703

VIRGINIA RENEWAL PACKAGE 1 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051704

VIRGINIA RENEWAL PACKAGE 2 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052426

VIRGINIA RENEWAL PACKAGE 3: REQUIRED 8 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 051710

WHAT'S MATERIAL 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

THE INSTITUTE FOR CONTINUING EDUCATION INC  
9507 MANSION HEIGHTS DRIVE  
HARVARD IL 60033  
PH: (800) 621-8341 FAX: (815) 648-1616

Course Number: 053659

ABOUT CRITTERS, PESTS AND REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052807

ABOUT ETHICS IN REAL ESTATE (CRP) 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 4 hour(s)

Course Number: 051989

ABOUT FAIR HOUSING IN VIRGINIA (CRP) 4 hour(s)  
     FAIR HOUSING 4 hour(s)  
 Course Number: 052810  
 ABOUT HOME INSPECTIONS (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053658  
 ABOUT HOUSE CONSTRUCTION (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052809  
 ABOUT REAL ESTATE ACCOUNTING (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053657  
 ABOUT REAL ESTATE AND WATER (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052808  
 ABOUT REAL ESTATE FINANCE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 001800  
 UNDERSTANDING R E MATH & APPRAISING (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051726  
 UNDERSTANDING SEXUAL HARASSENT (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 026701  
 VA REAL ESTATE CE 4 HOUR MANDATORY COURSE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)

    ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052100  
 VIRGINIA REAL ESTATE CE JULY 2004 MANDATORY COURSE (CRP) 4 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 011802  
 WHAT YOU SHOULD KNOW ABOUT COMMERCIAL LEASING (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 011102  
 WHAT YOU SHOULD KNOW ABOUT CUSTOM HOMES (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 010602  
 WHAT YOU SHOULD KNOW ABOUT ETHICS IN REAL ESTATE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 012002  
 WHAT YOU SHOULD KNOW ABOUT THE ENVIRONMENT (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)

THE PROFESSIONAL DEVELOPMENT INSTITUTE  
 2730 UNIVERSITY BLVD  
 STE 200  
 WHEATON MD 20902  
 PH: (301) 949-1771 FAX: (301) 949-5441

Course Number: 014902  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054214  
 BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053703  
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053704  
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053705  
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053706  
 COMMERCIAL REAL ESTATE/LISTING PROPERTIES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053707  
 COMMERCIAL REAL ESTATE/UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 015302  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054218  
 CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053708  
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053800  
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053709  
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE(CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053710  
 ETHICS & REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 054213  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 015602  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053711  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 015402  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 016502  
 HOME INSPECTION BASICS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 020502  
 HOW TO COMMUNICATE EFFECT.WITH BUYERS & SELLERS ONLINE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053712  
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052916  
 MANDATORY TOPICS (CRP) 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054221  
 MANDATORY TOPICS (CRP) 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 053723  
 MARKET MADNESS: WRITING THE WINNING CONTRACT IN A SELLER'S MARKET 2  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055639  
 MARKETING METHODS OF TOP PRODUCING AGENTS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055322  
 MASTERING THE NEW REGIONAL SALES CONTRACT 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054215  
 METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 015002  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 054216  
 PRICING PROPERTY TO SELL (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 015202  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053713  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053714  
 REAL ESTATE & TAXES: WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052793  
 REAL ESTATE CONTRACTS 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 053715  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054219  
 REAL ESTATE MATH 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 015502  
 REAL ESTATE MATH (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053716

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053717  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 015102  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054217  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054220  
 TAX FREE EXCHANGES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 014802  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055621  
 THE RULES OF FINANCING IN THE NEW REGIONAL SALES CONTRACT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053801  
 THE TRUTH ABOUT MOLD (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053802  
 UNDERSTANDING 1031 TAX-FREE EXCHANGES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051751  
 UNDERSTANDING HOME CONSTRUCTION & PROBLEMS COMMONLY.... 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051752  
 UNDERSTANDING MOLD 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 016402  
 VA MANDATORY CE LEGAL UPDATES, FH & ETHICS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 053718  
 VIRGINIA 16 HOUR CONTINUING EDUCATION(CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 015702  
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 016002  
 VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051779  
 WORKING WITH RES & COM PROP OWNERS IN OR NEAR FORECLOSURE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

THE REAL ESTATE ACADEMY INC  
P O BOX 9442  
RICHMOND VA 23228  
PH: (804) 934-0010 FAX: (804) 934-0013

Course Number: 017402  
BUYER AGENCY 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 017502  
BUYER AGENCY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052692  
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 052691  
COMMERCIAL CONTINUING EDUCATION SET I (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 017202  
COMMERCIAL REAL ESTATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 017302  
COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052689  
COMMERCIAL REAL ESTATE: 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052690  
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 030701  
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 052696  
DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052685  
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 016802  
ETHICS & REAL ESTATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 052684  
ETHICS & REAL ESTATE (CRP) 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
Course Number: 016902  
ETHICS AND REAL ESTATE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 031001  
ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 017002  
FAIR HOUSING 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)



Course Number: 017102  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 030801  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052686  
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 030401  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053901  
 PROPERTY DISCLOSURES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052693  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052694  
 REAL ESTATE & TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052687  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052915  
 REAL ESTATE INVESTMENT ANALYSIS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 030901  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052695  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017602  
 RISK MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052688  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 017702  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 030601  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 030501  
 TAX FREE EXCHANGES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053900  
 THE TRUTH ABOUT MOLD 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 033801  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 033901  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052683

VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

THE REAL ESTATE EDUCATION CENTER  
2737 MCRAE ROAD  
P O BOX 3860  
RICHMOND VA 23235  
PH: (804) 915-4001 FAX: (804) 915-4050

Course Number: 051950

PROFESSIONALISM IN REAL ESTATE 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051977

PROPERTY VALUATION AND LISTING PROCESS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS  
8975 THREE CHOPT ROAD  
RICHMOND VA 23229 4657  
PH: (804) 422-5015 FAX: (804) 422-5052

Course Number: 052011

10 HOUR CONTINUING EDUCATION 10 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 4 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)

Course Number: 053508

1031 EXCHANGES: THE BASICS, PITFALLS AND REVERSE EXCHANGES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052259

16 HOUR CONTINUING EDUCATION 16 hour(s)  
FAIR HOUSING 4 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 5 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052522

16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052270

4 HOUR - PART A CONTINUING EDUCATION 4 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 052271  
 4 HOUR - PART B CONTINUING EDUCATION 4 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052272  
 4 HOUR - PART C CONTINUING EDUCATION 4 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
  
 Course Number: 052273  
 4 HOUR - PART D CONTINUING EDUCATION 4 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 052229  
 4 HOUR RISK MANAGEMENT 4 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 008798  
 4 HOUR RISK MANAGEMENT 4 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 008898  
 4 HR F H, R E LAWS & REGS & ETHICS & STDS OF CONDUCT 4 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052269  
 8 HOUR - PART 2 CONTINUING EDUCATION 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 008498  
 8 HOUR CONTINUING EDUCATION 8 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052755  
 8 HOUR CONTINUING EDUCATION (CRP) 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 052268  
 8 HOURS - PART 1 CONTINUING EDUCATION 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 021398  
 8 HOURS CONTINUING ED CORRES COURSE (CRP) 8 hour(s)  
     LEGAL UPDATES / LAW 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053981  
 A DAY IN THE LIFE OF THE HOME INSPECTOR 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 024501  
 A NEW DAY FOR AGENTS AND AGENCY 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055806  
 A REALTOR'S GUIDE TO MORTGAGE FINANCING 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052556  
 ABR ELECTIVE: 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052562  
 ABR ELECTIVE: E-BUYER 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052560  
 ABR ELECTIVE: NEW HOMES SALES 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 052558  
 ABR ELECTIVE: SUCCESSFUL RELOCATION REPRESENTATION 4 hour(s)  
     REAL ESTATE AGENCY 4 hour(s)  
 Course Number: 005101  
 ACCESS 2000 ADVANCED 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 004901  
 ACCESS 2000 FUNDAMENTALS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005401  
 ACCESS 97 ADVANCED 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005201  
 ACCESS 97 FUNDAMENTALS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 005301  
 ACCESS 97 INTERMEDIATE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005001  
 ACCESS INTERMEDIATE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052938  
 ACCREDITED BUYERS REPRESENTATION (ABR) CORE COURSE 13 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
     REAL ESTATE AGENCY 4 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 014198  
 ACCREDITED BUYERS REPRESENTATIVE (ABR) 8 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052066  
 ADVANCED CONTRACT WRITING 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052552  
 ADVANCED CONTRACT WRITING - EXTENDED 4 hour(s)  
 REAL ESTATE CONTRACTS 4 hour(s)  
 Course Number: 053006  
 ADVANCED CSP: HOUSE CONSTRUCTION AS A SELLING TOOL 10 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 055195  
 AGENCY LAW 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052263  
 AGENCY LAW 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 053482  
 AGENCY MADE SIMPLE 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 010296  
 AMERICANS WITH DISABILITIES ACT/R E LAWS & REGS UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053441  
 AN OUNCE OF PREVENTION 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 055209  
 ANTI-TRUST LAWS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055818  
 AT HOME WITH DIVERSITY 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052802  
 AUTOPSY OF A NEW CONSTRUCTION CONTRACT - WHAT BUYER REPS NEED TO KNOW 1  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052824  
 AWAKEN THE SPANISH WITHIN 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 036201  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055203  
 BUSINESS PLANNING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055766  
 BUYER AGREEMENTS...GETTING THEM TO SIGN ON THE DOTTED LINE 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 053811  
 BUYER PROSPECTING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052504  
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052545

C.M.A. WIZARD 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052264  
 C.M.A.: ANSWER TO ADJUSTMENT (EITHER +/-) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 024801  
 CERTIFIED NEW HOME SALES PROFESSIONAL (CSP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 004298  
 CERTIFIED SALES PROFESSIONAL 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053009  
 CERTIFIED SALES PROFESSIONAL (CSP) 25 hour(s)  
 FAIR HOUSING 5 hour(s)  
 LEGAL UPDATES / LAW 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054406  
 CHARITABLE REMAINDER TRUSTS: GENERATE INCOME FROM REAL PROPERTY SELLERS  
 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 024401  
 COMING TO TERMS WITH ARCHITECTURAL HISTORY 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053528  
 COMMERCIAL REAL ESTATE FOR THE RESIDENTIAL AGENT 7 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 Course Number: 054609  
 COMMERCIAL REAL ESTATE PANEL DISCUSSION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 036601  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054394  
 CONTINUING EDUCATION PART 2 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054388  
 CONTINUING EDUCATION PART A 4 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054389  
 CONTINUING EDUCATION PART B 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054391  
 CONTINUING EDUCATION PART C 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 054393

CONTINUING EDUCATION PART D            4 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
     REAL ESTATE CONTRACTS            1 hour(s)  
 Course Number: 054386  
 CONTINUING EDUCATION PART I            8 hour(s)  
     FAIR HOUSING            2 hour(s)  
     LEGAL UPDATES / LAW            1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT    4 hour(s)  
     REAL ESTATE CONTRACTS            1 hour(s)  
 Course Number: 055756  
 CONTRACTUALLY SPEAKING            1 hour(s)  
     REAL ESTATE CONTRACTS            1 hour(s)  
 Course Number: 007302  
 CORRESPONDENCE - AGENCY (CRP)        3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 007402  
 CORRESPONDENCE - ASSET MANAGEMENT (CRP)    3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 006902  
 CORRESPONDENCE - CODE OF ETHICS (CRP)       2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT    2 hour(s)  
 Course Number: 007202  
 CORRESPONDENCE - ENVIRONMENTAL HAZARDS (CRP)    3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 007502  
 CORRESPONDENCE - HOME INSPECTINO BASICS (CRP)    3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 007602  
 CORRESPONDENCE - REAL ESTATE FINANCING (CRP)    3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 007002  
 CORRESPONDENCE - TRUST FUNDS (CRP)        3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 006802  
 CORRESPONDENCE - VIRGINIA RULES & REGS (CRP)    2 hour(s)  
     REAL ESTATE RELATED SUBJECTS       2 hour(s)  
 Course Number: 006702  
 CORRESPONDENCE FAIR HOUSING (CRP)        2 hour(s)  
     REAL ESTATE RELATED SUBJECTS       2 hour(s)  
 Course Number: 005501  
 CREATING DOCUMENTS USING WORD PROCESSING PART I    3 hour(s)  
     REAL ESTATE RELATED SUBJECTS       3 hour(s)  
 Course Number: 052547  
 CREDIT SCORING            2 hour(s)  
     REAL ESTATE RELATED SUBJECTS       2 hour(s)  
 Course Number: 052815  
 CREDIT SCORING            1 hour(s)  
     REAL ESTATE RELATED SUBJECTS       1 hour(s)  
 Course Number: 053300  
 CREDIT SCORING            2 hour(s)  
     REAL ESTATE RELATED SUBJECTS       2 hour(s)  
 Course Number: 053277  
 CRIME FREE MULTI HOUSING            7 hour(s)  
     LEGAL UPDATES / LAW            1 hour(s)  
     REAL ESTATE RELATED SUBJECTS       6 hour(s)  
 Course Number: 054802  
 CRS 200: BUSINESS PLANNING & MARKETING        8 hour(s)

REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 055760	
CVRMLS RULES AND REGULATION REVIEW	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 052067	
DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 053275	
DETERMINING REAL ESTATE TITLE MARKETABILITY	3 hour(s)
LEGAL UPDATES / LAW	3 hour(s)
Course Number: 006202	
DIVERSITY & DOING BUSINESS (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 052511	
DIVERSITY AND DOING BUSINESS (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053983	
DON'T BE IN THE WRONG	3 hour(s)
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)
Course Number: 054498	
DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION	2 hour(s)
REAL ESTATE AGENCY	2 hour(s)
Course Number: 054499	
DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION	3 hour(s)
REAL ESTATE AGENCY	3 hour(s)
Course Number: 053532	
EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS	7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)
Course Number: 015301	
EIFS EDUCATION (EXTERIOR INSULATION FINISHING SYSTEMS)	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 054951	
ELEMENTS OF ARCHITECTURE	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 013501	
ENERGY EFFICIENCY & EMM'S (ENERGY EFFICIENT MORTGAGES)	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 052266	
ENGINEERED MODULAR HOUSING, TODAY'S WAY TO BUILD	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 055213	
ENVIRONMENTAL ISSUES	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 054611	
ENVIRONMENTAL ISSUES	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 054810	
ENVIRONMENTAL ISSUES	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 054812	
ENVIRONMENTAL ISSUES	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 052503	
ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)



Course Number: 005702  
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054501  
 ENVIRONMENTAL SURVEY: MOISTURE INTRUSTION, MOLD, USTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055199  
 ETHICS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052505  
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)  
 Course Number: 008598  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 036901  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 012098  
 ETHICS, STANDARDS OF CONDUCT & RE LAWS & REGULATIONS 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 005801  
 EXCEL 2000 ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005601  
 EXCEL 2000 FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005701  
 EXCEL 2000 INTERMEDIATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006101  
 EXCEL 97 ADVANCED 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005901  
 EXCEL 97 BEGINNING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006001  
 EXCEL 97 INTERMEDIATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052046  
 EXPANDING YOUR MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052045  
 EXPANDING YOUR MARKET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055211  
 FAIR HOUSING 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 008698  
 FAIR HOUSING & R E LAWS & REGULATIONS 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 006302  
 FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052512

FAIR HOUSING (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052210  
 FAIR HOUSING IS FOR EVERYONE (2-HOUR) 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 052019  
 FAIR HOUSING IS FOR EVERYONE (3 HOUR) 3 hour(s)  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052262  
 FAIR HOUSING-PROPERTY MGMT CASE STUDIES & ADMIN. DECISIONS 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 055201  
 FEDERAL TAXES AND HOMEOWNERS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 042301  
 FENG SHUI 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054484  
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054482  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 051767  
 FINANCING/BUYING A HOME IN AN HISTORIC DISTRICT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054470  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3  
 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054468  
 FROM CONTRACT TO CLOSING:EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2  
 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 053221  
 FUNDAMENTALS OF COMMERCIAL REAL ESTATE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006301  
 GETTING STARTED - WINDOWS 98 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 006201  
 GETTING STARTED USING WINDOWS ME YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 036701  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052820  
 GUESS WHO'S COMING TO DINNER? 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053228  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 024101  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054494

HANDLING MULTIPLE OFFERS IN A TIGHT MARKET	2 hour(s)
REAL ESTATE CONTRACTS	2 hour(s)
Course Number: 054496	
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET	3 hour(s)
REAL ESTATE CONTRACTS	3 hour(s)
Course Number: 055768	
HARNESSING THE POWER: SKILLS BASED PERFORMANCE MANAGEMENT	7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)
Course Number: 055548	
HARNESSING THE POWER: SKILLS BASED PERFORMANCE MGMT.	7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)
Course Number: 014301	
HISTORIC EASEMENTS AND ZONING	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 053020	
HOME CONSTRUCTION	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 054814	
HOME CONSTRUCTION	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 055215	
HOME INSPECTIONS, SURVEYS, & INSURANCE	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 053024	
HOW TO KEEP YOURSELF & YOUR BROKER OUT OF COURT	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 006501	
HTML FUNDAMENTALS	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054816	
IDENTITY THEFT	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 053803	
IMAPP TRAINING	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 055758	
IMPACT OF THE FORT LEE ESPANSION	1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
Course Number: 054615	
IMPROVING YOUR NEGOTIATION SKILLS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 053434	
INSTANET TRAINING	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 006601	
INTERNET EXPLORER 5.0	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 006701	
INTERNET EXPLORER 5.0 OUTLOOK EXPRESS	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 055197	
INTERNET RESOURCES AND E-COMMERCE ISSUES	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 005902	
INTRODUCTION TO COMMERCIAL R E SALES (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)

Course Number: 052506  
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006901  
 INTRODUCTION TO WINDOWS 98 & THE PC 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054402  
 JEOPARDY: A LISTINGS WORKSHOP 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053019  
 LEADERSHIP & TEAM BUILDING FOR BROKERS & MANAGERS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053447  
 LEGAL EAGLE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053224  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054488  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054490  
 LEGAL UPDATE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054486  
 LEGAL UPDATES 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 055089  
 LIENS ON REAL PROPERTY 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 014101  
 LOCAL TOOLS: TOOLS FOR PLANNING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 006801  
 MANAGING YOUR FINANCES USING QUICKEN 2000 PART I 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055771  
 MARKETING THAT DRIVES A STEADY STREAM OF INCOME 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052049  
 MARKETING WITH MICROSOFT OFFICE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 007702  
 MARKETING YOURSELF 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 006398  
 MEDIATION AND THE REAL ESTATE PROFESSION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054396  
 MEMORY SKILLS WORKSHOP 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 036301  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053438  
 MILLENIUM MARKETING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052744  
 MISREPRESENTATION 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 052564  
 MODULE ONE: ESSENTIAL BUSINESS STRATEGIES FOR NEW AGENT SUCCESS 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
  
 Course Number: 052566  
 MODULE TWO: ESSENTIAL BUSINESS STRATEGIES FOR NEW AGENT SUCCESS 4  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 008198  
 MORTGAGE INSURANCE OPTIONS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 007001  
 MOVING YOUR FINANCES ONLINE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052554  
 MUDD: MOLD, UNDERGROUND STORAGE TANKS & DRIVIT 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053977  
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 053975  
 NAVIGATING THE ETHICS OF AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 051962  
 NEGOTIATE 2 WIN 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053274  
 NEW CONSTRUCTION CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 055754  
 NEW CONSTRUCTION CONTRACTS 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 055795  
 NEW CONSTRUCTION: FROM DIRT TO KEYS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052794  
 NEW MEMBER ORIENTATION 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055217  
 OFFER TO PURCHASE 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054476  
 OFFICE POLICY WORKSHOP 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
  
 Course Number: 054478  
  
 OFFICE POLICY WORKSHOP 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 014201  
 OPENING SPACE AND ZONING 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 007201  
 ORGANIZING & CUSTOMIZING YOUR COMPUTER - WINDOWS 98 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 007101  
ORGANIZING & CUSTOMIZING YOUR COMPUTER USING WINDOWS.... 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 007301  
OUTLOOK 97 INTRODUCTION 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 053450  
PATHFINDER SERIES - SESSION 1 NEW MEMBER ORIENTATION 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 053454  
PATHFINDER SERIES SESSION 4 PLAYERS AND CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)  
Course Number: 053456  
PATHFINDER SERIES SESSION 5 - WHEN BAD THINGS HAPPEN 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 053452  
PATHFINDER SESSION 3 WHO WORKS FOR WHO 4 hour(s)  
REAL ESTATE AGENCY 4 hour(s)  
Course Number: 007501  
POWERPOINT 2000 ADVANCED 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 007401  
POWERPOINT 2000 FUNDAMENTALS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 007601  
POWERPOINT 97 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 052044  
PREDATORY LENDING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053025  
PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 008298  
PREQUALIFYING: 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 036501  
PRICING PROERTY TO SELL (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053227  
PROCURING CAUSE 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 053226  
PROCURING CAUSE: LAW & ETHICS 3 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 006198  
PROFESSIONAL ETHICS 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 011898  
PROPERTY MANAGEMENT 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052508  
PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 006102  
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053980  
 PROSPECTING TO PROSPERITY 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 007701  
 PUBLISHER 98 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 005802  
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 006402  
 R E FINANCE TODAY (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052509  
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052800  
 REAL ESTATE AUCTIONS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 052513  
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052747  
 REAL ESTATE FINANCING CALCULATIONS MADE SIMPLE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055219  
 REAL ESTATE LAW 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 036801  
 REAL ESTATE MATH (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053015  
 REAL ESTATE PROFESSIONAL ASSISTANT (REPA) 13 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 006002  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052510  
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 008398  
 REHAB FINANCING 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052818  
 RENOVATION FINANCE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052798  
 RENOVATION FINANCE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051819  
 RENOVATION FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053996  
 RESORT & SECOND HOME MARKETS 10 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 007802  
 RESPONDING TO DISCHARGES FROM SMALL HEATING OIL TANKS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 024601  
 RICHMOND REALTOR ROAD TRIP 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 006502  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052507  
 RISK MANAGEMENT (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 047301  
 RISK MANAGEMENT - MISREPRESENTATION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054807  
 SELLING HISTORIC PROPERTIES: WHAT YOU NEED TO KNOW 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053979  
 SHARPEN YOUR LISTING SKILLS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053443  
 SHOW ME THE MONEY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052473  
 SIZE DOES MATTER 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054613  
 STRATEGIZING WITH THE INTERNET 4 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 024301  
 SUCCESSFULLY SELLING HUD HOMES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052894  
 SUCCESSFULLY SELLING HUD HOMES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 007901  
 SURFING THE WEB & USING E-MAIL WITH AOL YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 008001  
 SURFING THE WEB & USING E-MAIL WITH GATEWAY.NET SERVICE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 007801  
 SURFING THE WEB AND USING E-MAIL 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 036401  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 042401



TAX FAVORED R E TRANSFERS PART I CAP. GAIN BY-PASS TRUST 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 036101  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055205  
 TAX LAWS AND INVESTMENTS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053436  
 TECHNOLOGY AND RISK MANAGEMENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054404  
 TEMPO MLS TRAINING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052548  
 TEMPO MLS TRAINING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 054398  
 TEMPO: TOP 10 TIPS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 024701  
 THE ARCHITECTURE OF AGECROFT HALL: 50 YRS OF ARCH HIS. 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054400  
 THE BENEFITS OF TRANSACTING YOUR BUSINESS AS A BUSINESS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052050  
 THE CODE OF ETHICS, YOUR PROMISE OF PROFESSIONALISM 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052208  
 THE CODE OF ETHICS, YOUR PROMISE OF PROFESSIONLISM (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053089  
 THE ETHICS OF PROCURING CAUSE 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 024201  
 THE ETHICS OF PROCURING CAUSE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 054946  
 THE FACTS ON RESIDENTIAL OIL UNDERGROUND STORAGE TANKS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053284  
 THE FACTS ON UNDERGROUND STORAGE TANKS 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 053026  
 THE HOME INSPECTION 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055091  
 THE POWER OF EXCHANGE: 1031 TAX DEFERRED EXCHANGE BASICS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052228  
 THE SECRETS OF MAKING MONEY IN REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 Course Number: 053304

THE TAX DEFERRED EXCHANGE: IRC SECTION 1031 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053973  
 THE WORLD OF WARRANTIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 013701  
 TOOLS FOR DECISION MAKING-INFL. PUB. OPIN. & DEC. MAKERS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 013601  
 TOOLS FOR DECISION MAKING-WORKING EFF. WITH LOCAL OFF. 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 013801  
 TOOLS FOR PLANNING: STATEWIDE TOOLS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 014001  
 TOOLS FOR REHAB: TAX CREDITS 101 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 013901  
 TOOLS FOR REHAB: THE BOTTOM LINE PUTTING PKG TOGETHER 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 054480  
 TOP DEAL KILLERS & HOW TO AVOID THEM 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 051766  
  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052501  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 054948  
 TOP PRODUCER 7I 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053022  
 TOPICS IN HOME INSPECTION 3 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052260  
 TRANSACTION AUTOPSIES 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
  
 Course Number: 055207  
 UNDERGROUND STORAGE TANKS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052546  
 UNDERSTANDING DUAL AGENCY 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 052822  
 UNDERSTANDING THE FHA APPRAISAL PROCESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 008101  
 USING YOUR PC CAMERA TO CAPTURE REAL-TIME IMAGES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 008201  
 USING YOUR PC TO EXPLORE DIGITAL MUSIC YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 008301  
 USING YOUR PC TO EXPLORE DIGITAL PHOTOGRAPHY YOUR WAY 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 008401  
 USING YOUR PC TO EXPLORE DIGITAL VIDEO EDITING YOUR WAY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 035901  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 036001  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 011998  
 VA RESIDENTIAL LANDLORD TENANT ACT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053459  
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053458  
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 052285  
 VIRGINIA REAL ESTATE CONTRACTS 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052466  
 VIRGINIA REAL ESTATE CONTRACTS 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052467  
 VIRGINIA REAL ESTATE CONTRACTS 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 006298  
 WELCOMING CULTURAL DIVERSITY 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055764  
 WHAT DID I SAY? 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052817  
 WHAT EVERY AGENT NEEDS TO KNOW ABOUT TITLE INSURANCE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053106  
 WHAT TO DO WHEN THE APPRAISER CALLS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052816  
 WHAT'S YOUR ETHICAL IQ? 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 008701  
 WINDOWS 95 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 008501  
 WINDOWS 98 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 008601  
 WINDOWS 98 NEW FEATURES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 008801  
 WINDOWS NT 4.0 FUNDAMENTALS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051769  
WINDSOR FARMS AND THE TUDOR REVIVAL STYLE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 009101  
WORD 2000 ADVANCED 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 009001  
WORD 2000 INTERMEDIATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 009501  
WORD 4.0 INTRODUCTION 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 009401  
WORD 97 ADVANCED 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 009201  
WORD 97 BEGINNING 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 009301  
WORD 97 INTERMEDIATE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008901  
WORD FUNDAMENTALS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053984  
WORKING WITH BUYERS & SELLERS 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 053985  
WRITING CONTRACTS WITH CONFIDENCE 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 051768  
WRITING EFFECTIVE REAL ESTATE CONTRACTS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052355  
WRITING EFFECTIVE REAL ESTATE CONTRACTS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052550  
WRITING EFFECTIVE REAL ESTATE CONTRACTS - EXTENDED 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)

Course Number: 053432  
WYLD FIRE TRAINING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

THE REAL ESTATE SCHOOL, INC.  
P O BOX 1412  
SALEM VA 24153  
PH: (540) 521-8784 FAX: (540) 375-6650

Course Number: 055475  
A LOOK AT AGENCY: THEN AND NOW 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)

Course Number: 054923  
A LOOK AT RVAR'S EXCLUSIVE RIGHT TO REPRESENT SELLER AGREEMENT 2  
hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 055858  
 BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055845  
 CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055847  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054927  
 EXPAND YOUR TIME 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055861  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054925  
 HOME INSPECTORS-WHO THEY ARE AND WHAT THEY DO 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055855  
 MANDATORY TOPICS (CRP) 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 055846  
 METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055866  
 PRICING PROPERTY TO SELL (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054976  
 RADON TESTING BASICS FOR REAL ESTATE AGENTS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055850  
 REAL ESTATE MATH (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054974  
 SPOTTING PROPERTY CONCERNS BEFORE WRITING THAT CONTRACT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055848  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055851  
 TAX FREE EXCHANGES (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055649  
 THE ETHICS SERIES: PREAMBLE AND ARTICLE 1 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054929  
 THE REAL ESTATE GRP EDUC SERIES - BUYER SYSTEMS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 054931  
 THE REAL ESTATE GRP EDUC SERIES - SELLER SYSTEMS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055087

TITLE INSURANCE: OVERVIEW AND ENHANCED COVERAGES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

THE RGS TITLE REAL ESTATE ACADEMY  
2220 TACKETTS MILL DR  
WOODBIDGE VA 22192  
PH: (703) 491-9600 FAX: (703) 492-7494

Course Number: 055823  
AGENCY LAW IN VIRGINIA 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 055816  
CONTRACTS FOR REAL ESTATE PROFESSIONALS 3 hour(s)  
REAL ESTATE CONTRACTS 3 hour(s)  
Course Number: 055884  
FAIR HOUSING 3 hour(s)  
FAIR HOUSING 3 hour(s)  
Course Number: 055630  
FORECLOSURES AND THE INSTRUMENTS OF REAL ESTATE FINANCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055628  
INTRODUCTION TO CONTRACTS 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
Course Number: 055835  
TAX MATTERS IN REAL ESTATE SALES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

TICOR TITLE INSURANCE COMPANY OF FLORIDA  
4201 NORTHVIEW DRIVE #408  
BOWIE MD 20716  
PH: (800) 391-6564 FAX: (301) 805-6715

Course Number: 051851  
FROM CONTRACT TO COMMISSION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051852  
FROM CONTRACT TO COMMISSION - THE ADVANCED COURSE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

TIDEWATER BUILDERS ASSOCIATION  
2117 SMITH AVENUE  
CHESAPEAKE VA 23320  
PH: (757) 420-2434 FAX: (757) 424-5954

Course Number: 009398  
FAIR HOUSING SEMINAR 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 004998  
VA RESIDENTIAL LANDLORD & TENANT ACT/ F.H. REVIEW 9 hour(s)  
FAIR HOUSING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)

TIDEWATER COMMUNITY COLLEGE  
300 GRANBY STREET  
NORFOLK VA 23510  
PH: (757) 822-1183 FAX: ( ) -

Course Number: 051747  
REAL ESTATE CONTINUING EDUCATION (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

TIDEWATER REAL ESTATE SCHOOL INC  
6200-6222 PARDUE CT  
VIRGINIA BEACH VA 23464  
PH: (757) 420-8022 FAX: (757) 482-0721

Course Number: 020401  
VIRGINIA REAL ESTATE CONTINUING EDUCATION (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051965  
VIRGINIA REAL ESTATE CONTINUING EDUCATION (CRP) 16 hour(s)  
FAIR HOUSING 2 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

TOP PRODUCER ACADEMY OF REAL ESTATE  
7820 SUDLEY ROAD  
MANASSAS VA 20109 2886  
PH: (703) 330-2222 FAX: (703) 330-2146

Course Number: 019302  
BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 019702  
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 020002  
ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 019802  
GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 019402  
METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 019602  
PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 019902

REAL ESTATE MATH (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 019502  
TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 019202  
TAX FREE EXCHANGES (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 020102  
VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 020202  
VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

UNIVERSAL SCHOOL OF REAL ESTATE  
1355 BEVERLY RD STE 320  
MC LEAN VA 22101  
PH: (703) 848-2300 FAX: (703) 848-2305

Course Number: 055567  
VIRGINIA FAIR HOUSING 3 hour(s)  
FAIR HOUSING 3 hour(s)

UNIVERSITY INSTITUTE OF REAL ESTATE  
401 UNIVERSITY BLVD  
P O BOX 1426  
HARRISONBURG VA 22801  
PH: (540) 433-8902 FAX: (540) 433-6120

Course Number: 031201  
BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051985  
BUYER REPRESENTATION 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 011202  
C E 8 HR CLASS INCLUDING LAW UPDATE, FH & ETHICS 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 6 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 031601  
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051986  
ENVIRONMENTAL ISSUES IN REAL ESTATE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 031901  
ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 011402  
FAIR HOUSING 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)



Course Number: 011502  
 FAIR HOUSING, LAW UPDATE, AND ETHICS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051984  
 FAIR HOUSING/CURRENT CASES/DECISIONS 2 hour(s)  
     FAIR HOUSING 2 hour(s)  
 Course Number: 031701  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 051982  
 LEGAL UPDATES AND EMERGING TRENDS 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 031301  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 031501  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 051983  
 REAL ESTATE AGENCY 2 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 052043  
 REAL ESTATE CONTRACTS 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 011302  
 REAL ESTATE ETHICS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 011702  
 REAL ESTATE ISSUES 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 011602  
 REAL ESTATE LAW UPDATE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 031801  
 REAL ESTATE MATH (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 031401  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 031101  
 TAX FREE EXCHANGES (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 034801  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 034901  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 5 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053593  
 VIRGINIA 16 HR CE RENEWAL PKG (CRP) 16 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
REAL ESTATE CONTRACTS 1 hour(s)

US DEPT OF HOUSING & URBAN DEVELOPMENT  
600 E BROAD ST 3RD FLOOR  
RICHMOND VA 23219  
PH: (804) 771-2100 FAX: (804) 771-2090

Course Number: 051847  
HELPING HOMEBUYERS SAVE ENERGY & MONEY BY USING HUD/FHA.. 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 051846  
INTRODUCTION TO HUD/FHA HOMEBUYING PROGRAMS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 055222  
LENDER AND REALTOR HUD/FHA UPDATE 7 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
Course Number: 051848  
USING HUD/FHA LOSS MITIGATION PROGRAMS TO HELP HOMEOWNERS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

VANDIVER-MORGAN INC  
T/A THE INSTITUTE OF PROFESSIONAL DEVELOPMENT  
7801 N LAMAR BLVD F35  
AUSTIN TX 78752  
PH: (512) 453-0900 FAX: (512) 371-0922

Course Number: 021202  
AGENCY (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 022202  
ASSET MANAGEMENT (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 022302  
BUSINESS AND RISK MANAGEMENT (CRP) 5 hour(s)  
REAL ESTATE RELATED SUBJECTS 5 hour(s)  
Course Number: 022002  
CODE OF ETHICS (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 022102  
CREATING A PROFITABLE BUSINESS (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 021302  
ENVIRONMENTAL HAZARDS (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 052296  
FAIR HOUSING (CRP) 3 hour(s)  
FAIR HOUSING 3 hour(s)  
Course Number: 021402  
FAIR HOUSING (CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 021602  
INTERNET 101(CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 021702  
PRICING TO FINANCING PROPERTY (CRP) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 021502  
RESIDENTIAL REAL ESTATE FINANCING (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 021902  
TRUST FUNDS(CRP) 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051715  
VIRGINIA RULES AND REGULATIONS (CRP) 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

VERSATILE TITLE AND ESCROW  
301 MAPLE AVENUE WEST  
SUITE 202  
VIENNA VA 22180  
PH: (703) 281-6100 FAX: (703) 281-6107

Course Number: 055886  
VTE-01 THE SETTLEMENT:UNDERSTANDING THE CLOSING PROCESS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 055888  
VTE-02 TITLE INSURANCE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 055890  
VTE-03 ENVIRONMENTAL INSPECTIONS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 055892  
VTE-04 UNDERSTANDING THE HOME INSPECTION 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

VIRGINIA ASSOCIATION OF REALTORS  
10231 TELEGRAPH ROAD  
GLEN ALLEN VA 23059  
PH: (804) 264-5033 FAX: (804) 262-0497

Course Number: 003602  
2002 PROFESSIONAL STANDARDS SEMINAR 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 051757  
2003 PROFESSIONAL STANDARDS SEMINAR 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 052063  
2004 ETHICS SEMINAR 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 052054  
2004 PROFESSIONAL STANDARDS SEMINAR 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 054669  
2005 ETHICS SEMINAR 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 053370  
 2005 ETHICS SEMINAR 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053538  
 2005 PROFESSIONAL STANDARDS SEMINAR 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 054857  
 2006 ETHICS SEMINAR 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 055015  
 2006 ETHICS SEMINAR 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 055017  
 2006 ETHICS SEMINAR 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 054881  
 2006 PROFESSIONAL STANDARDS SEMINAR 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 020601  
 A NEW DAY FOR BUYER AGENTS 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 054879  
 A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 054871  
 A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052861  
 A WORKSHOP ON ETHICAL DECISION-MAKING 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052637  
 ACCREDITED BUYER REPRESENTATIVE MANAGER 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 053313  
 ADVANCED APPLICATIONS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 010901  
 ADVANCED ETHICS SEMINAR 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 053160  
 ADVANCED SALES COMPARISON AND COST APPROACHES 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052330  
 ADVANCED STUDIES IN MARKET ANALYSIS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053848  
 AFFORDABLE HOUSING THROUGH AFFORDABLE LENDING 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053368  
 AFFORDABLE HOUSING THROUGH AFFORDABLE LENDING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053366  
 AFFORDABLE HOUSING THROUGH AFFORDABLE LENDING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053541  
 AGENCY - EFFECTIVE SALES STRATEGIES 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 054671  
 AGENCY PRACTICES 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 052837  
 AGENCY: BEST AGENCY PRACTICES 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 053907  
 AGENCY: BEST AGENCY PRACTICES 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 053319  
 AGENCY: BEST AGENCY PRACTICES 1 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 055569  
 AGENTS GONE WILD: DON'T TRY THIS AT HOME 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053851  
 AGRILAND BROKERAGE AND MARKETING 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054877  
 ANALYZING & SELLING INVESTMENT REAL ESTATE 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 053338  
 ANALYZING COMMERCIAL LEASE CLAUSES - IMPLICATIONS FOR PROPERTY VALUE &  
 MARKETABILITY 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053166  
 APPRAISAL PRINCIPLES 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053156  
 APPRAISAL PROCEDURES 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053179  
 APPRAISAL REVIEW SEMINAR: SINGLE-FAMILY RESIDENTIAL 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053340  
 APPRAISALS AND REAL ESTATE LENDING: WHAT EVERY BANKER SHOULD KNOW 7  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
  
 Course Number: 053342  
 APPRAISING MANUFACTURED HOUSING 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 003802  
 APPRAISING RURAL LAND; ENVIRON. LAW; CONSER.EASEMENTS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053150  
 APPRAISING THE TOUGH ONES 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053344  
 ASIA/PACIFIC AND INTERNATIONAL REAL ESTATE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 051980  
 AT HOME WITH DIVERSITY 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052651

AT HOME WITH DIVERSITY 6 hour(s)  
     FAIR HOUSING 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055688  
 BEING A GOOD AGENT MEANS HAPPIER CLIENTS 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 003902  
 BEYOND CODES OF ETHICS: MORAL DEC.-MAKING FOR R E PROF 2 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052131  
 BRINGING MEDIATION HOME 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 055727  
 BUILDING CLIENTS FOR LIFE: 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051833  
 BUT I DIDN'T MEAN ANYTHING! F H IS BIG BUCKS! 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051832  
 BUT I DIDN'T MEAN ANYTHING! F H IS BIG BUCKS! 2 hour(s)  
     FAIR HOUSING 2 hour(s)  
 Course Number: 052336  
 BUT I DIDN'T MEAN ANYTHING! FAIR HOUSING IS BIG BUCKS! 3 hour(s)  
  
     FAIR HOUSING 3 hour(s)  
 Course Number: 052326  
 BUT I DIDN'T MEAN ANYTHING! FAIR HOUSING IS BIG BUCKS! 2 hour(s)  
     FAIR HOUSING 2 hour(s)  
 Course Number: 004002  
 BUYER AND SELLER DECISIONS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053855  
 BUYER AND SELLER DECISIONS 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054105  
 BUYER AND SELLER DECISIONS 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 013101  
 BUYER AND SELLER DISCLOSURE 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055019  
 BUYER YOU'RE MINE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052334  
 CASE STUDIES IN ACQUISITION ANALYSIS 7 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 010202  
 CASE STUDIES IN COMPARATIVE LEASE ANALYSIS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052009  
 CASE STUDIES IN COMPARATIVES LEASE ANALYSIS 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 010102  
 CASE STUDIES IN REAL ESTATE ANALYSIS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052007  
 CASE STUIDES IN REAL ESTATE ANALYSIS 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 052352

CAUTION: 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051990

CHA CHING!! EFFECTIVE MONEY MANAGEMENT 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 009300

CHANGING DEMOGRAPHICS & HOW THEY AFFECT YOUR MARKET 2 hour(s)

FAIR HOUSING 2 hour(s)

Course Number: 053857

CHARACTER COUNTS, DOESN'T IT? 1 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 003402

CI 101: FIN. ANAL. FOR COMM. INVESTMENT R E 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052631

CI 101: FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE 8  
hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052662

CI 102: MARKET ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 003502

CI 102: MKT. ANAL. FOR COMM. INVESTMENT R E 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052658

CI 103: USER DECISION ANALYSIS FOR 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052653

CI 104: INVESTMENT ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE 8  
hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 048301

COMING TO TERMS WITH ARCHITECTURAL HISTORY 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052057

COMMERCIAL GROUP INVESTING AND DISPOSITION (CRP) 16 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 051724

COMMERCIAL REAL ESTATE 2003 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052052

COMMERCIAL REAL ESTATE 2004 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051831

COMMERCIAL REAL ESTATE: LEGAL UPDATE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 024902

COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053172  
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053173  
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 055223  
 CONNECTING WITH MULTICULTURAL HOMEBUYERS 7 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054675  
 CONTRACTS: CONSTRUCTING REAL ESTATE AGREEMENT FOR YOUR CLIENTS 1  
 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 053908  
 CONTRACTS: CONSTRUCTING REAL ESTATE AGREEMENTS FOR YOUR CLIENTS 3  
 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052838  
 CONTRACTS: CONSTRUCTING REAL ESTATE AGREEMENTS FOR YOUR CLIENTS 2  
 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 055575  
 CREATING YOUR TENANT HANDBOOK 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054873  
 CREATIVE LAND PLANNING FOR PROFITS 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 053612  
 CRIME FREE MULTI-HOUSING 7 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 6 hour(s)  
  
 Course Number: 052839  
 CRS 107: MASTERING THE ART OF SELLING NEW HOMES 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055735  
 CRS 201: LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055732  
 DATA SECURITY 101 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052332  
 DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 018202  
 DIALOGUE IN THE DESERT: THE CCIM 2002 SEMINAR 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053372  
 DISCLOSE, DISCLOSE, DISCLOSE: HOW MUCH DISCLOSURE IS TOO MUCH? 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051828  
 DISCLOSURE - "WHO'S GOT AMNESIA" 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 051827  
 DISCLOSURE - "WHO'S GOT AMNESIA" 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053326



DISCLOSURE 101: WHEN TO SPEAK, WHEN TO SHUT UP, AND WHEN TO RUN 2  
hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 009701  
DISCLOSURE AND MISREPRESENTATION ISSUES 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 053859  
DISCLOSURE: WHO'S GOT AMNESIA 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)  
Course Number: 018402  
DISCOVER, DISCLOSE, DAMAGES, DEFENDANTS: DAILY DECISIONS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 027902  
DISPUTE RESOLUTION FOR REAL ESTATE PROFESSIONALS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
  
Course Number: 051923  
DO NOT CALL 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
Course Number: 051922  
DO NOT CALL 1 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
Course Number: 052002  
DUAL AND DESIGNATED AGENCY: 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
Course Number: 052841  
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 1 hour(s)  
REAL ESTATE AGENCY 1 hour(s)  
Course Number: 054103  
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 054101  
DUTIES IN CONFLICT: MANAGING THE IN-OFFICE TRANSACTION 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051826  
DUTIES TO CLIENTS, CUSTOMERS, PUBLIC & OTHER LICENSEES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 051825  
DUTIES TO CLIENTS, CUSTOMERS, PUBLIC & OTHER LICENSEES 2 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
Course Number: 052649  
DUTIES TO CLIENTS, CUSTOMERS, PUBLIC & OTHER LICENSEES 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 055729  
E-PRO CERTIFICATION (CRP) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 8 hour(s)  
Course Number: 054869  
EFFECTIVE MONEY MANAGEMENT FOR TODAY'S REALTOR 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051835  
ENVIRONMENTAL CONCERNS - AVOIDING LAWSUITS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051834  
ENVIRONMENTAL CONCERNS - AVOIDING LAWSUITS 2 hour(s)  
  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 012901

ENVIRONMENTAL HAZARDS SOLUTIONS	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 054099	
ENVIRONMENTAL SURVEY: MOISTURE INTRUSION, MOLD, UST, RADON & LEAD PAINT	
3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 054097	
ENVIRONMENTAL SURVEY: MOISTURE INTRUSION, MOLD, UST, RADON & LEAD PAINT	
2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 053346	
ESSENTIALS OF INTERNATIONAL REAL ESTATE	7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)
Course Number: 052001	
ESSENTIALS OF INTERNATIONAL REAL ESTATE	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 018502	
ETHICS AND PROFESSIONAL STANDARDS	1 hour(s)
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)
Course Number: 014901	
ETHICS AND REAL ESTATE	3 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 010002	
ETHICS SEMINAR	2 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 015001	
ETHICS SEMINAR	3 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 021001	
ETHICS SEMINAR	2 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 053348	
EUROPE AND INTERNATIONAL REAL ESTATE	7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)
Course Number: 053861	
EVALUATING COMMERCIAL CONSTRUCTION	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 053610	
EVALUATING COMMERCIAL CONSTRUCTION	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 053609	
EVALUATING COMMERCIAL CONSTRUCTION	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 053863	
EVALUATING RESIDENTIAL CONSTRUCTION	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 051877	
EVALUATION AND MARKETING OF LAND	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 052327	
EXCHANGING MADE EASY	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 055581	

EXPAND YOUR MARKET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055578  
 EXPAND YOUR MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 021201  
 EXPANDING YOUR MARKET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 021101  
 EXPANDING YOUR MARKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 009499  
 F H; BUT I DIDN'T MEAN ANYTHING BY WHAT I SAID 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 052863  
 FACILITATING THE TRANSACTION 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052647  
 FAIR HOUSING AND THE ADA: AN OVERVIEW 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 051796  
 FAIR HOUSING AND THE ADA: AN OVERVIEW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
  
 Course Number: 005102  
 FAIR HOUSING IS FOR EVERYONE 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 052321  
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 052638  
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052053  
 FAIR HOUSING, ETHICS & THE LAW 4 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052842  
 FAIR HOUSING: PRACTICES TO IMPROVE YOUR BUSINESS AND KEEP YOU AND YOUR  
 CLIENTS OUT OF TROUBLE 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 053909  
 FAIR HOUSING: PRACTICES TO IMPROVE YOUR BUSINESS AND KEEP YOU AND YOUR  
 CLIENTS OUT OF TROUBLE 3 hour(s)  
 FAIR HOUSING 3 hour(s)  
 Course Number: 055021  
 FAIR HOUSING: RESIDENTIAL LANDLORD & TENANT 4 hour(s)  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054697  
 FAIR HOUSING: THE LAW AND YOU 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 055024  
 FAIR HOUSING: UNDERSTANDING THE LAW 2 hour(s)  
 FAIR HOUSING 2 hour(s)  
 Course Number: 055026

FAIR HOUSING: UNDERSTANDING THE LAW 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 053181  
 FHA APPRAISAL INSPECTION FROM THE GROUND UP 7 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 054095  
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
  
 Course Number: 052132  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 025802  
 FINANCIAL ANALYSIS OF INVESTMENT R E (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 017197  
 FORESTRY PRACTICES 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054093  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2  
 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054091  
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3  
 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054107  
 FULL AND FAIR DISCLOSURE FOR VA COMMUNITY ASSOCIATIONS 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053545  
 FUNDAMENTALS OF COMMERCIAL REAL ESTATE 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053169  
 GENERAL APPLICATIONS 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055028  
 GENERATION X - THE EMERGING BUYER OF TODAY 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053336  
 GETTING THE MOST ACCURATE APPRAISAL 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 025902  
 GROUP OWNERSHIP OF INVESTMENT R E (CRP) 8 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052843  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 1 hour(s)  
     REAL ESTATE CONTRACTS 1 hour(s)  
  
 Course Number: 010600  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 053866  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054689  
 HANDLING NEW CONSTRUCTION 2 hour(s)

LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054687  
 HANDLING NEW CONSTRUCTION 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 055030  
 HARNESSING THE POWER OF THE E-BUYER 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055032  
 HERE COMES THE JUDGE - THERE GOES YOUR COMMISSION 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053153  
 HIGHEST AND BEST USE AND MARKET ANALYSIS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055584  
 HOW TO BUILD WEALTH BY INVESTING IN REAL ESTATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053892  
 HOW TO WORK WITH REAL ESTATE INVESTMENT-BUYER 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 003302  
 INTRO. TO COMM. INVESTMENT R E ANALYSIS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052666  
 INTRODUCTION TO COMMERCIAL INVESTMENT REAL ESTATE ANALYSIS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 010999  
 INTRODUCTION TO PROPERTY MANAGEMENT 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 004302  
 INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053611  
 INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 053350  
 INVESTMENT & FINANCIAL ANALYSIS AND INTERNATIONAL REAL ESTATE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 051880  
 INVESTMENT IN KNOWLEDGE: LEARNING IN THE LONE STAR STATE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 025602  
 INVESTMENT R E VS. RESIDENTIAL R E (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052064  
 LAND 101 - INTRODUCTION TO LAND BROKERAGE 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 052844  
 LAND DEVELOPMENT 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054680  
 LAND INVESTMENT ANALYSIS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 054685  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 054087  
 LEGAL UPDATE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054089  
 LEGAL UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 051754  
 LEGAL UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 022499  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 053174  
 LEGAL UPDATE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 054883  
 MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS 1  
 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 054885  
 MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS 2  
 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055225  
 MANAGING DIVERSITY FOR THE BROKER/OWNER/MANAGER 8 hour(s)  
 FAIR HOUSING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 023402  
 MANAGING YOUR RISK FROM A TENANT'S POINT OF VIEW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055587  
 MANAGING YOUR RISK PROACTIVELY: HOW TO ASSURE THAT YOUR TEAM IS PLAYING BY  
 YOUR RULES TO WIN 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055589  
 MANAGING YOUR RISK PROACTIVELY: TRAIN, COACH, AND ADVISE YOUR AGENTS TO UP  
 PRODUCTION AND LOWER RISK 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 020201

MARKETING YOUR BUSINESS 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055320  
 MAXIMIZING YOUR REAL ESTATE CUSTOMER CONTACT MANAGEMENT SYSTEM 3  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054867  
 MOCK IFF HEARING WITH THE VREB 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052058  
 MOLD - SICK HOUSES MAKE SICK PEOPLE 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052060  
 MOLD - SICK HOUSES MAKE SICK PEOPLE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053334

MOLD, MOISTURE, AND MILDEW, OH MY 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055590  
 MONEY, TAXES, AND THE REAL ESTATE AGENT 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 052645  
 NAR QUADRENNIAL CODE OF ETHICS TRAINING (CRP) 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 053158  
 NATIONAL USPAP UPDATE COURSE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053872  
 NAVIGATING THE ETHICS OF AGENCY 3 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 053870  
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 053874  
 NEGOTIATING SUCCESSFUL REAL ESTATE TRANSACTIONS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054379  
 NEGOTIATING WITH MULTI-CULTURAL CLIENTS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 023502  
 NEW RULES AND TOOLS TO EXPAND YOUR MARKET 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 010902  
 NORTHERN NECK AGRICULTURE 101 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053876  
 NORTHERN NECK REALTORS CONSERVATION COURSE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054085  
 OFFICE POLICY WORKSHOP 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 054081  
 OFFICE POLICY WORKSHOP 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 054083  
 OFFICE POLICY WORKSHOP 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055034  
 PERSONAL SKILLS FOR PROFESSIONAL EXCELLENCE: BUSINESS PROTOCOL 6  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 051991  
 PICK POCKETS AND THE IRS: 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053878  
 POLICY AND PROCEDURES MANUAL 6 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052846  
 PRACTICAL APPLICATIONS OF 1031 LIKE-KIND EXCHANGES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051755  
 PRACTICAL APPLICATIONS OF 1031 LIKE-KIND EXCHANGES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051981  
 PRACTICAL APPLICATIONS OF 1031 LIKE-KIND EXCHANGES 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 003702  
 PROBLEM SOLVING FOR PROPERTY MANAGERS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 021800  
 PROCURING CAUSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 021900  
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 051718  
 PROFESSIONAL STANDARDS: DIRECTORS, CHAIRS & COMMITTEES 2 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 Course Number: 052341  
 PROPERTY MANAGEMENT COURSE 6 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055039  
 PROPERTY MANAGEMENT MOCK IFF HEARING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 052133  
 PROPERTY MANAGEMENT: 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055037  
 PROPERTY MANAGEMENT: TOP 5 THINGS NOT TO DO 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053894  
 REAL ESTATE FINANCING 101, 102 AND BEYOND 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052848  
 REAL ESTATE INVESTMENT - THE 1031 EXCHANGE: THE INVESTOR AND YOU 3  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052913  
 RELOCATION 101: ASSISTING CONSUMERS WITH CORPORATE-SPONSORED MOVES 3  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052343  
 RENOVATION FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 044501  
 RENOVATION FINANCING 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 010797  
 RESIDENTIAL SALES COUNCIL COURSE 204 - BUILDING WEALTH 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 052055  
 RESIDENTIAL VS. COMMERCIAL REAL ESTATE (CRP) 16 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)



REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)  
 REAL ESTATE AGENCY 1 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 018302  
 RESPONDING TO TERRORISM THREATS AND ACT 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052850  
 REVERSE MORTGAGE FACTS:WHAT EVERY AGENT SHOULD KNOW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051926  
 RI 401: UNDERSTANDING AGENCY 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 052639  
 RI 401: UNDERSTANDING AGENCY 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 REAL ESTATE AGENCY 2 hour(s)

Course Number: 051925  
 RI 402: FINANCING ALTERNATIVES 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 052325  
 RI 405: PRICING, LISTING AND MARKETING 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052852  
 RI 407: MANAGING RISK 7 hour(s)  
 FAIR HOUSING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 004698  
 RI 407: MANAGING RISK 7 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)

Course Number: 051920  
 RI 408: TAX AND INVESTMENT STRATEGIES FOR REAL ESTATE 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 051928  
 RI 410: THE CODE OF ETHICS IS GOOD BUSINESS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 004798  
 RI 411: FROM CONTRACT TO CLOSING 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 053896  
 RI 411: SUCCESSFUL SETTLEMENT - MANAGING THE TRANSACTION 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 051921  
 RI 412: RESIDENTIAL CONSTR. & SELLING NEW HOMES 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051927  
 RI: 406 WHAT DID I AGREE TO? 7 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 054079  
 RISK MANAGEMENT: WHAT'S THE BIG DEAL 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 055227  
 RLI: SITE SELECTION 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 020802  
 ROTHSCHILD'S SECRET - A WEALTH BLDG FORMULA FOR THESE... 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055041  
 RS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 055686  
 SELLING 2006: FOCUS ON NEEDS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053898  
 SEVEN KEY TAX & FINANCIAL ISSUES EVERY REALTOR SHOULD KNOW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053163  
 SMALL HOTEL/MOTEL VALUATION 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 028801  
 STATE BUILDING MAINTENANCE CODE REVIEW 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053547  
 SUBDIVISION ANALYSIS 7 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 053152  
 SUPPORTING SALES COMPARISON GRID ADJUSTMENTS FOR RESIDENTIAL PROPERTIES  
 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
  
 Course Number: 054865  
 TAKE IT TO THE BANK! TAX STRATEGIES 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054381  
 TAKING AGENTS TO THE NEXT LEVEL THROUGH ADVICE-LED SALES CULTURE 2  
 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053879  
 TAX DEFERRED 1031 REAL PROPERTY EXCHANGES 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)  
 Course Number: 044201  
 TAX ISSUES FOR REALTORS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051717  
 TAX ISSUES FOR REALTORS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 044301  
 TAX LAW UPDATE 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 020702  
 TAX PLANNING FOR REALTORS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 025702  
 TAX TREATMENT ON THE DISPOSITION OF INVESTMENT R E (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 052856  
 TECHNOLOGY AND RISK MANAGEMENT 2 hour(s)

REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052854		
TECHNOLOGY AND RISK MANAGEMENT	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 055733		
TECHNOLOGY WHIRLWIND	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 054691		
TENNESSEE AND VIRGINIA LEGAL UPDATE	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 053315		
THE AMERICAS AND INTERNATIONAL REAL ESTATE	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 055317		
THE ART & SCIENCE OF EXCEPTIONAL SERVICE AND LEADERSHIP	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 005302		
THE BASICS OF LANDLORD & TENANT LAW	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 051829		
THE BUCK STOPS HERE: LESSONS IN RISK MANAGEMENT	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 051797		
THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE	2 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)	
Course Number: 052643		
THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 040101		
THE CODE OF ETHICS: YOUR PROMISE OF PROFESSIONALISM	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)	
Course Number: 053317		
THE MIDDLE EAST AND AFRICA AND INTERNATIONAL REAL ESTATE	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054859		
THE NEW BANKRUPTCY ABUSE PREV ACT: WHAT REAL ESTATE PROF NEED TO KNOW	2	
hour(s)		
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 051759		
THE R E BOARD'S NEW REG.: WHAT YOU NEED TO KNOW	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 025502		
THE R E BOARD'S NEW REGULATIONS: WHAT YOU NEED TO KNOW	1 hour(s)	
LEGAL UPDATES / LAW	1 hour(s)	
Course Number: 052857		
THE REAL ESTATE PROFESSIONAL'S GUIDE TO INDOOR AIR QUALITY	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 054077		
THE ROAD LESS TRAVELED: SPECIAL PURPOSE PROPERTIES	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 055619		
THE TAX DEFERRED EXCHANGE: IRC SECTION 1031	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 055797		
THIS AIN'T YOUR MOMMA'S CODE OF ETHICS	2 hour(s)	

ETHICS AND STANDARDS OF CONDUCT      2 hour(s)  
 Course Number: 009402  
 THIS MOLD HOUSE      3 hour(s)  
     REAL ESTATE RELATED SUBJECTS      3 hour(s)  
 Course Number: 009302  
 THIS MOLD HOUSE      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 015299  
 TODAY'S TAX LAWS: HOW THEY AFFECT REAL ESTATE      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 025402  
 TOP DEAL KILLERS AND HOW TO AVOID THEM      2 hour(s)  
     REAL ESTATE CONTRACTS      2 hour(s)  
 Course Number: 054075  
 TOP DEAL KILLERS AND HOW TO AVOID THEM      3 hour(s)  
     REAL ESTATE CONTRACTS      3 hour(s)  
 Course Number: 020902  
 TOP DEAL KILLERS AND HOW TO AVOID THEM      1 hour(s)  
     REAL ESTATE CONTRACTS      1 hour(s)  
 Course Number: 054693  
 TRANSITIONAL LAND      8 hour(s)  
     REAL ESTATE RELATED SUBJECTS      8 hour(s)  
 Course Number: 044401  
 UNBUNDLING THE REAL ESTATE TRANSACTION      2 hour(s)  
     REAL ESTATE RELATED SUBJECTS      2 hour(s)  
 Course Number: 054071  
 UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA      3 hour(s)  
     LEGAL UPDATES / LAW      3 hour(s)  
 Course Number: 054073  
 UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA      2 hour(s)  
     LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 051919  
 UNDERSTANDING CONTRACTS AND CONTRACT WRITING      2 hour(s)  
     REAL ESTATE CONTRACTS      2 hour(s)  
  
 Course Number: 051762  
 UNDERSTANDING CONTRACTS AND CONTRACT WRITING      3 hour(s)  
     REAL ESTATE CONTRACTS      3 hour(s)  
 Course Number: 053420  
 UNDERSTANDING THE FHA APPRAISAL      4 hour(s)  
     REAL ESTATE RELATED SUBJECTS      4 hour(s)  
 Course Number: 054678  
 UNDERSTANDING THE LIMITED SERVICE BROKER      2 hour(s)  
     LEGAL UPDATES / LAW      2 hour(s)  
 Course Number: 054676  
 UNDERSTANDING THE LIMITED SERVICE BROKER      3 hour(s)  
     LEGAL UPDATES / LAW      3 hour(s)  
 Course Number: 055799  
 UNDERSTANDING THE RETAIL REAL ESTATE MARKET      7 hour(s)  
     REAL ESTATE RELATED SUBJECTS      7 hour(s)  
 Course Number: 021600  
 UNDERSTANDING VIRGINIA'S AGENCY LAW      3 hour(s)  
     REAL ESTATE AGENCY      3 hour(s)  
 Course Number: 021500  
 UNDERSTANDING VIRGINIA'S AGENCY LAW      2 hour(s)  
     REAL ESTATE AGENCY      2 hour(s)  
 Course Number: 025699  
 UNDERSTANDING VIRGINIA'S AGENCY LAW      4 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 055044  
 UNRAVELING THE IDENTITY THEFT CRISIS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053175  
 UPDATE ON RENTAL INSPECTION ORDINANCE & OTHER TOPICS 2 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053177  
 UPDATE ON RENTAL INSPECTION ORDINANCE & OTHER TOPICS 4 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 052134  
 USING TECHNOLOGY IN YOUR REAL ESTATE BUSINESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 013301  
 VA RES. LANDLORD TENANT ACT & 2001 LEG. ISSUES 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051756  
 VA RES. LANDLORD/TENANT ACT & CURRENT LEG. ISSUES 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)  
 Course Number: 051924  
 VA RESIDENTIAL LANDLORD & TENANT ACT SEMINAR 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055610  
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 013001  
 VHDA: LOAN PROGRAM UPDATE FOR R E PROFESSIONALS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 008902  
 VHDA: LOAN PROGRAM UPDATE FOR R E PROFESSIONALS (1 HOUR) 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055592  
 VHDA: LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053551  
 VIRGINIA REGULATORY AND LEGAL UPDATE 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 052865  
 VIRGINIA REGULATORY AND LEGAL UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)  
 Course Number: 053883  
 VIRGINIA RESIDENTIAL LANDLORD AND TENANT ACT SEMINAR 6 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 055616  
 VRLTA AND CURRENT LEGISLATIVE ISSUES 6 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053886  
 VRLTA, VIRGINIA FAIR HOUSING LAW AND CURRENT LEGISLATIVE ISSUES 6  
 hour(s)  
 FAIR HOUSING 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 055613  
 VRLTA, FAIR HOUSING, AND CURRENT LEGISLATIVE ISSUES 6 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 053889  
 WHAT KEEPS BROKERS AWAKE AT NIGHT 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051830  
 WHAT WERE YOU THINKING? 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 053890  
 WHO KILLED THE DEAL? 3 hour(s)  
     LEGAL UPDATES / LAW 3 hour(s)  
 Course Number: 052864  
 WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 013201  
 WORKING WITH SENIORS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052858  
 WRITING EFFECTIVE CONTRACTS 3 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 005202  
 WRITING EFFECTIVE CONTRACTS 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 054861  
 WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE AGREEMENT 3  
 hour(s)  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 054863  
 WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE AGREEMENT 2  
 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 055046  
 WRITING LEASE ADDENDA 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)

VIRGINIA CLE  
 105 WHITEWOOD ROAD 22901  
 P O BOX 4468  
 CHARLOTTESVILLE VA 22906  
 PH: (434) 979-5644 FAX: (434) 979-3147

Course Number: 054781  
 10TH ANNUAL ADVANCED REAL ESTATE SEMINAR 13 hour(s)  
     LEGAL UPDATES / LAW 6 hour(s)  
     REAL ESTATE RELATED SUBJECTS 7 hour(s)  
 Course Number: 020602  
 VA LAWYERS GUIDE TO COMMUNITY ASSOCIATIONS 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)

VIRGINIA EDUCATORS-CENTURY 21 BATTLEFIELD  
 15521 REAL ESTATE AVE  
 KING GEO 22485  
 P O BOX 1073  
 DAHLGREN VA 22448

PH: (540) 663-2000 FAX: (540) 663-0385

Course Number: 025401

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 025801

CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 026101

ETHICS IN REAL ESTATE (CRP) 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 025901

GOVERNMENT REGULATIONS (CRP) 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 025601

HOMEOWNER'S TAX BREAKS (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 025501

METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 025701

PRICING PROPERTY TO SELL (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 026001

REAL ESTATE MATH (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 025301

TAX FREE EXCHANGES (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 034001

VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 5 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 034101

VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 5 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

VIRGINIA HIGHLANDS COMMUNITY COLLEGE

P O BOX 828

ABINGDON VA 24212

PH: (276) 739-2400 FAX: (276) 739-2590

Course Number: 001002

BUSC 205 REAL ESTATE CONTINUING EDUCATION 8 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

VIRGINIA POLYTECHNIC INSTITUTE & STATE UNIVERSITY

T/A VIRGINIA COOPERATIVE EXTENSION

P O BOX 10

MADISON VA 22727

PH: (540) 948-6881 FAX: (540) 948-6883

Course Number: 053663

FARMLAND MARKETING CONFERENCE 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

WASHINGTON METROPOTIAN CHAPTER COMMUNITY ASSOC INSTITUTE  
7700 LITTLE RIVER TNPk STE 404  
ANNANDALE VA 22003  
PH: (703) 750-344 FAX: (703) 941-1740

Course Number: 026501

ABC'S A BASIC COURSE FOR ASSOC. LEADERS 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 026401

COMMUNITY ASSOC LEADERSHIP TRAINING (ADVANCED ABC'S) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 026301

COMMUNITY ASSOC LEADERSHIP TRAINING (ADVANCED ABC'S) 4 hour(s)  
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 026601

EMPLOYMENT SEMINAR 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 026201

LEGISLATIVE UPDATE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052409

LEGISLATIVE UPDATES AND PROFESSIONAL FORUM 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)

WEICHERT REAL ESTATE SCHOOL  
1955 JEFFERSON DAVIS HWY #201  
FREDERICKSBURG VA 22401

Course Number: 051781

FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051782

RENTAL CERTIFICATION PROGRAM 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051780

RISK MANAGEMENT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL  
6610 ROCKLEDGE DR SUITE 100  
BETHESDA MD 20817  
PH: (301) 718-4184 FAX: (301) 718-4144

Course Number: 051781

FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)



Course Number: 051782  
RENTAL CERTIFICATION PROGRAM 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051780  
RISK MANAGEMENT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL  
8301 RICHMOND HIGHWAY  
ALEXANDRIA VA 22309

Course Number: 051781  
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051782  
RENTAL CERTIFICATION PROGRAM 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051780  
RISK MANAGEMENT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL  
12479 DILLINGHAM SQUARE  
WOODBIDGE VA 22192

Course Number: 051781  
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051782  
RENTAL CERTIFICATION PROGRAM 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051780  
RISK MANAGEMENT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL  
8401 OLD COURTHOUSE ROAD  
VIENNA VA 22180

Course Number: 051781  
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 051782  
RENTAL CERTIFICATION PROGRAM 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 051780  
RISK MANAGEMENT 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WILLIAM E WOOD AND ASSOCIATES REAL ESTATE ACADEMY  
800 NEWTOWN RD  
VIRGINIA BEACH VA 23462  
PH: (757) 499-9663 FAX: ( ) -

Course Number: 052582  
AGENCY LAW & REAL ESTATE 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 052958  
AGENCY LAW & REAL ESTATE 3 hour(s)  
REAL ESTATE AGENCY 3 hour(s)  
Course Number: 054038  
BUSINESS PLANNING AND SETTING GOALS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 054427  
BUYER REPRESENTATION, FORMS AND EXPENSES 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 052954  
CONTRACT LAW & REAL ESTATE ISSUES 4 hour(s)  
REAL ESTATE CONTRACTS 4 hour(s)  
Course Number: 052184  
DO NOT CALL 1 hour(s)  
LEGAL UPDATES / LAW 1 hour(s)  
Course Number: 052956  
EQUAL OPPORTUNITY IN REAL ESTATE 3 hour(s)  
FAIR HOUSING 3 hour(s)  
Course Number: 052183  
EQUAL OPPORTUNITY IN REAL ESTATE 3 hour(s)  
FAIR HOUSING 3 hour(s)  
Course Number: 053786  
FINANCE WITH TOWNEBANK MORTGAGE 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 055696  
FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3  
hour(s)  
LEGAL UPDATES / LAW 3 hour(s)  
Course Number: 054044  
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)  
  
Course Number: 055694  
HANDLING NEW CONSTRUCTION 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
Course Number: 055641  
HOME CONSTRUCTION 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 054036  
HOME PROTECTION PLANS: A BENEFIT FOR BUYERS & SELLERS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 053355  
LAWS AND REGULATIONS IMPACTING LICENSEES 3 hour(s)  
LEGAL UPDATES / LAW 3 hour(s)  
Course Number: 029301  
LEGAL UPDATE 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)

Course Number: 029201  
LEGAL UPDATE 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 052960  
NATIONAL ASSOCIATION OF REALTORS CODE OF ETHICS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 052149  
NATIONAL ASSOCIATION OF REALTORS CODE OF ETHICS 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 054046  
NAVIGATING THE ETHICS OF AGENCY 2 hour(s)  
REAL ESTATE AGENCY 2 hour(s)  
Course Number: 055643  
PREPARING YOUR LISTING FOR THE BUYERS HOME INSPECTION 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054048  
PROCURING CAUSE: LAW AND ETHICS 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
Course Number: 054425  
PROPERTY SELECTION, OFFERS, NEGOTIATING AND CLOSING 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 054042  
REDUCING RISK THROUGH HOME INSPECTIONS 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054040  
TAX IMPLICATIONS FOR LICENSEES AND HOMEOWNERS 2 hour(s)  
REAL ESTATE RELATED SUBJECTS 2 hour(s)  
Course Number: 055698  
THE BUSINESS ACUMEN OF HOME WARRANTY 1 hour(s)  
REAL ESTATE RELATED SUBJECTS 1 hour(s)  
Course Number: 054421  
THE LISTING PROCESS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)  
Course Number: 055692  
UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA 2 hour(s)  
LEGAL UPDATES / LAW 2 hour(s)  
Course Number: 054423  
USING TECHNOLOGY TO BENEFIT CLIENTS 3 hour(s)  
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WILLIAMSBURG REAL ESTATE SCHOOL  
5000 NEW POINT RD. SUITE 1101  
WILLIAMSBURG VA 23188 9418  
PH: (757) 253-0028 FAX: (757) 253-1559

Course Number: 055738  
2006 ETHICS SEMINAR 3 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
Course Number: 000801  
ACCREDITED BUYER REPRESENTATIVE (ABR) 8 hour(s)  
REAL ESTATE RELATED SUBJECTS 7 hour(s)  
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
Course Number: 052130  
ADVANCED CONTRACT ANALYSIS 2 hour(s)  
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 055262  
 AN OUNCE OF PREVENTION: FAIR HOUSING LAWS 3 hour(s)  
     FAIR HOUSING 3 hour(s)  
 Course Number: 052125  
 ANTITRUST IN REAL ESTATE 1 hour(s)  
     REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 027801  
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)  
     REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 055837  
 BUSINESS PLANNING 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 053423  
 CHA CHING! EFFECTIVE MONEY MANAGEMENT 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 042201  
 COMING TO TERMS WITH ARCHITECTURAL HISTORY 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 028201  
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)  
     REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052115  
 CONTRACT AND CONTRACT LAW PRINCIPLES 3 hour(s)  
  
     REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 053591  
 DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA 2 hour(s)  
     REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 051959  
 DO NOT CALL 2 hour(s)  
     LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 055075  
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
 Course Number: 055074  
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 1 hour(s)  
     REAL ESTATE AGENCY 1 hour(s)  
 Course Number: 055076  
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)  
     REAL ESTATE AGENCY 3 hour(s)  
 Course Number: 052124  
 EIGHT HOUR CONTINUING EDUCATION COURSE 8 hour(s)  
     FAIR HOUSING 2 hour(s)  
     LEGAL UPDATES / LAW 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
     REAL ESTATE AGENCY 2 hour(s)  
     REAL ESTATE CONTRACTS 2 hour(s)  
 Course Number: 052128  
 ETHICS & STANDARDS OF CONDUCT 1 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 1 hour(s)  
 Course Number: 028501  
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)  
     ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052129  
 FAIR HOUSING 2 hour(s)  
     FAIR HOUSING 2 hour(s)  
 Course Number: 055559  
 FAIR HOUSING: UNDERSTANDING THE LAW 3 hour(s)

FAIR HOUSING 3 hour(s)  
 Course Number: 052406  
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 053740  
 FLEXMLS BASIC COMPUTER CLASS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055740  
 FROM CONTRACT TO CLOSING: EARNING 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 028301  
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052911  
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)  
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 054369  
 HOME CONSTRUCTION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054362  
 HOW TO KEEP YOURSELF AND YOUR BROKER OUT OF COURT 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052247  
 INTRODUCTION TO COMMERCIAL REAL ESTATE 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054371  
 LEADERSHIP & TEAM BUILDING FOR BROKERS & MANAGERS 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 055744  
 LEGAL UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)

Course Number: 052126  
 LEGAL UPDATES & CURRENT TRENDS 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)

Course Number: 055492  
 LEGISLATIVE UPDATE 1 hour(s)  
 LEGAL UPDATES / LAW 1 hour(s)

Course Number: 054409  
 MANAGING YOUR PRACTICE WITH TOP PRODUCER 7 I 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 027901  
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)  
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 052117  
 NAR QUADRENNIAL CODE OF ETHICS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055312  
 OFFICE POLICY WORKSHOP 3 hour(s)  
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 055310  
 OFFICE POLICY WORKSHOP 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 052241  
 PARAGON/VOYAGER BASIC COMPUTER CLASS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053424

PICK POCKETS AND THE IRS: KEEPING THEM OUT OF YOUR POCKET 2 hour(s)  
 REAL ESTATE RELATED SUBJECTS 2 hour(s)  
 Course Number: 054367  
 PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 028101  
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 052121  
 REAL ESTATE FINANCING 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 028401  
 REAL ESTATE MATH (CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052119  
 RISK MANAGEMENT 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 054740  
 SRES DESIGNATION COURSE 13 hour(s)  
 REAL ESTATE RELATED SUBJECTS 13 hour(s)  
 Course Number: 028001  
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)  
 REAL ESTATE RELATED SUBJECTS 4 hour(s)  
 Course Number: 027701  
 TAX FREE EXCHANGES(CRP) 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054365  
 THE HOME INSPECTION 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 051777  
 THE R E BOARDS NEW REGULATIONS: WHAT YOU NEED TO KNOW 2 hour(s)  
 LEGAL UPDATES / LAW 2 hour(s)  
 Course Number: 023602  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 1 hour(s)  
 REAL ESTATE RELATED SUBJECTS 1 hour(s)  
 Course Number: 055742  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 3 hour(s)  
 REAL ESTATE CONTRACTS 3 hour(s)  
 Course Number: 052912  
 TOP DEAL KILLERS AND HOW TO AVOID THEM 1 hour(s)  
 REAL ESTATE CONTRACTS 1 hour(s)  
 Course Number: 054363  
 TOPICS IN HOME INSPECTION 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 052404  
 USING TECHNOLOGY IN YOUR REAL ESTATE BUSINESS 3 hour(s)  
 REAL ESTATE RELATED SUBJECTS 3 hour(s)  
 Course Number: 034601  
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 034701  
 VA RENEWAL PACKAGE 2 (CRP) 8 hour(s)  
 REAL ESTATE RELATED SUBJECTS 5 hour(s)  
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)  
 Course Number: 052123  
 VHDA: 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052127

VIRGINIA AGENCY LAW 2 hour(s)

REAL ESTATE AGENCY 2 hour(s)

Course Number: 053724

WRITING EFFECTIVE CONTRACTS 3 hour(s)

REAL ESTATE CONTRACTS 3 hour(s)

WORLD SAVINGS BANK

1901 HARRISON STREET

OAKLAND CA 94612

PH: (510) 446-4549 FAX: (510) 446-3560

Course Number: 014601

CONTRIBUTING TO THE APPRAISAL PROCESS 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 014701

UNDERSTANDING THE QUALIFIER PLUS IIX CALCULATOR 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 014501

USING A MORTGAGE AS A SELLING TOOL 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 014401

WHAT SHOULD R E PROFESSIONALS KNOW ABOUT UNDERWRITING 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

WORLDWIDE ERC TRAINING INSTITUTE

1717 PENNSYLVANIA AVE NW

SUITE 800

WASHINGTON DC 20006

PH: (202) 857-0857 FAX: (202) 659-8631

Course Number: 054467

FAIR HOUSING & DIVERSITY IN RELOCATION 3 hour(s)

FAIR HOUSING 3 hour(s)

Course Number: 052421

RELOCATION 101 - ASSISTING CONSUMERS WITH CORP SPONSORED MOVES 3  
hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054973

RELOCATION: ASSISTING CORPORATE TRANSFEREES (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

WV ASSOCIATION OF REALTORS

2110 KANAWHA BLVD EAST

CHARLESTON WV 25311

PH: (304) 342-7600 FAX: (304) 343-5811

Course Number: 055474

BUILDING SALES CHAMPIONS 7 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 054574

REALTOR CODE OF ETHICS 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)